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MSIS 2016 Global Competency Model for Graduate Degree Programs in Information Systems

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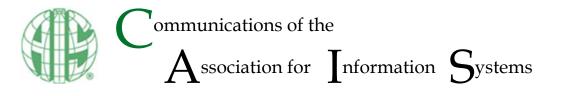
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Foreword

This document, "MSIS 2016: Global Competency Model for Graduate Degree Programs in Information Systems", is the latest in the series of reports that provides guidance for degree programs in the Information Systems (IS) academic discipline. The first of these reports (Ashenhurst, 1972) was published in the early 1970s, and the work has continued ever since both at the undergraduate and master's levels. The Association for Computing Machinery (ACM) has sponsored the reports from the beginning. Since the Association for Information Systems (AIS) was established in the mid-1990s, the two organizations have collaborated on the production of curriculum recommendations for the IS discipline. At the undergraduate level, both the Association for Information Processing (IFIP) have also made significant contributions to the curriculum recommendations.

MSIS 2016 is the seventh collaborative effort between ACM and AIS (following IS'97, IS 2002, and IS 2010 at the undergraduate level; MSIS 2000 and MSIS 2006 at the graduate level; and CC 2005 as an integrative document). Both ACM and AIS are global organizations that work to advance computing and its transformative uses. ACM's membership includes industry professionals, academics, and students worldwide, and it works in a broad spectrum of areas in computing. AIS is the premier global society for faculty members affiliated with IS, and it also serves students through a student chapter structure. The organizations complement each other's strengths and have been strong partners in educational initiatives since the 1990s.

As we discuss in more detail in the document, MSIS 2016 is the first curriculum guidance document in IS that has been developed with a truly global process for a global audience. Earlier reports have been used around the world, but a U.S.-based task force developed the reports with assumptions that were mostly aligned with the North American educational system. MSIS 2016 is also the first document of its kind that does not provide a predefined curriculum model (and thus, it is not called a curriculum recommendation). Instead, it focuses on articulating competencies that graduates should have attained upon completing their degree programs. The task force believes that this approach particularly suits a document that is designed to serve a broad range of degree programs around the world.

Recommendations such as MSIS 2016 have a variety of uses. For some institutions, MSIS 2016 can provide detailed guidance and a specific foundation for a curriculum. For others, this document may serve in a variety of supporting roles: it can be a starting point for internal conversations, a source of ideas in situations when new perspectives are necessary, a benchmark for an internal development effort, and a structural guide. We strongly advise all users of this document to adapt its recommendations based on the needs of each local program, and we believe that it can best serve in a role of a guide and advisor. In addition to providing information

to universities and their units, this document provides highly useful information regarding the nature and identity of MS degree programs in IS to several other stakeholder groups, such as prospective and current students, employers, university administrators, and policymakers.

We hope that this document will also contribute to the global IS community's ongoing process of self-reflection and continuous improvement. First and foremost, however, we hope that MSIS 2016 will serve as many schools and programs as possible in their continuous efforts to offer their students as strong, innovative, and long-lasting educational experience as possible. We encourage you to share your experiences with the MSIS 2016 model with the rest of the global IS community— please see msis2016.org to find the best ways to do so.

Acknowledgements

The MSIS 2016 task force is very thankful for the work of numerous faculty members from around the world who ultimately made this document possible! Specifically, we want to thank the following groups and individuals:

- ACM Education Council and Board (Jane Prey and Mehran Sahami, co-chairs; Andrew McGettrick, past chair) and AIS Council (Jason Thatcher, president; Jae Kyu Lee, immediate past president; Helmut Krcmar and Jane Fedorowicz, past presidents) for their feedback, encouragement, and willingness to sponsor this project and approve the final deliverable.
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Executive Summary

MSIS¹ 2016 provides a competency model and curriculum guidance for master's level degree programs in information systems (IS). This joint effort by AIS and ACM builds on the foundation of four earlier graduate IS curriculum recommendations (Ashenhurst, 1972; Nunamaker, Couger, & Davis, 1982; Gorgone et al., 2000; Gorgone, Gray, Stohr, Valacich, & Wigand, 2006). MSIS 2016 does, however, break new ground in several important ways—most importantly by focusing on graduate competencies and competency² areas and categories as its basic architectural building blocks and by offering a recommendation that has been specifically designed for the global IS community by a task force with broad cultural and geographic diversity. In addition, MSIS 2016 explicitly recognizes that business is not the only domain of practice for IS programs and considers alternatives such as healthcare, government, education, and law.

MSIS 2016 is based on a set of core premises, the most important of which include:

- 1. MSIS is a professional practice master's degree that always integrates the development of competencies in the realms of information systems (including both computing³ and IT and IS management), a specific domain of practice, and individual foundational competencies.
- 2. MSIS is based on a completed undergraduate degree that provides a foundation in all three major competency realms (see #1 above). Missing competencies can be developed with pre-program bridge courses.
- 3. MSIS does not have any general expectations regarding prior professional experience (although an individual program can set its own professional experience requirements).
- 4. The central element of this recommendation comprises specifications for a hierarchy of competency areas, competency categories, and sample competencies for IS. In addition, it provides general descriptions of required areas of individual foundational competencies and examples of areas of domain of practice competencies.
- 5. The target professional profiles of various MSIS programs vary (, sometimes significantly).
- 6. Different professional profiles require different sets of competencies. MSIS 2016 specifies four levels at which a student can attain competencies in a category: Awareness, Novice, Supporting (role), and Independent (contributor). A competency profile specifies for each competency category the level the graduates of a program should attain.

¹ Master of Science in Information Systems

² We recognize that, in some research traditions, the words "competency" and "competence" are used to denote different constructs. In this context, they represent different spellings of the same construct; we use "competency" with essentially the same meaning as "competence" in the European e-Competence Framework (ECF).

³ We recognize that "computing" is used more frequently in North America than in other parts of the world. In Europe and in Asia, "ICT" or "informatics" would often be more familiar synonyms.

- 7. A program can demonstrate compatibility with MSIS 2016 by showing that all of its graduates attain at least the minimum level of competency specified in this recommendation in each of the categories.
- 8. Competency categories and their attainment levels (see #6 above) form the foundation for determining modules (courses and equivalents) and their learning objectives. The structure, delivery modes, pedagogy, and content of the modules will be highly dependent on program-specific conditions and requirements.

MSIS 2016 comprises nine IS **competency areas**⁴ (the full names of all are preceded by the phrase "competencies in," but we are not repeating it for the sake of brevity):

- 1. Business Continuity and Information Assurance
- 2. Data, Information, and Content Management
- 3. Enterprise Architecture
- 4. Ethics, Impacts, and Sustainability
- 5. Innovation, Organizational Change, and Entrepreneurship
- 6. IS Management and Operations
- 7. IS Strategy and Governance
- 8. IT Infrastructure, and
- 9. Systems Development and Deployment.

Each area includes **competency categories**. Categories, in turn, include the actual competencies, which are significantly more fluid than the areas and categories; therefore, competency-level specifications should be interpreted as examples.

MSIS 2016 includes the following areas of **individual foundational competencies**: Critical Thinking, Creativity, Collaboration and Teamwork, Ethical Analysis, Intercultural Competency, Leadership, Mathematical and Statistical Competencies, Negotiation, Oral Communication, Problem Solving, and Written Communication.

Domain competencies specify the key competency areas related to a domain of practice with which the degree program is associated. In addition to business, which has traditionally been the most common domain of practice, MSIS degree programs can be and have already been built to be aligned with many other domains (such as healthcare, law, government, education, etc.).

Figure ES1 describes the overall competency structure of MSIS 2016.

⁴ Many readers will find that an area or areas important for them may appear to be missing from this set. It is very likely that they the document includes them either as part of a competency category or a competency.

Specialized Competencies Specialized Competencies consist of additional Information Systems competencies that build on the core competencies and allow the graduates to perform more sophisticated tasks and act in more specialized professional roles. Core Competencies Areas of Areas of Areas of Information Systems Individual Foundational Domain Competencies Competencies Competencies Business Continuity and Critical Thinking Core competencies in a Information Assurance Creativity domain of human activity Collaboration and Data, Information, and such as business, government, health care, Content Management Teamwork Enterprise Architecture Ethical Analysis law, a field of scientific Ethics, Impacts and Intercultural Competency research, etc. Sustainability Leadership Mathematical and Innovation, Statistical Competencies Organizational Change and Entrepreneurship Negotiation Oral Communication IS Management and Operations Problem-solving Written Communication IS Strategy and Governance Graduate competencies IT Infrastructure developed building on the Systems Development foundation of competencies and Deployment attained in prior studies and work/life experience

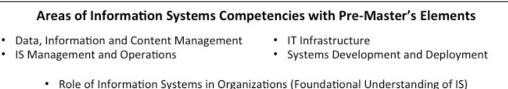


Figure ES1. MSIS 2016 Competency Structure

MSIS programs use various mechanisms to determine the professional profiles for which they prepare their graduates. This document uses a subset of profiles specified in the CEN Workshop Agreement on European ICT Professional Profiles (CEN, 2012) as an example but only as such. This list is not intended to be exhaustive; on the contrary, it is expected that programs will develop and adapt target profiles that fit their specific needs.

MSIS 2016 demonstrates the importance of a mapping between the competency categories and the professional profiles. Programs that follow MSIS 2016 can use the competencies determined based on the target profile(s) to build a set of modules

(courses and equivalents) that will form the structure for students' learning experiences. MSIS 2016 does not specify how a master's degree program in IS should be implemented, nor does it specify how exactly specific graduate competency levels should be achieved. Instead, the recommendation provides process guidance for moving from competencies to an implementable curriculum.

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Appendix A: Detailed Competency Specification Appendix B: Detailed Profile—Competency Models

Part A: MSIS 2016: Principles and Premises

1 Introduction

MSIS 2016 is a competency specification for master's level degree programs in information systems (IS). It builds on the essential foundation of four earlier graduate IS model curricula (Ashenhurst, 1972; Nunamaker et al., 1982; Gorgone et al., 2000; Gorgone et al., 2006). At the same time, it represents in several ways a departure from them. Instead of prescribing a curriculum course model, this document specifies a set of Master of Science in Information Systems (MSIS) graduate competency requirements. This recommendation is the result of the work by a global task force for the purposes of the global IS community, a clearly different approach compared to the North American focus of the earlier curricula.

Compared to earlier models, this recommendation offers a significantly stronger focus on three of the nine competency areas: Innovation, Organizational Change, and Entrepreneurship; Ethics, Impacts, and Sustainability; and Enterprise Architecture. The others include Business Continuity and Information Assurance; Data, Information, and Content Management; IS Management and Operations; IS Strategy and Governance; IT Infrastructure; and Systems Development and Deployment.

MSIS 2016 focuses on capabilities that enable graduates to contribute to positive transformation of various goal-oriented human activities through digitalization. This document explicitly recognizes that master's degree programs in IS can be offered in the context of multiple types of domains of practice (not only business).

Section 2 of this document provides an essential foundational conversation regarding the principles and assumptions that underlie the MSIS degree and the IS profession. Sections 3, 4, and 5 form the core of the document: Section 3 describes the architecture of the competency model, Section 4 reviews the graduate competencies, and Section 5 specifies the expected graduate competencies at a detailed level. Section 6 offers guidance for developing a curriculum based on target competencies, and Section 7 discusses the resources that a high-quality MSIS program requires.

The remaining sections discuss the justification, history, current status, and future of MSIS 2016. Section 8 presents a broad range of reasons why various stakeholders find an MS degree in IS useful, and Section 9 describes the specific goals for the MSIS from the perspective of these same stakeholder groups. Section 10 discusses a variety of uses for MSIS 2016. Section 11 presents a brief history of the earlier curriculum recommendations as background for this effort. Section 12 reviews the existing MSIS program practices globally by region. Section 13 describes the process through which this recommendation was created. Section 14 analyzes MSIS 2016 compared to MSIS 2006 and describes several major differences between the two

documents. Section 15 describes the processes that will be needed to maintain the currency of MSIS 2016. Section 16 concludes the report.

2 Principles and Premises Underlying the MSIS Degree and the IS Profession

The MSIS 2016 competency model is based on the following premises regarding the MSIS degree:

1. MSIS is a **professional practice master's degree** that focuses on the development of specialized competencies in IS. In addition, an MSIS degree can provide a foundational preparation for academic research; the programs that choose this emphasis typically require a research thesis. An MSIS degree focuses on the development of competencies **that are aligned with a specific domain of practice** (such as business, healthcare, law, government, education, etc.).

2.1 Degree Entry Conditions and Pre-program Leveling Experiences

- 2. An MSIS degree is **based on a completed undergraduate degree** that provides a foundation in the core IS competencies as defined in IS 2010 (Topi et al., 2010a). The length of the prior undergraduate degree in IS may vary depending on the national or regional educational system (e.g., in many European countries, an undergraduate degree can be a three-year degree and lead to a two-year master's, while, in North America, a typical undergraduate degree is a four-year degree). MSIS 2016 does not, however, require all the competencies developed by a typical undergraduate degree in IS as its entry requirements, just a subset of the core competencies as specified in Section 4.5.
- 3. It is possible for those without an undergraduate degree specified in #2 above to enter an MSIS degree program. These students will, however, need additional preparation **that provides the equivalent of an undergraduate preparation in the IS topics specified below**. This preparation is often offered in the form of educational experiences that are called, for example, bridge modules⁵, foundations modules, or pre-program leveling courses. The topic areas of these modules (together with the references to IS 2010) are:
 - a. Foundations of Information Systems (IS 2010.1)
 - b. Data and Information Management (IS 2010.2)
 - c. IT Infrastructure (IS 2010.5), and
 - d. Systems Analysis & Design (IS 2010.6).

⁵ The word "module" is used throughout the document to denote various types of structured collections of learning experiences, such as courses, seminars, internships, theses, large-scale projects, etc.

Section 5 specifies the competencies expected from these learning experiences further.

4. An MSIS degree requires foundational studies in its specified domain of practice as a program prerequisite or the development of the same competencies through bridge modules.

The most common domain of practice is currently business, but the integration between technology understanding and domain expertise is useful and can be achieved in many other domains, too. Examples of such domains include government and public administration, non-governmental organizations and other non-profits, healthcare, education, law, services in general, and many science disciplines. Section 5 discusses domains of practice at a more detailed level.

- 5. A student entering an MSIS degree program needs to have **at least one university-level module in statistics or analytics**.
- 6. An MSIS degree program has **no expectations regarding prior professional experience**. Therefore, no competency expectations for graduates can be built based on prior professional experience. However, it is often valuable for students to have relevant professional experience because it could help them overcome shortcomings in domain knowledge and/or an undergraduate degree (if, for example, the professional experience is in computing). It is possible and fully acceptable that individual schools or departments create MSIS programs targeted to experienced professionals that require a pre-specified level of professional experience.

2.2 Key Degree Characteristics

- 7. An MSIS degree provides competencies in three realms (see Figure 1):
 - a. Information Systems, including both computing ⁶ /information technology (IT) and IS management dimensions
 - b. Domain of Practice (see discussion above in #4)
 - c. Individual Foundational Competencies (such as written and oral communication, critical thinking, ethical analysis, teamwork, leadership, etc.)

The competency category specifications for information systems and specifications for areas of individual foundational competencies are the essential elements of MSIS 2016. In addition, this document provides examples of competency area specifications for two domains of practice. Section 5 discusses these details.

⁶ We recognize that "computing" is used more frequently in North America than in other parts of the world. In Europe and in Asia, "ICT" or "informatics" would often be more familiar synonyms.

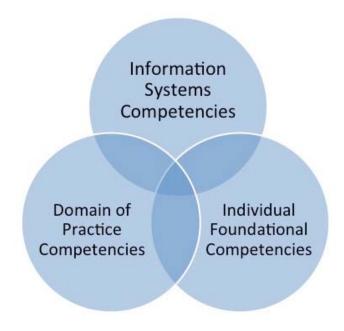


Figure 1. MSIS 2016 High-level Realms

The emphasis on or balance of competencies in these realms varies depending on the program. All of them should, however, be included in every MSIS degree program.

- 8. Universities around the world are offering an increasing number of highly specialized master's degrees in IS that focus on specific technical competency areas, such as analytics or security. Whether or not such degrees can be considered MSIS degrees depends on the relative proportion of specialized content to core competency areas. Any MSIS degree should support the development of competencies in all of the four areas discussed above. If the specialty dominates the degree so significantly that the core competency categories specified later in this document are not all covered at the minimum required level, the degree does not fit under the MSIS umbrella.
- 9. All MSIS degrees will share the same core competency areas, but program implementations will vary in terms of their emphasis on specific competency categories. The selection of categories that a specific program emphasizes will depend on the target **professional profiles** (or personas). One possible source of such profiles is the latest version of the CEN workshop agreement on European ICT professional profiles (CEN, 2012). The MSIS task force evaluated these profiles and agreed that they have broad global applicability. The task force selected six of the 23 ICT professional profiles as the primary MSIS target profiles: Business Information Manager, Project Manager, Business Analyst, Systems Analyst, Enterprise Architect, and IT Consultant

(CEN (2012) describes the profiles). For example, an MSIS program that primarily focuses on preparing its graduates for the integrated Systems Analyst/IT Consultant role will have a different target competency profile compared with the programs that focus on the Project Manager roles (which we feature as examples in Section 6). We also provide examples of two profiles outside the CWA model: one for a digital entrepreneur and another for an analytics professional.

The list specified above is not exclusive: it is perfectly reasonable for a university to offer a master's degree in IS that prepares its graduates for careers as CIOs or, by contrast, developers or database administrators. It is, however, likely that these types of programs will have additional background requirements, such as significant work experience as an IS manager for the CIO preparation or a much stronger technical preparation for developers or database administrators. These program types will still have to attain the core MSIS competencies at levels specified in Section 5.

- 10. MSIS 2016 uses four different levels to specify the extent to which a particular professional profile requires that a competency category be attained. These levels are called Awareness, Novice, Supporting (role), and Independent (contributor). Section 3 describes these levels in more detail. An association between competency categories and corresponding competency attainment levels is called a **competency profile**.
- 11. An MSIS degree comprises at least 30 semester hours (USA)/ 60 ECTS credits (Europe) and requires at least 11 months of full-time study (or an equivalent amount of part-time work). This total should not include possible bridge modules in IS and/or the domain of practice.
- 12. When evaluating the required competencies when a student graduates from an MSIS program, it is essential to take into account not only the MSIS program components but also the graduate competencies attained before they enter the degree program. This sounds trivial but is easy to ignore in practice.
- 13. When determining the expected graduate competencies for an MSIS program, it will be useful to use professional competency models developed during recent years by multiple regional or national governmental organizations (such as the European e-CF competence framework) or industry organizations (such as U.K.-based SFIA). Key elements of these models have inspired the MSIS task force's work. The underlying competency model is also aligned with the international TUNING process and the primarily U.S.-based Degree Qualifications Profile (DQP) model supported by the Lumina Foundation (Adelman, Ewell, Gaston, & Schneider, 2014).

2.3 Post-experience Degrees

Many master's degree programs in IS require students to have experience as IS professionals before and/or during the graduate program and depend on this experience. These programs can be highly valuable and lead to excellent outcomes. Master's degree programs that are highly individualized, address just-in-time professional needs, and include components collected over a long period of time could become a very popular or even a dominant program model in the future. It would, however, be difficult to build a curriculum or competency recommendation for these programs given the significant differences between students' backgrounds and program expectations regarding them. Programs targeted primarily to pre-experience students may, naturally, let students with relevant professional experience adjust their curricula so that they better fit their existing competencies. For example, experienced network/systems administrators may have competencies that allow them to take an advanced elective instead of an intermediate course in IT infrastructure.

The IS community would likely benefit from a mechanism that allows IS professionals to acquire and collect educational experiences over their professional careers and build recognized credentials based on them. We do, however, recommend that this type of degree be built separately with an identity that differs from that of an MSIS (it could, for example, be an executive master's that comprises multiple certificates). This type of separation would likely benefit both the pre-experience MSIS and the post-experience degree. All of these are mechanisms through which IS professionals acquire new competencies or strengthen existing ones as part of their lifelong learning process. Offering them can, however, be an important part of a university's mission, but it is clearer if a separate degree type is specified for them.

In addition, we recognize the existence of MBA concentrations in IS as a separate entity from master's degrees in IS. An MBA is a generalist degree designed to focus primarily on the development of managerial capabilities, and an MBA concentration seldom provides the type of technical depth expected from a specialized master's in IS.

Part B: The MSIS 2016 Competency Model

3 Architecture of the MSIS 2016 Competency Model

In this section, we discuss the underlying conceptual structure of the MSIS 2016 competency model. In brief, we specify the model using graduate competencies as its foundational element instead of courses/modules or knowledge areas, units, and topics.

Historically, most computing curriculum documents have been built around a typically hierarchical knowledge area-knowledge unit-topic (KA/KU/topic) structure that forms a body of knowledge (BoK). For example, the most recent computer science curriculum recommendation (CS2013) has 18 knowledge areas that contain five to 12 knowledge units each. Each knowledge unit, in turn, includes topics. For example, the Information Management knowledge area has 12 knowledge units, such as Relational Databases. This knowledge unit has 11 topics, which are familiar to those who teach IS courses in this area, such as mapping conceptual schema to relational schema, entity and referential integrity, and so on.

A potential problem with the KA/KU/topic structure is, however, that it focuses mostly on cognitive aspects of learning and leaves experiential elements out. A curriculum based on a knowledge area structure conveys relatively little on what the graduates are able to do at the time of graduation. Some observers might find this perfectly acceptable because they do not view applicable skills and attitudes as a goal of university education; for others, it is a major problem because they hold a broader view of the goals of a university degree.

Prior IS model curricula have always included some type of a representation of an IS BoK, but none of the IS curricula has been structured around the BoK structure in the same way as the other computing curricula are. Instead, the IS curricula have been represented mainly through courses (both core and elective/specialized) with learning objectives and topics (see the right-side panel of Figure 2). This approach has been used in IS 2002 (Gorgone et al., 2002), IS 2010 (Topi et al., 2010a), MSIS 2000 (Gorgone et al., 2000), and MSIS 2006 (Gorgone et al., 2006). The main challenge of this approach is that it typically presents a course-specific view without providing a detailed program-level representation of expected graduate capabilities. Some of these curricula—particularly IS 2010—dedicate significant attention to the specification of program-level graduate capabilities at a high level of abstraction, but even IS 2010 never maps the course level with the program level to analyze or demonstrate how the courses contribute to the way in which students achieve the program-level objectives.

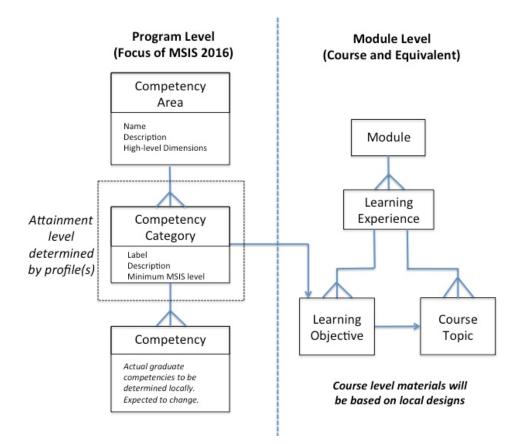


Figure 2. MSIS 2016 Program-level Graduate Competencies vs. Module-level Topics and Learning Objectives

From the beginning of the project, the MSIS 2016 task force followed a third and increasingly commonly used model (see the left panel of Figure 2). Instead of specifying a body of knowledge or a set of courses, this model identifies a set of graduate competencies. In this context, we use the term "competency" to refer to graduate ability to use knowledge, skills, and attitudes to perform specified tasks successfully. Using more refined language, Lockoff et al. (2010, p. 21) define competencies as follows:

Competencies represent a dynamic combination of cognitive and metacognitive skills, demonstration of knowledge and understanding, interpersonal, intellectual and practical skills, and ethical values.

We are aware of the complex discussion associated with the term "competency" (see Hoffmann, 1999; Paquette, 2007). In this context, we do not contribute to that conversation but simply specify competency as an integrative concept that brings together graduate knowledge, skills, and attitudes.

The MSIS 2016 competency model specifies **competency areas** as the highest-level categorization of competencies. The areas, in turn, include **competency categories**, and these categories specify the actual **competencies**. Competency areas and competency categories are much more stable and depend less on technology than the competencies themselves. In addition, there will be much more local variation in

the competencies than at the higher levels. Therefore, the competencies should be primarily seen as current examples.

Each competency area has a name, a brief (paragraph-long) description, and three to five high-level dimensions. Each category is specified with a name and a brief description, as is each competency in a category.

All programs will not, however, prepare students to attain competencies at the same level in all competency categories. Different professional profiles have different competency needs, and the professional profiles that a program desires its graduates to be able to achieve determine the level at which a program should enable its graduates to attain each of the competency categories.

MSIS 2016 specifies four different levels of competency category attainment: **Awareness**, **Novice**, **Supporting** (role), and **Independent** (contributor). We define these levels as follows:

- At the **Awareness** level, a graduate knows that the competency category exists and is aware of the reasons why it is important for the domain of practice and individual organizations that use information systems to achieve their goals. Graduates at this level have not yet reached SFIA level of responsibility 1 (SFIA, 2016, pp. 15–18).
- At the **Novice** level, a graduate can effectively communicate regarding matters related to the competency, perform component activities under supervision, and develop on-the-job experience related to the competency. This level corresponds closely to SFIA level of responsibility 1.
- At the **Supporting** (role) level, a graduate has achieved a level of knowledge and skill that allows him/her to collaborate effectively in a supporting role with colleagues who have achieved a higher level of the competency to produce the desired outcomes. This level corresponds closely to SFIA levels of responsibilities 2 and 3.
- At the **Independent** (contributor) level, a graduate has achieved a level of knowledge and skills that allows the graduate to perform without continuous support/supervision the tasks required to produce the desired competency outcomes. This level corresponds closely to SFIA level of responsibility 4.

Higher levels of competencies do exist and could be considered (such as an expert level). A master's degree program alone cannot, however, bring a student to the highest levels of competency and, thus, are not included as targets for general MSIS programs. There are, of course, examples of master's programs for experienced professionals that are carefully designed to integrate academic content, pedagogy, and professional experience so that students can attain the highest levels of learning. One cannot, however, expect this level of achievement as a general requirement.

In their seminal book, Dreyfus and Dreyfus (1986; see also Dreyfus & Dreyfus, 2005) articulate a five-stage model of skill acquisition (novice, advanced beginner, competent, proficient, expert). Although the levels are not directly applicable to the

development of professional competencies, there are at least two specific aspects of the model that are highly relevant. First, it is not possible to develop human competencies beyond the novice level only based on abstract knowledge without a close association with a context; developing situational awareness requires learning through experience. Second, gaining the highest levels of skill achievement requires highly involved engagement in a variety of situations relevant to the skill of interest.

All MSIS 2016 degree programs are expected to enable their graduates to attain a total of 88 competency categories at least at the awareness level, and, for many categories, the required minimum level is higher. Section 5 identifies the minimum required MSIS 2016 achievement levels for each competency category.

4 Overview of the MSIS 2016 Graduate Competencies

4.1 Big Picture

Most importantly, the MSIS is a degree at the master's level, and, as such, MSIS graduates should exhibit general characteristics of master's program graduates as specified in the Dublin Descriptors (Bologna Working Group, 2005). That is, graduates need:

- To "have demonstrated knowledge and understanding that is founded upon and extends and/or enhances that typically associated with Bachelor's level, and that provides a basis or opportunity for originality in developing and/or applying ideas, often within a research context"
- Be able to "apply their knowledge and understanding, and problem-solving abilities in new or unfamiliar environments within broader (or multidisciplinary) contexts related to their field of study"
- "Have the ability to integrate knowledge and handle complexity, and formulate judgments with incomplete or limited information, but that include reflecting on social and ethical responsibilities linked to the application of their knowledge and judgments"
- Be able to "communicate their conclusions, and the knowledge and rationale underpinning these, to specialist and non-specialist audiences clearly and unambiguously", and
- "Have the learning skills to allow them to continue to study in a manner that may be largely self-directed or autonomous".

Overall, an MSIS program develops competencies in three realms: Information Systems Competencies, Individual Foundational Competencies, and Domain Competencies (see also Figure 1). Figure 3 presents an overview of the MSIS competency area structure. The rest of this section discusses its elements in more detail.

Specialized Competencies Specialized Competencies consist of additional Information Systems competencies that build on the core competencies and allow the graduates to perform more sophisticated tasks and act in more specialized professional roles. Core Competencies Areas of Areas of Areas of Information Systems Individual Foundational Domain Competencies Competencies Competencies Business Continuity and Critical Thinking Core competencies in a Information Assurance Creativity domain of human activity Collaboration and Data, Information, and such as business, Content Management Teamwork government, health care, Enterprise Architecture law, a field of scientific **Ethical Analysis** Ethics, Impacts and Intercultural Competency research, etc. Sustainability Leadership Mathematical and Innovation, Statistical Competencies Organizational Change and Entrepreneurship Negotiation IS Management and Oral Communication Operations Problem-solving Written Communication IS Strategy and Governance Graduate competencies IT Infrastructure developed building on the Systems Development foundation of competencies and Deployment attained in prior studies and work/life experience

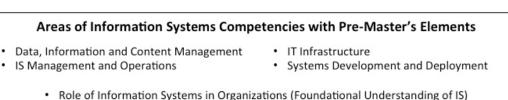


Figure 3. MSIS 2016 Competency Structure

4.2 Areas of Information Systems Competencies

IS competencies (including both computing/IT and IS management dimensions) form the center of the MSIS competency specification: the competencies included in this element are distinctively our discipline's own competencies. Individual foundational competencies and domain competencies (see Sections 4.3. and 4.4, respectively) are, in practice, shared as outcomes with many other program types. Most of this document focuses on reviewing in more detail the competency areas, categories, and sample competencies in the IS competencies element. Figure 3 lists

the competency areas. We detail these areas, categories, and competencies at a significantly more detailed level in Section 5.1.

4.3 Areas of Individual Foundational Competencies

Individual foundational competencies are those competencies necessary for all knowledge professionals in a variety of professions, such as communication, collaboration, and problem solving. They are specified only at the highest level of abstraction per area level. The specific areas of competencies chosen for MSIS 2016 are an extended version of the set articulated in IS 2010. This list has been modified by separating competencies that were presented together in IS 2010. Figure 3 shows the list of these competencies, and Section 5.2 discusses it in more detail.

4.4 Areas of Domain Competencies

The MSIS is a professional practice master's degree that always integrates information systems with a specific domain of practice (such as business, healthcare, legal environment, government, K–12 education, higher education, etc.). MSIS 2016 does not articulate a set of detailed competencies for any single domain of practice to avoid the impression of giving one domain a priority status, but it does provide examples of competency areas for two domains in Section 5.3.

4.5 Areas of Prerequisite Competencies with Pre-Master's Elements

Most computing curricula target the undergraduate level, so the entering student's qualifications for these curricula are typically defined as a secondary education (e.g., high school) degree. As a master's degree, MSIS has to consider additional dimensions of the incoming student background. The first requirement for incoming MSIS students is an earned bachelor's degree. In most contexts, a bachelor's degree requires about 120 semester credit hours or 180–240 ECTS credits (three to four years of full-time work). This is, however, just a basic technical requirement.

In addition, for an MSIS degree to achieve its objectives regarding graduate competencies, incoming students should already have acquired a certain set of prerequisite competencies related to IS. Earlier versions of the MSIS curriculum have specified these competencies as prerequisite courses. In MSIS 2006, these courses included IS Fundamentals and Programming, and Data, Files, and Object Structures (both specified as IS 2002 courses).

In MSIS 2016, the task force has moved to a model that specifies a set of prerequisite competencies. A necessary but not sufficient prerequisite is foundational understanding of IS—that is, understanding the role of information systems in organizations. We recommend a literature-based examination or a bridge course to ensure sufficient coverage of basic understanding that IS constitutes not only technologies and software but also a whole system with users and their activities. The theoretical approach to cover is the general systems theory (e.g., von Bertalanffy, 1968) because it helps to structure the area and is a vital tool in problem-solving activities in complex environments. Systems theory is also a helpful viewpoint into the complexities in all competency areas. Many of the prerequisite

competencies are in the same competency areas that include competencies specified for MSIS graduates but should be gained at an earlier stage. Specifically, the prerequisite competencies are included in three areas: 1) Data, Information, and Content Management; 2) IT Infrastructure; and 3) Systems Development and Deployment (Figure 3; see also Section 5 for details).

As for the individual foundational competencies, MSIS 2016 does not make specific assumptions regarding the competencies that incoming students have. It does, however, assume that the undergraduate/first-cycle degree requirement has given students competencies in oral communication, written communication, leadership and collaboration, negotiation, analytical and critical thinking, creativity, ethical analysis, and problem solving (as specified, for example, in IS 2010). As a master's degree, MSIS 2016 strengthens and brings these competencies to a level compatible with master's level expectations.

Please note that MSIS 2016 does not take a position regarding the preferred way in which students should acquire the prerequisite competencies. Clearly one way to get them is to **have an undergraduate degree in IS or in a related applied computing discipline**. It is also possible that an incoming student has acquired the required competencies through **work experience** (which, of course, needs to be verified with appropriate testing). Finally, students can achieve the prerequisite competencies by taking **bridge modules** before the actual graduate program starts. Whichever mechanism is used, students need to attain the competencies in a way that allows them to fully use the prerequisite competencies as part of the master's level study process—the master's program should be built on the assumption that all students have the prerequisite competencies and can use them.

4.6 Specialized Competencies

As Figure 3 indicates, specialized competencies comprise additional IS competencies that build on the program's chosen core competencies and allow graduates to perform more sophisticated tasks and act in more specialized professional roles. Specialized competencies may also create differentiation between career tracks in addition to the differences specified with the secondary core competencies. The specialized competencies enable MSIS graduates to serve in roles that require competencies in a specific area of technical expert knowledge, such as security or analytics. Not all specialized master's degrees leading to specialized IS competencies, the program enables its graduates to attain all core competencies at the minimum at a level specified in Table 1 below (in Section 5.1.2).

4.7 Impact of Professional Profiles on Competency Categories

This recommendation recognizes that there are significant differences between MSIS programs. One of the most important dimensions relates to graduates' expected professional profiles. It is unlikely that any MSIS program would only prepare its graduates for one specific profile, but target profiles vary and the chosen

profile(s) have an impact on the expected graduate competencies and, through these, the curriculum.

CEN (2012) describes in detail the six professional profiles that have been chosen as the most likely targets for MSIS programs: Business Analyst, Business Information Manager, Enterprise Architect, IT consultant, (IT) Project Manager, and Systems Analyst. It is clear that the specific definitions of these profiles vary depending on the regional, national, and local requirements, but it is likely that the general characteristics of each profile are close to each other regardless of the location.

As mentioned above, all 88 competency categories belong to the core of the MSIS because all MSIS programs should enable their graduates to attain them at least at the Awareness level (see Section 3 for the definition of the levels). In addition, this recommendation specifies for each of the competency categories the **minimum level** that all graduates should attain. For 22 competency categories, the minimum level has been specified as **Awareness**, for 46 categories as **Novice**, and for 20 categories as **Supporting**. No minimum levels have been specified as **Independent**. We recognize that many programs prepare their graduates to achieve this level with some or even many competencies, but this document recognizes that, particularly with programs targeted to students with little or no work experience, this level is very difficult to achieve.

Section 5.1 specifies the competency categories and a set of competencies in each that should be viewed as examples. For each category, it further specifies the minimum level at which each MSIS degree program needs to enable its graduate to attain each category.

5 MSIS 2016 Competency Specifications

This section provides additional contextual information for the nine competency areas in IS competencies (overview in Figure 4; details in Section 5.1), 11 areas of individual foundational competencies (Section 5.2), and competency area examples for two domains of practice (Section 5.3).

5.1 Specifications of Competency Areas, Competency Categories, and Competencies for Information Systems

The task force has benefited significantly from the following sources when developing the competency structure outlined in this section:

- The European e-Competence Framework (e-CF) 3.0: A Common European Framework for ICT Professionals in All Industry Sectors (www.ecompetences.eu)
- The Skills Framework for the Information Age (SFIA) (www.sfiaonline.org/en)
- O*NET (Occupational Information Network) (www.onetonline.org)

• 2012 Clinger-Cohen Core Competencies & Learning Objectives (CIO Council, 2012).

The task force gratefully acknowledges the significant impact of all these outstanding specifications of IT professional competencies on the process of MSIS 2016 competency development. In addition to these specifications, the task force used primary data collected from MSIS program directors, current students, alumni, and corporate stakeholders regarding graduate competency priorities.

Material from all these sources was integrated in a multi-staged grouping process that took place at the competency category level: the categories were first grouped into competency areas, and then individual competencies were articulated for each of the competency categories. As discussed above, the individual competencies are less stable than the areas and categories, and they are not intended to be exhaustive.

This section documents the competency areas (see Figure 4 for summary) with two tables and a narrative description. First, we present a narrative description of the areas and high-level dimensions of the areas. After that, Table 1 summarizes the competency areas and categories and provides a convenient overview of the IS competencies. Appendix A includes the detailed competency examples.

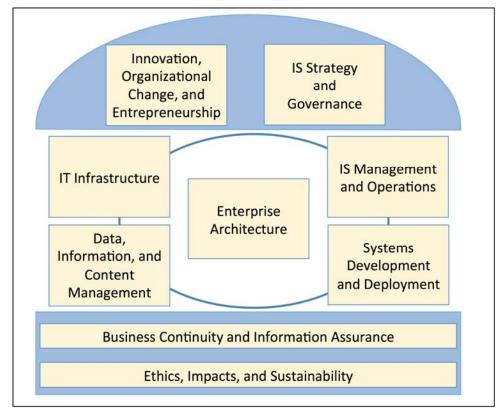


Figure 4. MSIS 2016 Areas of Information Systems Competencies

5.1.1 Competency Area Specifications

Competencies in the area of Business⁷ Continuity and Information Assurance (BCIA)

Area description: the Business Continuity and Information Assurance competency area mainly concerns the continuity, auditing, and assurance of information systems. It generally covers areas such as risk avoidance, security management, and quality auditing. The challenging issues related to business continuity and information assurance span from tactical and strategic to technical and operational levels. They often involve a range of processes from management, such as policy and standard setting, to hands-on skills, such as system contingency and recovery planning.

High-level area dimensions: Graduates will be able to:

- 1. Create policies and standards for business continuity and information assurance.
- 2. Plan and implement procedures, operations, and technologies for managing risk and trust, security, and safety and for business continuity and disaster recovery.
- 3. Monitor, control, and institutionalize the protection and growth of the hardware, software, and information assets in information systems.

Competencies in the area of Data, Information, and Content management (DATA)

Area description: the Data, Information, and Content management area covers competencies that enable graduates to be effective contributors in processes that improve the domain's ability to achieve its goals using structured and unstructured data and information effectively.

High-level area dimensions: Graduates will be able to:

- 1. Identify data and information management technology alternatives, select the most appropriate options based on the organizational information needs, and manage the implementation of the selected options.
- 2. Identify, create, and manage organizational policies and processes related to data and information management by balancing multidimensional requirements, such as legal and regulatory requirements, ethical considerations and implications of technology decisions, organizational business requirements, data quality issues, and requirements of operating in an international environment.
- 3. Analyze the needs of a domain and determine how those needs can best be addressed with data, information, and content management solutions.

⁷ We use the term business continuity here because of its longstanding use to refer to the continuity of all types of domain activities.

Competencies in the area of Enterprise Architecture (EARC)

Area description: Enterprise architecture has two aims: managing the complexity of information systems and technologies and aligning these systems/technologies with the organization's strategy. The area covers competences that enable graduates to participate in planning, building, using, maintaining, and evaluating architectures.

High-level area dimensions: Graduates will be able to:

- 1. Design an enterprise architecture (EA). This involves identifying and applying a formal approach to EA development, performing the multistage process of developing an EA, identifying the EA change needs, and applying them to the EA. Graduates are able to incorporate information, domain activity processes, technology platforms, applications, software, and hardware in the EA while considering the alignment between domain requirements and technology development.
- 2. Deploy and maintain an EA. This involves conveying the architecture to domain process owners, software development and maintenance projects, and infrastructure planners and taking into account the current status of the projects and infrastructure. This also includes gathering input from the enterprise and from technology developments for maintaining the architecture and performing architecture maintenance.

Competencies in the area of Ethics, Impacts and Sustainability (ETIS)

Area description: the Ethics, Impacts, and Sustainability competency area covers the conceptualization and implementation of environmentally and socially sustainable IT solutions that are aligned with the responsibilities of organizations and in compliance with legislative and regulatory requirements and industry standards. This competency area addresses key questions such as environmental and social sustainability, safety and health, privacy, and integrity. It also covers the impact of IT on the nature of work and workplaces and explores how culture and ethics (internal pertaining to organizations and external pertaining to stakeholders) shape behavior. These areas tend to be aligned with a strategic or a tactical level of organizational decision making.

High-level area dimensions: Graduates will be able to:

- 1. Apply sustainable approaches for IT solutions development, IT procurement, IT operations, IT resources management, and other IT practices.
- 2. Ensure safety and avoid health hazards for contract arrangements with external parties and internal systems development, maintenance, and reuse.
- 3. Ensure that privacy and integrity guide all IT practices.
- 4. Interpret and comply with legislative and regulatory requirements governing IT practices as well as industry standards for IT practices. Understand how culture and ethics shape compliance behavior.

Competencies in the area of Innovation, Organizational Change, and Entrepreneurship (IOCE)

Area description: the Innovation, Organizational Change, and Entrepreneurship area covers the capability to recognize and exploit the potential afforded by current and upcoming technologies to address existing and new business opportunities. This area also includes competencies required to understand and to intervene in different forms of domain activities (e.g., work units, work teams, processes, organizations, markets, society setting) in order to use information technologies to improve the way those business activities are structured and performed.

High-level area dimensions: Graduates will be able to:

- 1. Monitor the environment in order to identify and evaluate new IS methods and trends in terms of their appropriateness for an organization.
- 2. Develop innovative domain activity models that rely on new uses of existing technology or new technologies themselves.
- 3. Develop a plan to exploit new and emerging methods and technologies for new purposes in an organization.
- 4. Devise new ways of structuring and performing domain activities at different levels (individual, team, process, and organization) while considering the enabling and enhancing effects of information technology applications.
- 5. Estimate the benefits of the new designs, assess the consequences of their implementation, and anticipate potential adverse consequences.

Competencies in the area of IS Management and Operations (ISMO)

Area description: the IS Management and Operations area covers the capability to develop, maintain, and consistently improve domain performance while providing appropriate information systems, services, and infrastructure. The capability focuses externally on creating value for the domain and internally on IS staff motivation, performance, and accountability.

High-level area dimensions: Graduates will be able to:

- 1. Apply professional management skills to the design and management of an effective IS organization.
- 2. Ensure operational efficiency and effectiveness in service delivery.
- 3. Govern IS project management principles and support their use in the organization.
- 4. Manage information systems use.
- 5. Manage information resources together with line management.

Competencies in the area of IS Strategy and Governance (ISSG)

Area description: the IS Strategy and Governance area covers the creation and implementation of long-term plans for designing, delivering, and using organizational information systems to achieve strategic domain goals and objectives. This area also covers monitoring and controlling organizational IS

resources to ensure alignment with and achievement of strategies, goals, and objectives.

High-level area dimensions: Graduates will be able to:

- 1. Analyze the effect and impact of IS on industries, firms, and institutions; develop and implement plans of action for maximizing firm benefits associated with IS design, delivery, and use; and manage IS resources financially.
- 2. Create and manage the oversight mechanisms by which an organization evaluates, directs, and monitors organizational IT. These mechanisms may leverage one or more governance frameworks; hence, understanding the process of applying and analyzing a framework is a critical competency. Distribution of decision rights and organizational decision-making practices are other key components of this competency area.
- 3. Establish practices for minimizing environmental impacts and planning for long-term firm viability.

Competencies in the area of IT Infrastructure (INFR)

Area description: the IT Infrastructure area covers competencies that allow graduates to contribute to needs analysis for and design and implementation of effective, technically correct IT infrastructure solutions.

High-level area dimensions: Graduates will be able to:

- 1. Design integrated communication networks for small- and medium-size organizations, including local area networks and the use of wide-area network technologies to connect the local networks.
- 2. Specify requirements for large-scale network solutions.
- 3. Design an implementation architecture for organizational data processing and system solutions, using both internal hardware resources and external service solutions.
- 4. Negotiate and enforce contracts with providers of IT infrastructure services.

Competencies in the area of Systems Development and Deployment (SDAD)

Area description: the Systems Development and Deployment area covers the design of information systems and services, including the design of how humans interact with and how they experience IT artifacts. It also includes competencies related to systems implementation and the deployment of systems to organizational use.

High-level area dimensions: Graduates will be able to:

1. Analyze and specify requirements for IT artifacts through studying and documenting the whole or part of some form of domain activities (e.g., work unit, work team, process, organization, market, society setting) in terms of the actions they involve and the information they deal with. Define

requirements for IT artifacts that can enhance the way existing domain activities are structured and performed or enabling new forms of domain activities

- 2. Design and document IT artifacts that meet specified requirements taking into account non-functional requirements (including user experience design) and organizational, technical, infrastructural, and other constraints.
- 3. In the context of iterative processes that integrate analysis, design, implementation, and operations, develop and deploy IT applications that satisfy user needs.

5.1.2 Competency Categories

Table 1 below provides a more detailed description of the competency areas specified above in Section 5.1.1 by listing the competency categories for each of the areas and specifying the minimum required level of attainment for each of the categories.

As mentioned earlier, Appendix A provides further details by providing four to six specific competency examples for each of the competency categories.

Competency	Area	Competency	Minimum level required ¹			
category no.			AW	NO	SU	IN
Competencies	s in the a	rea of Business Continuity and Information Assurance (BC	(A)			
1	BCIA	Managing and implementing cybersecurity				L
2	BCIA	Responding to and managing IS problems				L
3	BCIA	Monitoring system operations				L
4	BCIA	Managing system recovery				
5	BCIA	Managing Information Systems risks				
6	BCIA	Protecting IT assets				
7	BCIA	Developing information assurance strategy				
8	BCIA	Engineering systems for continuity				
9	BCIA	Implementing and managing quality audit processes				
10	BCIA	Assuring safety throughout systems lifecycle				
Competencies	s in the a	rea of Data, Information and Content Management (DATA)				
11	DATA	Explaining key data and information concepts and the data and information management lifecycle				
12	DATA	Capturing and structuring data and information requirements using appropriate conceptual modeling techniques				
13	DATA	Developing a logical level representation of data based on a conceptual model				
14	DATA	Implementing a database solution to serve systems consisting of multiple applications				
15	DATA	Using a contemporary data manipulation and retrieval language effectively				

	Table 1. MSIS 2010 competency categories				
DATA	Selecting appropriate data management technologies based on the needs of the domain				
DATA	Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions				
DATA	Designing and implementing a data warehouse using a contemporary architectural solution				
DATA	Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies				
DATA	Developing and implementing organizational information management policies and processes				
DATA	Creating an information architecture for an organization				
DATA	Integrating and preparing data captured from various sources for analytical use				
DATA	Selecting and using appropriate analytics methods				
DATA	Analyzing data using advanced contemporary methods				
DATA	Designing and implementing architectures for organizational content management systems				
s in the a	rea of Enterprise Architecture (EARC)				
EARC	Explaining enterprise architecture principles to justify the value enterprise architecture provides to organizations within various types of domains				
EARC	Designing, building and maintaining an enterprise architecture				
EARC	Communicating and deploying an enterprise architecture				
EARC	Using an enterprise architecture to influence IS related organizational improvement projects				
s in the a	rea of Ethics, Impacts, and Sustainability (ETIS)				
ETIS	Designing and managing sustainable IT operations				
ETIS	Aligning IT with organizational sustainability policy				
ETIS	Managing IT facilities sustainably				
ETIS	Managing sustainable procurement practices				
ETIS	Managing contracts ethically				
ETIS	Maintaining compliance with legislation, regulations, and standards				
ETIS	Ensuring that protection of privacy and integrity guides all IS practices				
ETIS	Fostering an ethical culture				
ETIS	Considering ethical implications of IS decisions				
s in the a	rea of Innovation, Organizational Change, and Entrepreneu	rship	(IOCE)		
IOCE	Monitoring the technology environment				
IOCE	Engaging in entrepreneurial thinking				
IOCE	Developing a business plan				
IOCE	Innovating by exploiting an emerging method or technology				
	DATA DATA DATA DATA DATA DATA DATA DATA	DATA Selecting appropriate data management technologies based on the needs of the domain DATA Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions DATA Designing and implementing a data warehouse using a contemporary architectural solution DATA Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies DATA Creating an information architecture for an organization DATA Creating an information architecture for an organization DATA Creating an information architecture for an organization DATA Integrating and preparing data captured from various sources for analytical use DATA Selecting and using appropriate analytics methods DATA Designing and implementing architectures for organizational content management systems s in the area of Enterprise Architecture [EARC] Explaining enterprise architecture provides to organizations within various types of domains EARC Designing, building and maintaining an enterprise architecture EARC Communicating and deploying an enterprise architecture EARC Communicating and deploying an enterprise architecture ETIS Designing nut managing sustainability (ETIS) ETIS Designing and managing sustainability	DATA Selecting appropriate data management technologies based on the needs of the domain DATA Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions DATA Designing and implementing a data warehouse using a contemporary architectural solution DATA Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies DATA Creating an information architecture for an organization DATA Developing and implementing organizational information management policies and processes DATA Creating an information architecture for an organization DATA Integrating and preparing data captured from various sources for analytical use DATA Selecting and using appropriate analytics methods DATA Selecting and using advanced contemporary methods DATA Designing and implementing architectures for organizational content management systems sin the area of Enterprise Architecture principles to justify the value enterprise architecture pr	DATA Selecting appropriate data management technologies based on the needs of the domain DATA Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions DATA Designing and implementing a data warehouse using a contemporary architectural solution DATA Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies DATA Creating an information architecture for an organization DATA Creating and preparing data captured from various sources for analytical use DATA Selecting and implementing organization and information management policies and processes DATA Integrating and preparing data captured from various sources for analytical use DATA Selecting and using appropriate analytics methods DATA Designing and implementing architectures for organizational content management systems sin the area of Enterprise Architecture provides to organizations within various types of domains Designing, building and maintaining an enterprise architecture EARC Communicating and deploying an enterprise architecture EARC Using an enterprise architecture to influence IS related organizational improvement projects sin the area of Ethics, Impacts, and Sustainability Delicy ETIS ETIS Managing Co	DATA Selecting appropriate data management technologies based on the needs of the domain DATA Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions DATA Designing and implementing a data warehouse using a contemporary architectural solution DATA Designing and implementing organizational information management policies and processes DATA Developing and implementing organizational information management policies and processes DATA Creating an information architecture for an organization DATA Integrating and preparing data captured from various sources for analytical use DATA Selecting and implementing architectures for organizational content management systems S in the area of Enterprise Architecture (EARC) EARC Designing and maintaining an enterprise architecture EARC Designing and manintaining an enterprise architecture EARC Communicating and deploying an enterprise architecture ETIS Managing IT acilities sustainability (ETIS) ETIS Managing sustainable Procurement projects ETIS Managing sustainable procurement practices ETIS Managing contracts ethically ETIS Managing contracts thically ETIS

43	IOCE	Promoting diffusion by leveraging differences between adopter groups			
44	IOCE	Applying creative problem solving to technology-related issues			
45	IOCE	Contributing to organizational development and change management			
46	IOCE	Analyzing and documenting business activities			
47	IOCE	Identifying opportunities for and designing process improvement			
Competencie	es in the a	rea of IS Management and Operations (ISMO)			
48	ISMO	Applying broadly used project management tools and techniques			
49	ISMO	Managing the IS function			
50	ISMO	Managing IS staff			
51	ISMO	Managing IS service production			
52	ISMO	Managing IS sourcing models		1	
53	ISMO	Managing and coordinating information resources			
54	ISMO	Implementing relevant IT governance frameworks within the organization based on strategic guidance			
55	ISMO	Complying with laws and regulations directly affecting IS management and operations			
56	ISMO	Managing IS projects and programs			
57	ISMO	Managing IS project portfolios			
58	ISMO	Managing software and hardware development and maintenance			
Competencie	es in the a	rea of IS Strategy and Government (ISSG)	1		
59	ISSG	Conducting IS strategic analysis			
60	ISSG	Making a financial case for IS			
61	ISSG	Managing IS/IT sourcing strategies			
62	ISSG	Engaging in IS strategic planning			
63	ISSG	Planning for and implementing IS governance			
64	ISSG	Planning for and improving sustainability			
		rea of IT Infrastructure (INFR)			
65	INFR	Designing data communication networks and data center and server solutions			
66	INFR	Selecting appropriate client devices to support the needs of an application area			
67	INFR	Securing IT infrastructures			
68	INFR	Specifying and monitoring infrastructure contracts			
69	INFR	Negotiating contracts and managing infrastructure vendors			
70	INFR	Responding to requests for proposals (RFPs) for infrastructure solutions			
71	INFR	Managing infrastructure risks			
72	INFR	Optimizing infrastructure utilization			

73INFRDesigning infrastructure solutions using external service provider(s) (cloud computing)Imic74INFRMaintaining a set of standards and policies and understand the key laws and regulations to relevant infrastructure decisionsImicCompetencies in the area of Systems Development and Deployment (SDAD)75SDADMonitoring emerging technologies to understand their potential to support the domainImic76SDADDocumenting existing systemsImicImic77SDADSpecifying and documenting systems requirementsImicImic78SDADIdentifying and selecting from systems design and implementation alternativesImicImic80SDADDesigning user experiencesImicImic81SDADSelecting between systems development approachesImicImic83SDADSelecting between systems development approachesImicImic84SDADImplementing and testing an applicationImicImic86SDADManaging external systems development resourcesImicImic							
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85 SDAD Installing and integrating a new application	83	SDAD					
	84	SDAD	Implementing and testing an application				
86 SDAD Managing external systems development resources Image: Comparison of the system of the s	85	SDAD	Installing and integrating a new application				
	86	SDAD	Managing external systems development resources				
87 SDAD Managing IS development projects	87	SDAD	Managing IS development projects				
88 SDAD Deploying a new system to organizational use	88	SDAD	Deploying a new system to organizational use				
AW: Awareness, NO: Novice, SU: Supporting, IN: Independent.							

5.2 Specifications of Areas of Individual Foundational Competencies

In this section, we outline a list of individual foundational competency areas that are essential for MSIS 2016 graduates. Table 2 presents these competency areas.

particular context and type of thinking task."CreativityWe adopt a simple but effective definition of creativity for MSIS 2016 from Amabile, Conti, Coon, Lazenby, and Herron (1996, p. 1155): "Creativity is the production of novel and useful ideas in any domain.". "Creativity is the production of novel and useful ideas in any domain.".Collaboration and TeamworkOur definition for collaboration is based on Stevens and Campion (1994), who identified the following five competency requirements for teamwork: conflict resolution, collaborative problem solving, communication, goal setting and performance management, and planning and task coordination.Ethical Analysis Example in IS: determine whether or not a new data- driven business process is using customer data in an ethically sustainable wayBuilding on Connock and Johns (1995) and Orme and Ashton (2003), we define ethical analysis focuses on determining what is right and what is wrong, and it is "about defining the practices and rules that underpin responsible conduct between individuals and groups" (Connock & Johns, 1995). Ethical competency requires "taking action to ensure that these practices and rules are applied consistently in all day-to-day business situations" (Orme & Ashton 2003, p. 185).Intercultural Competency partner in another countryAn old definition by Stogdill (1950) is still useful: Leadership is "the process (act) of influencing the activities of an organized group in its efforts toward goal setting and goal achievement", Joon Yoon et al. (2010) divide leadership, organizational leadership, personal mastery, and resource leadership.Katample in IS: lead an IS unit proces (act) of influencing the activities of an organized group in its efforts toward goal setting and goal achievement". Joon Yoon et al. (
Example in IS: devise a new business model based on a new or emerging technologyfrom Amabile, Conti, Coon, Lazenby, and Herron (1996, p. 1155): "Creativity is the production of novel and useful ideas in any domain.". Collaboration and TeamworkCollaboration and TeamworkOur definition for collaboration is based on Stevens and Campion (1994), who identified the following five competency requirements for teamwork. conflict resolution, collaborative problem solving, communication, goal setting and performance management, and planning and task coordination.Ethical Analysis Example in IS: determine whether or not a new data- driven business process is using customer data in an ethically sustainable wayBuilding on Connock and Johns (1995) and Orme and Ashton (2003), we define ethical analysis couses on determining what is right and what is wrong, and it is "about defining the practices and rules that underpin responsible conduct between individuals and groups" (Connock & Johns, 1995). Ethical competency requires "taking action to ensure that these practices and rules are applied consistently in all day-to-day business situations" (Orme & Ashton 2003, p. 185).Intercultural Competency Example in IS: negotiate a contract with an outscorring partner in another countryOur definition by Stogdill (1950) is still useful: Leadership is "the process (act) of influencing the activities of an organized group in its efforts toward goal setting and goal achievement". Joon Yoon et al. (2010) divide leadership competencies into four brooad categories: supervisory/managerial, organizational leadership, personal mastery, and resource leadership.Leadership proachFor MSIS graduates, the most important mathematical and statical mod plas and perportiate mathematical and statical model	Example in IS: monitor and evaluate new methods for	the MSIS 2016 context is the following critical thinking definition by Halpern (2003): "Critical thinking is the use of those cognitive skills or strategies that increase the probability of a desirable outcome. It is used to describe thinking that is purposeful, reasoned, and goal directed—the kind of thinking involved in solving problems, formulating inferences, calculating likelihoods, and making decisions, when the thinker is using skills that are thoughtful and effective for the
Teamwork(1994), who identified the following five competency requirements for teamwork: conflict resolution, collaborative problem solving, communication, goal setting and performance management, and planning and task coordination.Example in IS: participate effectively in the work of a globally distributed softwareBuilding on Connock and Johns (1995) and Orme and Ashton (2003), we define ethical analysis competency in an organizational context: ethical analysis focuses on determining what is right and what is wrong, and it is "about defining the practices and rules that underpin responsible conduct between individuals and groups" (Connock & Johns, 1995). Ethical competency requires "taking action to ensure that these practices and rules are applied consistently in all day-to-day business situations" (Orme & Ashton 2003, p. 185).Intercultural CompetencyOur definition here is from Deardorff (2006): "Intercultural competency is the ability to develop targeted knowledge, skills, and attitudes that lead to visible behavior and communication that are both effective and appropriate in intercultural interactions.".Leadership Example in IS: lead an IS unit through a transition from a glan-driven development 	Example in IS: devise a new business model based on a	from Amabile, Conti, Coon, Lazenby, and Herron (1996, p. 1155):
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 Example in IS: lead an IS unit through a transition from a plan-driven development approach to a hybrid approach Mathematical and Statistical Competencies Example in IS: devise a method for integrated analysis of heterogeneous process (act) of influencing the activities of an organized group in its efforts toward goal setting and goal achievement". Joon Yoon et al. (2010) divide leadership competencies into four broad categories: supervisory/managerial, organizational leadership, personal mastery, and resource leadership. For MSIS graduates, the most important mathematical competency is the ability to choose and apply appropriate mathematical and statistical models and techniques to solve a broad range of problems in the domain of practice. 	Example in IS: negotiate a contract with an outsourcing	competency is the ability to develop targeted knowledge, skills, and attitudes that lead to visible behavior and communication that are
Statistical Competenciesthe ability to choose and apply appropriate mathematical and statistical models and techniques to solve a broad range of problems in the domain of practice.Example in IS: devise a method for integrated analysis of heterogeneousthe ability to choose and apply appropriate mathematical and statistical models and techniques to solve a broad range of problems in the domain of practice.	Example in IS: lead an IS unit through a transition from a plan-driven development approach to a hybrid	process (act) of influencing the activities of an organized group in its efforts toward goal setting and goal achievement". Joon Yoon et al. (2010) divide leadership competencies into four broad categories: supervisory/managerial, organizational leadership, personal mastery,
	Statistical Competencies <i>Example in IS: devise a</i> <i>method for integrated</i> <i>analysis of heterogeneous</i>	the ability to choose and apply appropriate mathematical and statistical models and techniques to solve a broad range of problems in

Table 1. Areas of Individual Foundational Competencies

	*
Negotiation Example in IS: negotiate a contract for a cloud service with a specific SLA	Pruitt (1981) defines negotiation as "a form of decision making in which two or more parties talk with one another in an effort to resolve their opposing interests" (xi). Armstrong (2006, pp. 803–804) divides negotiation skills into five categories: analytical ability, empathy, planning ability, interactive skills, and communicating skills.
Oral Communication <i>Example in IS: discuss a</i> <i>requirement specification</i> <i>document or a user story with</i> <i>a user</i>	Based on the Dublin Descriptors (Bologna Working Group, 2005), we define oral communication competency as "a student can orally communicate their conclusions, and the knowledge and rationale underpinning these, to specialist and non-specialist audiences clearly and unambiguously".
Problem Solving <i>Example in IS: identify the</i> <i>problems in the user</i> <i>experience of a service and</i> <i>solve them</i>	Jonassen (2000, p. 65) borrows Anderson's (1980, p. 257) definition of problem solving as "any goal-directed sequence of cognitive operations" and specifies two attributes for these operations: need for a mental representation of the problem space and activity-based manipulation of the problem space. The challenge with any definition of problem solving as a competency is, of course, that the number of categories of problem solving is very broad, each of which has its own requirements. Jonassen provides a good starting point for a metatheory of problem solving and an integrative summary of the component competencies required for problem solving.
Written Communication Example in IS: write a business plan to recruit investors for a start-up	Based on the Dublin Descriptors, we define written communication competency as "a student can in writing communicate their conclusions, and the knowledge and rationale underpinning these, to specialist and non-specialist audiences clearly and unambiguously".

Table 1. Areas of Individual Foundational Competencies

5.3 Role of Domain Competencies in MSIS 2016

As discussed earlier in this document, an essential identifying characteristic of a degree program in IS is that the program both prepares students with competencies in a domain of organized human activity and specifically provides them with competencies related to applying computing technologies in the domain. Until recently, the most common domain has been business to the extent that MSIS 2006 explicitly expects either a business prerequisite or a set of corresponding bridge courses in business.

As with IS 2010 at the undergraduate level, MSIS 2016 specifically not only allows but also encourages the introduction of non-business domains to the family of master's degrees in IS, which does not mean that the importance of business would somehow be downgraded. Instead, new domains will be added, which will strengthen the family of IS programs as a whole. In this section, we include highlevel domain competency area descriptions for business and healthcare.

5.3.1 Business

We look to MSIS 2006's two-course business sequence to define the business competency expectations for students who do not have an undergraduate degree in business. They include the following:

- 1. Designing cross-functional business processes as solutions to business problems or as mechanisms to benefit from IT-enabled business opportunities.
- 2. Understanding the fundamental business challenges that experts in the key functional business disciplines (finance, accounting, marketing, organizational behavior, and strategy) address, the key business transactions in these functional areas, and the core concepts that the functional area experts use while discussing their area.
- 3. Understanding the core concepts and processes related to formulating and enabling the execution of business strategy, particularly from the perspective of enabling business strategy with information systems solutions.
- 4. Analyzing and presenting data to provide support for effective analysis and transformation of ways in which business is conducted.

5.3.2 Healthcare

Healthcare is another common example of a domain of practice for which an MS in Information Systems program can be designed. These programs might be offered under various titles, such as MS in Health Information Systems or MS in Health Informatics.

For such a program, a possible set of domain-related competency categories could include the following (this list is informed and inspired by CDC, 2009; American Medical Informatics Association, 2008; and University of Michigan, 2016):

- 1. Applying theories of human behavior at individual, group, and societal levels; organizational change; and health management relevant for achieving positive health outcomes in ways that are compatible with the culture, organizational context, and policies related to health.
- 2. Using scientific evidence to improve the quality of healthcare and to develop innovative solutions to health problems.
- 3. Classifying health and healthcare-related phenomena competently using standard approaches used by the healthcare community.
- 4. Applying appropriate ethical and legal frameworks and theories to make informed and justifiable decisions regarding healthcare.
- 5. Maintaining appropriate privacy and confidentiality of health information.
- 6. Communicating effectively with healthcare professionals using appropriate professional vocabulary, terminology, and practices.
- 7. Designing structures and mechanisms for maintaining appropriate records for an individual's healthcare interventions and outcomes history.

In addition, programs in healthcare informatics often have more specialized healthcare/medical competency requirements in areas such bioinformatics, public health, clinical informatics, or nursing (Kampov-Polevoi & Hemminger, 2011). Kampov-Polevoi and Hemminger categorize domain-specific knowledge and

competencies in healthcare: healthcare systems, public health core, advanced practice nursing, clinical sciences, life sciences, biotechnology, computational biology, and medical imaging. Competencies related to these areas are typically determined based on local needs.

Part C: Using MSIS 2016

6 Developing a Curriculum Based on MSIS Competency Specifications

6.1 From Competencies to Curriculum

Earlier in this document, we specify the competency categories and the minimum level that graduates need to attain to satisfy the minimum requirements of the MSIS. It is clear, however, that a collection of graduate competencies is not sufficient for implementing a degree program. Ultimately, the unit (typically a department or a school) that offers an MSIS degree has to construct a set of learning experiences structured in a meaningful way into modules so that participation will enable the required learning processes. By "module", we refer to courses, seminars, theses, other major projects, and other ways to integrate learning experiences. In this section, we describe sample architectures for MSIS programs and a possible process for developing degree programs as collections of structured learning experiences based on the competency specifications.

In a significant departure from earlier documents that provide curriculum guidance in IS, MSIS 2016 acknowledges the fact that the same program-level target competencies and learning objectives can be achieved in a multitude of ways. This document, which has been globally oriented from the beginning, recognizes that master's programs in IS around the world will vary depending on regional, national, and local regulatory contexts, nature of the student groups, and the technical implementation environment. No form of guidance, however well designed or forcefully articulated, can change this fact. Therefore, MSIS 2016 does not specify how a master's degree program in IS should be implemented, nor does it specify how exactly a specific graduate competency level should be achieved.

In this section, the document does, however, describe possible curriculum architecture models (Section 6.2), a process for deriving courses from the competencies (6.3), and various sample program profiles.

6.2 MSIS Curriculum Architecture Models

All MSIS programs have to make essential decisions regarding the architecture of the program's curriculum in the context of local requirements. In most cases, the university, the college/school, or local regulatory or competitive requirements determine important parameters for the program, such as the total number of modules or other similar units of student work. Some programs have more freedom than others, but only in rare cases can a program freely determine the required student workload. That is one of the reasons why MSIS 2016 does not prescribe a specific number of modules or a predefined workload—programs would not be able to align with a single specification even if they wanted to do so. To provide examples

of typical scenarios, we discuss in this section two architectural models based on different regional assumptions (North America and Europe).

This discussion also addresses the role of various types of modules in the curriculum. We assume that MSIS programs will comprise the following types of main categories of course modules:

- Possible bridge modules that address the pre-program competency requirements in IS
- Possible bridge modules that address the pre-program competency requirements related to the domain of practice
- Required courses that enable students to attain the core IS competencies specified in Figure 3
- Required courses that enable students to attain additional domain and individual foundational competencies as specified in Figure 3, and
- Elective courses that enable students to attain specialized competencies as specified in Figure 3.

6.2.1 U.S. Model

A typical MSIS program in the U.S. comprises 10–12 three-semester credit courses (30–36 semester credits, which equals 60–72 ECTS credits) and requires the student to engage in an equivalent of 450–540 contact hours and 1350–1620 total hours of work during the degree program (the student work hours are, of course, approximations and vary depending on an individual student). If we assume that the program comprises ten courses (not including the bridge courses), we could, for example, build a program (see Table 3) that offers:

- Four bridge modules (one and a half credits each) to cover the required premaster's competencies, such as Fundamentals of Data Management, Fundamentals of Systems Development and Deployment, IS Management and Operations in a Data-driven Organization, and IT Infrastructure. These would be waived if a student who entered the program had the necessary background.
- Six bridge modules (one and a half credits each) to provide foundational domain competencies. Assuming the domain is business, these modules could, for example, comprise accounting, economics, finance, marketing, operations management, and organizational behavior/leadership. These would be waived if a student who entered the program had the necessary background.
- Six required IS modules that develop the competencies specified in Section 5 and developed using the process described in Section 6.3.
- Four elective modules that form a specialization/career track, such as one focused on one of the profiles discussed in Section 6.3 or in a more specialized area, such as analytics or cybersecurity.

Module type	Category	Total semester credits (ECTS credits)
Bridge modules	Bridge modules that focus on domain competencies as necessary	6-12 (12-24)
formal degree requirements; included only as necessary	Bridge modules in information systems as necessary	6-9 (12-18)
Required modules	Required modules that focus on individual foundational competencies	0-6 (0-12)
	Required modules that focus on information systems competencies, potentially integrated with domain competencies	18-24 (36-48)
Elective modules	Elective modules that focus on developing specialized competencies as appropriate for the goals of the program	0-12 (0-24)

Table 3. Sample MSIS Module Architecture in the US

This example describes a relatively traditional MSIS program concept in the US. To demonstrate the flexibility of the model, one could also use it to create a program with the following characteristics:

- Two integrated bridge modules (three credits each) to cover the required pre-master's competencies, Data Management and Systems Design, and Information Systems Infrastructure and Management. These would be waived if a student who entered the program had the necessary background.
- Four bridge modules (three credits each) to provide foundational domain competencies in healthcare and healthcare management, such as the courses specified in the example discussed in Section 5.3.2.
- Eight required IS modules (three credits each) developing the competencies specified in Section 5 and developed using the process described in Section 6.4.
- Four required modules (one and a half credits each) focusing on further development of foundational individual competencies, such as oral communication, written communication, collaboration and leadership, and ethical decision making.

6.2.2 European Model

Since 1999, European countries have joined the Bologna agreement⁸, according to which university education has a three-year bachelor's degree, a two-year master's

⁸ The countries engaged in the Bologna Process are Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Georgia, Germany, Greece, Holy See (Vatican), Hungary, Iceland, Ireland, Italy, Kazakhstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Macedonia, Malta, Moldova, Montenegro, Netherlands, Norway, Poland, Portugal, Romania, Russia Federation, Serbia, Slovak Republic,

degree, and a three-to-four-year doctoral degree. The qualifications at the end of each degree are expressed as learning outcomes (see Section 4.1 for master's level qualifications as specified in the Dublin Descriptors).

Student workload is measured in European Credit Transfer and Accumulation System (ECTS) credits. In the ECTS context, workload refers to the time required to complete all relevant learning activities (class meetings, examinations, assignments, projects, practical work, self-study, etc.) that students need to achieve the expected learning outcomes. One academic year corresponds to 60 ECTS, which are equivalent to 1500–1800 hours of study. One ECTS credit is 25–30 hours of work. The minimum amount for a master's degree is 60 ECTS credits; more typically, a master's degree requires 90–120 ECTS credits. A typical course is 5–6 ECTS credits and takes one quarter of the academic year. A master's thesis is typically 30 ECTS credits.

To gain access to a master's program, a bachelor's degree in the same or closely related discipline is required. In case bridge courses are needed in IS or in the domain, a suitable collection of intermediate level courses is included in the study plan (e.g., as a minor subject).

Using this model, we could, for example, build a two-year program (See Table 4) that offers:

- Seven required courses (5 ECTS credits each) to cover the essential elements of the program. An alternative is to have six required courses and a capstone project (10 ECTS credits). These cover the competencies specified in Section 5 and are developed using the process described in Section 6.3.
- Elective modules that can be, for example, four courses (five ECTS credits each) or two courses and an internship (10 ECTS credits)
- A minor (25 ECTS credits) either in a specialized area in IS or in the domain of practice.
- In Europe, two-year programs typically include a master's thesis (70–100 pages) that reports an empirical study that the student has carried out. To support this process, each student has a supervisor and presents the study in the seminar for discussion. A separate research methods course can be offered or given during the seminar meeting hours. A course on academic writing gives students hands-on support with their texts. The following individual foundational competencies benefit from the following modules: Critical Thinking, Creativity, Ethical Analysis, Oral Communication, Problem Solving, and Written Communication.
- A capstone project, if provided, also supports Creativity, Collaboration and Teamwork, Leadership, and Negotiation.

Slovenia, Spain, Sweden, Switzerland, Turkey, Ukraine, United Kingdom. Countries not engaged are Monaco, San Marino.

Module type	Category	Total ECTS credits (semester credits)
Required modules	Required modules focusing on IS competencies, potentially integrated with domain competencies	35 (17.5)
Elective modules	Elective modules focused on developing specialized competencies as appropriate for the goals of the program	20 (10)
Minor subject	Instead of bridge modules, a minor in either domain or in IS	25 (12.5)
Modules supporting research	Academic writing skills, philosophy of science, research methods	10 (5)
Master's thesis with seminars	Required module for gaining in-depth knowledge in one area and to learn basics of doing research	30 (15)

Table 4. Sample MSIS Module Architecture in the Bologna Environment

6.3 Role of Target Profiles in Designing the Curriculum

All MSIS degrees will share the same core competency areas, but various program implementations will vary in terms of their emphases on specific competency categories. The selection of categories that a specific program emphasizes will depend on the target professional profiles. One possible source of such profiles is the latest version of the CEN Workshop Agreement on European ICT Professional Profiles (CEN, 2012). The MSIS task force evaluated these profiles and agreed that they have a broad global applicability. The task force selected six of the 23 ICT professional profiles as the primary MSIS target profiles: Business Information Manager, Project Manager, Business Analyst, Systems Analyst, Enterprise Architect, and ICT Consultant (described below in Table 5). For example, an MSIS program that primarily focuses on preparing its graduates for the Business Analyst role will have a different target competency profile compared to the programs that focus on IT consultant or enterprise architect roles.

Table 5. Descriptions of Relevant CEN Target Profiles as Specified by the CEN WorkshopAgreement on European ICT Professional Profiles (CEN, 2012)

Profile	Tasks
	Analyzes information systems for improving business performance. Identifies areas where information system changes are needed to support business plans and monitors the impact in terms of change management. Contributes to the general functional requirements of the business organization in the area of ICT solutions. Analyzes business needs and translates them into ICT solutions.

Table 5. Descriptions of Relevant CEN Target Profiles as Specified by the CEN WorkshopAgreement on European ICT Professional Profiles (CEN, 2012)

Business Information Manager	Proposes, plans, and manages functional and technical evolutions of the information system in the relevant business domain. Manages and implements updates to existing applications and maintenance activities guided by the needs, costs, and plans agreed with internal users. Ensures quality of service and internal user satisfaction.
	Note: instead of the CIO profile, this profile is more appropriate for recent graduates without extensive work experience.
Enterprise Architect	Designs and maintains the enterprise architecture. Balances technological opportunities with business (process) requirements. Maintains a holistic view of the organization's strategy, processes, information, and ICT assets. Links the business mission, strategy, and processes to the IT strategy.
Systems Analyst	Analyzes requirements and specifies software and systems. Ensures the technical design and contributes to implementation of new software and/or enhancements.
Project Manager	Manages projects to achieve optimal performance conforming to original specifications. Defines, implements, and manages projects from conception to final delivery. Responsible for achieving optimal results; conforming to standards for quality, safety; and sustainability and complying with defined scope, performance, costs, and schedule.
ICT Consultant	Supports understanding of how new ICT technologies add value to a business. Ensures technological watch to inform stakeholders of emergent technologies. Anticipates and brings to maturity ICT projects by the introduction of appropriate technology. Communicates the value of new technologies to the business. Contributes to project definitions.

These profiles are, however, just examples, and actual organizational implementations can use these and others in ways that best serve local needs. For example, in Section 6.5, we provide examples of four different program types: one focused on an integrated IT Consultant/Systems Analyst profile, one focused on a Project Manager profile, one that emphasizes the role of an Analytics Specialist, and one that prepares students for entrepreneurial roles.

6.4 Process for Deriving Courses from Competency Specifications

In this section, we provide a framework for a process that any program that desires to be compatible with this recommendation can follow to create a verifiable link between the MSIS 2016 graduate competencies and a specific program implementation. This process shares some characteristics with the processes that Squires and Larson (2009) and Pyster et al. (2015) articulate, but it was developed independently.

The process described here focuses on required IS competencies and the core courses of the program. In addition, it assumes that the unit offering the program has conducted a careful analysis of the needs of the program's key market(s), the internal organizational requirements in relation to the university or the school, and available resources to determine the general target characteristics (e.g., job profiles) of the graduates (step 1 in Figure 5).

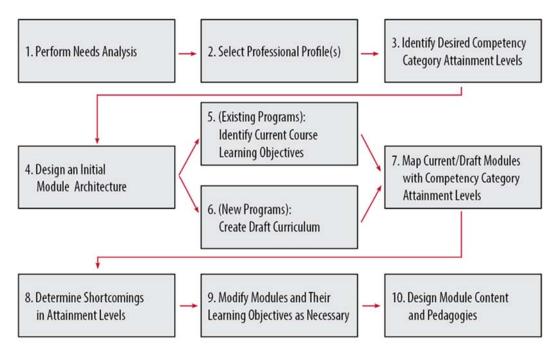


Figure 5. Process for Deriving a Curriculum from Competencies

The process is summarized in Figure 5 (steps 2–10), and it includes the following stages:

- 2. Finalize the decision regarding the professional profile(s) for which the program wants to prepare its graduates. MSIS 2016 includes a sample set of professional profiles for the MSIS (see Section 4.6), but it is very likely that individual programs will over time collectively develop many others.
- 3. Based on the professional profile(s), identify the levels (awareness, novice, supporting, or independent) at which the program desires to enable its graduates to attain each of the MSIS competency categories. Ensure that each category is specified at least at the minimum level specified in Section 5.
- 4. Make an initial architectural decision regarding the total number of modules in the program and the approximate percentage of time dedicated to core competencies and specialized competencies.
- 5. (For existing programs only) Ensure that the current learning objectives have been appropriately identified and documented for all current modules.
- 6. (For new programs only) Create a draft set of modules including module titles, brief descriptions, and learning objectives.
- 7. Create a mapping between current (or draft for new programs) modules and the core MSIS competency categories for the professional profiles specified above. With this mapping, the program demonstrates the extent to which the learning objectives of the current modules contribute to the achievement of each of the graduate competency categories at the desired level.
- 8. Based on #6 above, identify the competency categories that the current draft module structure does not allow the students to attain adequately.
- 9. Based on #7 above, determine:

- a. how the modules (again, into courses, projects, seminars, theses, etc.) and their learning experiences have to be changed
- b. which new modules have to be introduced, and/or
- c. how the learning experiences have to be reconfigured between the modules so that they will collectively enable the students to attain the competency category attainment levels specified above in #8.

Repeat steps #7 to #9 iteratively as long as necessary.

10. Determine the module content and pedagogies that are required to enable students to achieve the module level learning objectives specified in #8 above.

6.5 Examples

This section includes four program examples, two of which are based on the CEN profiles discussed in Section 6.3 and two others on currently popular program types. We recognize that the examples in this section need updating more frequently than many other elements of this document, and we propose that the sponsoring organizations consider establishing a mechanism with which this material can be updated frequently based on the emerging needs.

6.5.1 Program Focusing on an IT Consultant/Systems Analyst Profile

In this example, we assume that a new MSIS program has decided to focus on an integrated IT Consultant/Systems Analyst profile. Another foundational assumption is that the program will comprise 10 modules (three semester hours or six ECTS credits each), and eight of the modules will be dedicated to developing core competencies; two would be remaining for electives. Based on this profile, the program has determined that it needs to enable its graduates to attain MSIS 2016 competency categories at levels described in the competency level for profiles(s) area in Table 6. Please note that Table 6 includes only the first page of the full model; Appendix B shows the model in its entirety.

The columns under the heading mapping between modules/courses and competencies were developed using the iterative process described above in steps #6 through #9. The resulting curriculum includes eight IS modules:

- Advanced Systems Design and Development
- Creating Domain Value with Data
- Enabling Innovative Organizational Change with IT
- Enterprise Architecture and Systems Infrastructure
- Integrated Capstone
- IS Project Management
- IS Strategy and Management, and
- User Experience Design.

In addition, it assumes that every student in the program has attained certain competencies related to programming, data management, systems analysis and design, and infrastructure at the undergraduate level.

Finally, this structure leaves still two to three credit modules unspecified. They could be used to allow the student to specialize in an area of study (such as security or analytics) or to take additional courses to strengthen the student's background in the domain of practice.

The model included in Table 6 includes the mapping between the courses and the competencies, indicating which courses contribute to enabling students to attain the specified competency level.

		IT Consultant/Systems Analyst			ompo leve profi	l for	•	competencies (competency achievement can be													
	Area	Category	MSIS	Α	Ν	S	I	Ug/Bridge Programming	Ug/Bridge Data Mgmt	Ug/Bridge SA&D	Ug/Bridge Infra	Enabling Innovative Organizational Change with IT	IS Strategy & Management	Creating Domain Value with Data	Enterprise Architecture and Systems Infrastructure	User Experience Design	Advanced Systems Design and Development	IS Project Management	Integrated Capstone		
1	BCIA	Managing and implementing cybersecurity	N		Х						Х			Х	Х			Х			
2	BCIA	Responding to and managing IS problems	S			Х								Х				Х			
3	BCIA	Monitoring system operations	N		Х																
4	BCIA	Managing system recovery	А	Х															1		
5	BCIA	Managing Information Systems risks	Ν		Х							Х	Х		Х	Х		Х			
6	BCIA	Protecting IT assets	Ν		Х																
7	BCIA	Developing information assurance strategy	Α		Х									Х							
8	BCIA	Engineering systems for continuity	Α	Х											Х						
9	BCIA	Implementing and managing quality audit processes	А	х									Х								
10	BCIA	Assuring safety throughout systems lifecycle	Α	Х																	

Table 6. Partial Module-Competency Ma	pping for the IT Consultant	/Systems Analyst Profile
Tuble 0.1 althar Module competency Ma	ipping for the rr consultant	<i>y</i> systems maryser rome

6.5.2 Program Focusing on the Project Manager Profile

This example assumes that another program that follows a similar fundamental architecture model has decided to focus on the Project Manager profile. Table 7 shows the first page of the mapping model; Appendix B shows the full model.

In this case, the resulting curriculum model includes six core IS modules (three semester credits each):

- Creating Domain Value with Data
- Enabling Innovative Organizational Change with IT
- Enterprise Architecture and Systems Infrastructure
- Integrated Capstone
- IS Project Management, and
- IS Strategy and Management.

		Project Manager			leve	eten l for ile(s		 Mapping between modules/courses and competencies (competency achievement can be served by multiple modules) 													
	Area	Category	MSIS min	Α	N	S	I	Ug/Bridge Programming	Ug/Bridge Data Mgmt	Ug/Bridge SA&D	Ug/Bridge Infra	Enterprise Architecture and Systems Infrastructure	Creating Domain Value with Data	Enabling Innovative Organizational Change with IT	IS Strategy & Management	IS Project Management	Integrated Capstone				
1	BCIA	Managing and implementing cybersecurity	Ν		Х						Х	Р	Х	Х		Х					
2	BCIA	Responding to and managing IS problems	S				Х						Х			Х	Х				
3	BCIA	Monitoring system operations	Ν		Х							Р									
4	BCIA	Managing system recovery	Α	Х								Р									
5	BCIA	Managing information systems risks	Ν				Х					Х		Х	Х	Х	Х				
6	BCIA	Protecting IT assets	Ν		Х							Х									
7	BCIA	Developing information assurance strategy	А		Х								Х		Х						
8	BCIA	Engineering systems for continuity	Α	Х								Р									
9	BCIA	Implementing and managing quality audit processes	А	Х											Р						
10	BCIA	Assuring safety throughout systems lifecycle	А		Х							Р									

Table 7. Partial Module-Competency Mapping for Project Manager Profile

Please note also that the model indicates for some competencies the primary module (with letter P) that is the most important contributor to that competency.

Assuming a ten-module program, this model leaves four three-credit modules unspecified. These could, for example, be additional domain courses that focus on strengthening graduates' competencies as project managers.

6.5.3 Program Focusing on Analytics Specialist Profile

The third example is not based on CEN (2012). Instead, it represents a case in which a general MSIS is integrated with specialized competencies. In this case, we assume that the focus is on an analytics specialist profile.

In this case, the resulting curriculum model includes five core IS modules that ensure the achievement of the minimum level of IS competencies (three semester credits each):

- Creating Domain Value with Data
- Enabling Innovative Organizational Change with IT
- IS Strategy and Management
- Designing advanced IT infrastructures, and
- Integrated Capstone including IS Project Management

Table 8 shows the first page of the mapping model; Appendix B lists the full model.

		Analytics specialist			ompo leve profi	l for		С		eter	icies	(coi	mpe	mod tency ultip	y ach	ievo	eme			è
	Area	Category	MSIS min	А	Ν	S	I	Ug/Bridge Programming	Ug/Bridge Data Mgmt	Ug/Bridge SA&D	Ug/Bridge Infra	Creating Domain Value with Data	IT Strategy and Management	Enabling Innovative Organizational Change with IT	Analytics 1 (not mapped)	Analytics 2 (not mapped)	Analytics 3 (not mapped)	Analytics 4 (not mapped)	Analytics 5 (not mapped)	Integrated Capstone Project
1	BCIA	Managing and implementing cybersecurity	N		Х						Х	x		Х						
2	BCIA	Responding to and managing IS problems	S			Х					х									x
3	BCIA	Monitoring system operations	Ν		Х						Х		Х							
4	BCIA	Managing system recovery	Α	Х																
5	BCIA	Managing information systems risks	Ν		Х								Х	Х						
6	BCIA	Protecting IT assets	Ν		Х															
7	BCIA	Developing information assurance strategy	А		Х							х								
8	BCIA	Engineering systems for continuity	Α	Х																
9	BCIA	Implementing and managing quality audit processes	А	Х																
10	BCIA	Assuring safety throughout systems lifecycle	А	Х																

Table 8. Partial Model-Competency Mapping for Analytics Specialist Profile

We also assume that the rest of the program comprises five modules on analytics (also three semester credits each). In the context of this competency model, we do not provide a specific recommendation regarding the modules that should be included in these five. Instead, we recognize that the development of specialized analytics competencies and educational experiences that prepare students to attain them will need to be based on separate efforts. Excellent examples of those include Gupta, Goul, and Dinter (2015) and Chiang, Goes, and Stohr (2012).

It is also worth pointing out that this same structural model could be used for other specialized master's degree programs in IS, such as ones focused on cybersecurity or user experience.

6.5.4 Program Focusing on Start-up Entrepreneur Profile

The final example is not based on CEN (2012), either. Instead, it focuses on competencies for start-up entrepreneurs with a specific focus on development of digital services. Unlike the previous one-year examples, this program follows the Bologna model of 120 ECTS credits (60 semester credits) over two years with 11 modules: eight courses, two projects, and thesis. The courses can be either five ECTS credits (two and a half semester credits) taken during one period of eight to 11 weeks or 10 ECTS credits (five semester credits) taken during two periods. The first project is a hands-on development of a digital service. In the capstone project, the students will establish companies for running the digital service. The program structure is described below in more detail than in previous examples because of the richer variety of module types and credits per module.

Module	Module type	ECTS credits*
Creating Domain Value with Data	Course	5
Advanced Systems Development (including UX)	Course	5+5
Building Digital Services	Project	10
IS Strategy and Management	Course	5
Enabling Innovative Organizational Change with IT	Course	5
Enterprise Architecture and Systems Infrastructure	Course	5+5
Sustainable Start-up	Course	5+5
Intellectual Property Rights	Course	5
Starting a Company	Capstone project	20
Research Methods	Course	5+5
Master's Thesis with Seminar	Independent work	30
* Divide by two for semester credits.		

Table 0 Same	nla Courca Structur	o for a Start Un	Entropropour Drofilo
Table 9. Sam	pie course structur	e for a Start-Up	Entrepreneur Profile

Table 10 shows the first page of the mapping model; Appendix B shows the full model.

We recognize that the master's thesis experience leads to learning outcomes and competencies that have not been specified in the IS competency model and, thus, are not reflected in the mapping. In addition, depending on its topic, the thesis gives an opportunity to focus on one or several of the competency areas.

		Start-up entrepreneur			leve	eter el fo ile(s	r				enci	ies (con	npe	ten	cy a	chie	es/courses and chievement can be nodules)												
	Area	Category	MSIS min	А	Ν	S	I	Ug/Bridge Programming	Ug/Bridge Data Mgmt	Ug/Bridge SA&D	Ug/Bridge Infra	Advanced Systems Development with UX	Creating Domain Value with Data	IT Strategy and Management	Enabling Innovative Organizational	Enterprise Architecture and Systems	Building Digital Services - Project	Intellectual Property Rights	Sustainable Start-Up	Starting a Company - Capstone Project	Research Methods (not mapped)	Master's Thesis and Seminar (not mapped)								
1	BCIA	Managing and implementing cybersecurity	Ν		Х						Х		Х		Х			Х	Х											
2	BCIA	Responding to and managing IS problems	S		_	Х					Х																			
3	BCIA	Monitoring system operations	Ν		Х						Х			Х																
4	BCIA	Managing system recovery	А	Х																										
5	BCIA	Managing information systems risks	Ν		Х						Х			Х	Х		Х		Х	Х										
6	BCIA	Protecting IT assets	Ν		Х						Х							Х												
7	BCIA	Developing information assurance strategy	А	Х									х					х												
8	BCIA	Engineering systems for continuity	Α	Х																										
9	BCIA	Implementing and managing quality audit processes	А	х																										
10	BCIA	Assuring safety throughout systems lifecycle	А	Х														х	х											

Table 10. Module-Competency Mapping for the Start-up Entrepreneur Profile

6.6 Teaching and Learning Strategies for Building Competencies

Different kinds of competencies require different teaching and learning strategies. Teaching and learning approaches often differ depending on the targeted competency level. In MSIS 2016, the levels are Awareness, Novice, Supporting (role), and Independent (contributor). At the Awareness level, knowledge needs to be recalled when needed. Often, doing so requires recognizing the context of the knowledge; that is, the knowledge element and its parents and descendants should be familiar to the learner. To achieve a Novice level, the student needs to have experienced situations and cases. To learn sufficiently for a graduate to be able to play a supporting role, classroom discussions, case analyses, group assignments, and small projects are valuable. Such pedagogies provide an opportunity to express one's own knowledge and skills in relation to what the others know and can do. Also

problem solving, analysis, and design assignments contribute to this level. To become an independent contributor, one needs much more extensive unsupervised practice. To gain in-depth knowledge and understanding in a focused area, independent literature analyses and independent research are valuable. Thesis work provides possible means to gain such knowledge provided thesis writers have access to seminars for presenting and discussing their work.

A large range of teaching and learning strategies are available to help students gain the desired competencies. Lectures are still used by many to convey new information and to demonstrate how it can be understood in the context of the whole program. It is essential to use mechanisms to engage students and encourage them to become active participants in the learning process when lectures are chosen as one of the major teaching approaches. Keeping a learning diary is much used in social sciences.

The flipped classroom approach requires students to watch videos or in other ways to actively engage with the course material before a class meeting. Class time together can then be used for discussions, and both individual and group assignments on active collaboration on the course material. Demonstrations, simulations, documentaries, recorded interviews, and similar approaches bring tangible practical knowledge to the class.

In general, classroom discussions engage the students to participate because the incentive to participate can come at any time. Students learn to understand other perspectives and argue for their own views. Cases have long been used in business education. They introduce a real-life situation to the classroom and engage the students in a problem solving process. Company visits, guest speakers, and internships can also expose students to their future work opportunities. To level the knowledge, book exams can be used in the beginning of the course, perhaps with study groups. Class assignments, in or out of the class, are favored for practicing individually certain methods and tools.

Group assignments give students an opportunity to develop skills in Collaboration and Teamwork, Negotiation, and Oral Communication. Course projects and capstone projects at the end of the program are very valuable. Group assignments and projects can be organized to follow, for example, the cooperative paradigm. This means that the result of the group task is evaluated as one product: "We sink or swim together" (Johnson & Johnson, 1987; Johnson, Johnson, & Houlubec, 1993). This approach requires teaching groups to organize the work in different ways. The cooperative paradigm is well aligned with the development of supporting- and contributor-level competencies. Projects completed for outside clients make the relevance of what has been learned obvious. Deming (1982) and others claim that the quality of an activity can be improved with a cyclical approach of planning, doing, checking, and acting. This approach can also be used to improve student work, especially in groups.

Many kinds of tools support active participation. Smart phones and tablets can be used to send comments, votes, and other contributions to the shared message spaces. Chat programs (TodaysMeet, Twitter, etc.) can also support discussion. Facebook is one means for coordinating group work. Multiple-choice questions, voting, and formative student evaluation during the course can be collected with applications such as Socrative. The paper flipchart can be replaced with interactive applications such as Padlet. Edmodo, Blackboard, and Moodle are examples of comprehensive learning platforms for collecting all materials together and enabling student collaboration at various levels. They also support student participation and one-to-many messaging. Some of these tools are free and some are open source.

MSIS 2016 and other similar recommendations do not provide detailed guidance on structure, organization, or methods at the course level. However, one needs to carefully consider these questions are carefully considered at the program level, and we hope that this section has provided useful perspectives to support local conversations.

6.7 Master's Thesis or a Research Project as a Form of Pedagogy

A master's thesis is a part of a master's degree in several countries (see also Section 12), especially in Europe, where it is often one-fourth of the program (30 ECTS). Traditionally, the thesis is an opportunity to learn how to do research. Doing research also develops analytical and critical thinking and problem solving, which are foundational individual competencies and important professional skills. Mature professionals consciously reflect on and revise their practices⁹. Research education enables practitioners to rigorously assess the scientific value of their contributions. As an applied discipline, IS research (including IS theses) should aim at relevance to professional practice. A thesis is intended to enable the student to develop in-depth knowledge, advanced skills, responsibility, and autonomy as part of the program of study. In the context of a thesis, a student works individually and independently on a major task (unlike capstone projects, which are frequently based on teamwork). Thesis work is often supported by a course in research methods, an assigned supervisor, and seminar sessions for presenting and discussing a student's work with other thesis writers.

A student who has carried out thesis work will be able to:

- Quickly become familiar with a topic in its context. During the work, the student will gain a deeper knowledge of the chosen area.
- Identify a relevant problem and define it as a research problem.
- Identify, evaluate, and discuss current literature on this topic.
- Build and defend chains of argumentation.
- Select, develop, and apply suitable methods to address the problem.
- Analyze and evaluate rigorously their results.
- Understand the significance of their results for practice and for research.

⁹ Reflective practice (Schön, 1983) challenges practitioners to constantly improve on their work by reflecting on their practice, learning from their experiences, and engaging in problem solving and thereby changing their work.

• Document all these steps in a concise and well-structured thesis.

The individual foundational skills to which the thesis work contributes include Critical Thinking, Problem Solving, Creativity, Ethical Analysis, Mathematical and Statistical Competencies (depending on the topic and the methods), and Oral and Written Communication.

In case a student does not want a research degree, the student can do a smaller study to apply the acquired competencies in real-life problems. One example includes the *Professional Practice and Research Project* at the University of Wollongong. These projects emphasize hands-on practice and critical thinking, whereas a traditional thesis emphasizes the novelty and significance of research outcome. The research component credit points equal to one-eighth of the entire two-year degree, which students complete in two separate semesters. Depending on project size, it could be either individual or group-based work. The topic is quite often drawn from real research topics from faculty members, who then also supervise the students.

On successful completion of this project, students will be able to:

- 1. Assess the present legal, regulatory, social, and ethical perspectives on the use of information technology.
- 2. Critically review the exercise of professional ethics in research and industry.
- 3. Critically analyze a body of literature concerning a specific research question or problem related to professional practices in the IS industry.
- 4. Plan, design, and implement a research project to address a research question.
- 5. Communicate research report findings to stakeholders in IS industry and to the general public.

7 MSIS 2016 Resource Requirements

The resources required to operate an MSIS degree program have changed since the last curriculum revision a decade ago. Like in the past, having faculty members who are subject matter experts is a critical resource. Faculty members who teach in the program must actively update their expertise through continuous learning given the fast pace of change in the discipline. Other critical resources required to operate an MSIS degree program are Internet and library resources, computing and laboratory resources, and pedagogical support resources.

7.1 Faculty Expertise and Development

The expertise of faculty members teaching in the program is a critical determinant of the quality of an MSIS degree program. Such expertise can come from both academic training and industry experience. It is valuable to have a good mix of tenure-track faculty with an academic focus and practice-oriented faculty with strong industry background. Faculty members should be given the freedom to determine teaching and assessment materials as long as they align with program and course learning objectives.

Faculty members who teach in the program must actively update their expertise through continuous learning given the fast pace of change in the discipline. Therefore, the institution needs to provide faculty members with time, funds, and other resources for professional development. These include support for attending conferences, workshops, and seminars regularly and for participating in activities such as training, consulting, and industry exchange.

When determining the number of faculty members needed for an MSIS degree program, key factors would be the expected student enrolment, the number of required courses, the number of elective courses, and the faculty's teaching load. A sufficient number of faculty members should have a primary commitment to the MSIS degree program to meet its teaching and advising needs. Having adequate course offerings is required to ensure that students can complete the degree without unnecessary delays.

7.2 Internet and Library Resources

Having a reliable and fast Internet connection is critical to an MSIS degree program. Faculty members need to have an Internet connection to be able to gather teaching materials from industry and academic sources and to access students and the academic and professional community. Students need to have an Internet connection to access teaching materials and to participate in discussion forums that involve the class or their project groups.

Library resources are an important part of an MSIS degree program. In a rapidly evolving discipline, libraries need to provide faculty members and students with round-the-clock digital access to academic journals, conference proceedings, practitioner magazines, monographs, and reference books. Access to the AIS Electronic Library and the ACM Digital Library is essential. The CS Digital Library by IEEE-CS is also a very useful resource.

7.3 Computing Infrastructure and Laboratory Resources

Having a good computing infrastructure is essential to effectively deliver an MSIS degree program. Students bring to classes a wide variety of computing and mobile devices. It is important that the computing infrastructure accommodates computing and mobile devices that run on major operating platforms. Given that new operating platforms can emerge from time to time, the computing infrastructure needs to keep up with such developments.

Contemporary and emerging software packages should be made available to expose students to latest industry practices and standards. Course projects can be designed using such software packages to enhance realism and to better prepare students for industry. In recent years, there has been a significant increase in the number and variety of such software packages and other resources available on the cloud. Hence, resources on the cloud need to be tapped to facilitate student learning. Having adequate technical support for the use of resources on the cloud lightens the burdens placed on faculty members and allows them to focus on their teaching and research responsibilities. In addition, many cloud-based resources allow access to a rich variety of client devices. MSIS programs should ensure that the computing resources available for their students are sufficient for simulating a professional environment for distributed online work.

It is important that students learn and do their assignments in an environment that reflects the latest industry practices. Such an environment can be simulated in the laboratory with up-to-date hardware and software resources that are replaced or upgraded on a regular basis to avoid obsolescence. The laboratory is particularly useful for supporting courses that require students to work with specialized or licensed hardware or software or with large datasets that their own computing and mobile devices are not able to accommodate. Adequate technical support should be provided for the laboratory.

7.4 Pedagogical Support Resources

In many program contexts, a significant proportion of students in an MSIS degree program are working professionals who have a full-time job and who are studying part-time. Given their time commitment and the occasional need to travel for work, flexible pedagogical approaches have to be adopted to facilitate their learning. In recent years, there has been an increase in the use of the flipped classroom approach for courses with students with schedule constraints. With the flipped classroom approach, course materials are made available in the form of many short video snippets that students can download and view at their convenience. Classroom time is reserved for discussion, presentation, debate, and other forms of interaction that reinforce students' learning experience. Rather than always bringing students into the classroom, this approach allows a part of the classroom to be brought out to students, which helps students to overcome some of their constraints.

Faculty members are not always specialists in pedagogy. Therefore, when employing new pedagogical approaches, faculty members need the support and advice of pedagogical specialists for creating learning materials, designing course projects and assessments, and managing online discussion forums. There is a growing body of literature on emerging pedagogical approaches that pedagogical specialists can tap in their efforts to help faculty members construct their materials and teach their courses more effectively.

Part D: Justification, History, and Current Status

8 Why an MS in Information Systems?

There are multiple stakeholder groups for whom the existence and continued wellbeing of master's degrees in IS is important. Those groups include students, graduates and alumni, employers, recruiters, the departments and schools that offer the degrees, and society as a whole. Students who are interested in developing professional competencies beyond those provided by a bachelor's degree in IS or in another computing discipline benefit from a master's degree in IS as a well-defined credential that leads to a set of competencies that employers respect and value. MSIS graduates benefit if the image of their degree and its identity stays strong. Employers benefit from graduate degrees in IS because these degrees produce graduates who are ready to join project teams that address real organizational problems or opportunities immediately after graduation. For the schools and departments that offer MSIS (or equivalent) degrees, these degrees are an excellent mechanism for giving students a highly valued set of professional capabilities and, thus, providing value to both students and employers. At the societal level, graduate degrees in IS address the continuing shortage of professionals who can identify and implement the best connections between problems and opportunities in various domains of human activity and the technology capabilities that can be used to address them.

The most important factor that drives the value of graduate-level programs in IS is, however, that human ability to produce computing-based technologies far exceeds the human capability to apply these technologies to appropriate organizational and individual contexts in a way that leads to increased value. Master's programs in IS provide environments in which the students can gain the skills and knowledge that they need to start a successful career in demanding IS roles of planning, designing, and managing solutions that enable digital transformation. These roles require integration of in-depth domain knowledge with strong understanding of digital technologies.

The pervasiveness of computing technologies is undeniable, and computing solutions are increasingly deeply embedded in products and services that have an impact on a wide variety of aspects of our lives. Transportation technologies, robotics in manufacturing, healthcare technologies, highly integrated computing and communication tools, commerce platforms that are available everywhere—the number of examples of technology solutions that are significantly changing human lives is increasing every day. Just a few years ago, mobile, cloud computing, the Internet of Things, and social networks were new trends, and now they are foundational components of massive numbers of information systems solutions everywhere. The same is true for big data and analytics. Digitalization and digital disruption are among the most actively discussed organizational topics in 2016.

Mastery of technology is not sufficient for fully understanding the potential and the risks of digital solutions. In addition to in-depth command of technology, professionals responsible for digital technology solutions need to understand human behavior, organizational structures, business constraints and opportunities, ethical implications of technology applications, etc. A master's degree in IS prepares professionals who can deliver technology-based solutions that address the most relevant problems and take advantage of the most important opportunities.

Well-implemented master's degrees in IS with a shared identity also serve IS as an academic discipline and community. The professional contributions of the graduates of IS programs collectively form a significant component of what the discipline offers to its stakeholders (together, of course, with the impact of its research output over time). Educational output at the master's level is not inherently more valuable for the discipline than bachelor's degrees, but graduate degrees have the potential to be more effective in communicating the distinctive contributions of the discipline. This is particularly valuable in communicating the value and the identity of the IS discipline to prospective employees who might still not have a clear understanding of what IS graduates can offer. High-performing master's degree graduates and a well-defined integrated understanding of the key elements of a master's degree can be highly effective in telling the story of IS.

One of the reasons a master's degree in IS can offer a very important additional qualification compared to a bachelor's degree is that many undergraduate degrees in IS (particularly those offered in business schools) are limited to a relatively small number of modules (such as six to eight) in the major. This type of an undergraduate degree does not make it possible to develop deep, specialized technical or managerial skills related to digital transformation. It does, however, form a good foundation on top of which a master's degree can build competencies that demonstrate better what the IS discipline can offer.

The value of a graduate degree in IS can also be demonstrated by evaluating IS in the context of other computing degrees. As the CC2005 Overview Volume (Shackelford et al., 2006) discusses, for example, IS as a discipline has a significantly stronger focus on organizational-level issues and the integration of domain expertise and computing than any other computing degree type (such as computer engineering (CE), computer science (CS), information technology (IT), or software engineering (SE)). CE and CS clearly focus on computing only, SE introduces concerns of human behavior typically at a project level, and IT primarily focuses on humans as users and sources of security threats. Although all disciplines recognize the importance of requirements that humans specify, IS degrees (particularly at the master's level) specifically focus on supporting human goals at the individual, organizational, and societal levels. Information science (a discipline emerging from Library Science) is related to both IS and CS, and it shares areas of interest with both. It is, however, not one of the computing disciplines identified as such by, for example, CC2005.

Finally, it is also important to recognize that there is no single model of a master's degree program in IS. As we discuss in Section 12, the structure and content of these programs vary significantly depending on the region and the country. Still, many of

the general reasons underlying the usefulness of these programs are the same: everywhere in the world, organizations and individuals work to determine how to best use digital technology to advance their goals.

9 Expectations for an MS in Information Systems

Various stakeholders have different outcome expectations for the MSIS degree. The perspectives of students, academic program and degree directors, teaching professors, course administrators, course accreditation agencies, student recruiters, university marketing staff, and future employers who will hire IS graduates are partially overlapping but also partially independent of each other. In this section, we discuss the expectations that various stakeholder groups have for an MSIS degree.

9.1 Student Perspective

Students with different prior learning and career paths have different expectations for an MSIS degree:

- Students who enter the MSIS directly from a bachelor's degree in IS or a related discipline would expect MSIS to update and expand their knowledge and professional competencies related to the IS discipline. The students might also expect an MSIS degree to expand or strengthen their knowledge or skills in topically specialized areas such as data management, analytics, or security.
- MSIS students expect to improve their career prospects through their graduate studies. For some, the MSIS provides an upgrade of knowledge and skill levels with a potential to achieve a more advanced job placement or a career path with faster progression. For others, the MSIS is the entry to the IS profession and a foundation for a career change; thus, MSIS needs to develop essential IS skills. Delicate considerations are necessary to determine the entry requirements, mapping between the students' existing competencies and those required for the program, and, ultimately, bridge courses needed to fill the gaps.
- There are also MSIS programs targeted to experienced computing professionals who expect to play more senior roles in IT management. For these types of degree programs, graduate competencies, entry requirements, course content, and pedagogies will differ from those of programs targeted to fresh graduates of undergraduate programs and career changers. As we discuss in Section 2.3, we recommend that these programs not be offered under the standard MSIS title. At times, these students are served through MBA or executive master's programs.
- Some master's students in IS might not see the degree as a means toward a professional role as a practitioner. Instead, these students could have research-focused or more general individual development goals. For them, a degree with a master's thesis might be the best option.

• Finally, some students interested in an MSIS may not have formal higher education (tertiary) qualifications but may hope to enter an MSIS program solely based on professional experience with the goal of achieving a formal qualification. Typically, some bachelor's degree is required as a foundation for a master's degree in IS, but professional experience can be considered in lieu of coursework as a mechanism to bypass the IS-related bridge courses.

9.2 University, School, and Department Perspectives

Business and computing schools in the universities around the world have witnessed the growth of the IS discipline in the past five decades. These programs currently serve an important role by satisfying the globally growing need for professionals who can address organizational needs with innovative information technology solutions.

By offering MSIS, the relevant academic departments and their degree programs have the opportunity to retain and attract more students, with or without IS background, who will be able to gain more professional and advanced knowledge and skills in the discipline.

A successful and popular MSIS program that meets demands from both prospective students and IS-driven business sectors will bring value to the degree and course providers in many ways:

- Better reputation of the university and school regarded by the students, who benefit from the well-defined learning outcomes.
- Promoted recognition from the employers in government, industry, NGO, community, and other sectors, who, in turn, benefit from recruiting much needed IS professionals.
- Increased revenue sourced from tuition income and/or government funding, and indirect expanded research funding and industry engagement supports.

9.3 Employer Perspective

The MSIS programs are expected to meet the demand for IS professionals in both traditional and emerging job positions and opportunities.

The number of available career paths for IS professionals has increased significantly with the organizational transformation and new business opportunities through information technology, analytics and big data, cloud computing, and artificial intelligence (AI)/virtual reality (VR) technologies, among others. Increasingly, IT-based solutions broadly enable any form of organized human activity.

Among the many job titles, some of the most frequently associated with the MSIS degree include (adapted from CEN, 2012)¹⁰:

Business Analyst

¹⁰ These profiles are described at http://relaunch.ecompetences.eu/wpcontent/uploads/2013/12/EU_ICT_Professional_Profiles_CWA_updated_by_e_CF_3.0.pdf

- Systems Analyst
- Project Manager
- Business Information Manager, and
- IT Consultant.

Job opportunities in IS require students to know both the technology and the domain in which they will work. The career paths for MS graduates are becoming increasingly varied, and the knowledge and skills expected from MSIS graduates are becoming broader and more challenging.

A key element of the MSIS model is the specification of a core set of competencies that meet the expectations for target professions by potential employers. As discussed earlier in Section 6, competency categories form a foundation for curriculum specification at the course and topic levels. Therefore, the feedback and input from the employers regarding the competencies are vital for mapping the delivered content of the MSIS degree and professional expectations for different IS job roles.

9.4 Quality Control Perspective

The degree accreditations also mandate the direction in which MSIS should move to meet the standards and requirements specified for master's qualifications in IS discipline.

We have identified European e-Competence Framework (e-CF) and Skills Framework for Information Age (SFIA) as the most important sources to mapping the outcome expectations. Complementary to them, various organizations (e.g., CEPIS and CEN in Europe, BCS's CFP, or SOL in Australia) maintain an exhaustive list of IS profession job profiles, which are related to such frameworks. Further, these frameworks often offer a matrix to map the degrees to certain qualification frameworks such as European Qualifications Framework (EQF) or Australian Qualifications Framework (AQF).

These frameworks have already been adopted in various country-level accreditations. For example, the Australian Computer Society uses SFIA and AQF/Bloom's taxonomy to approve professional and advanced degrees in computing.

MSIS 2016 is the contribution of the worldwide academic IS community to this conversation. It specifies the academic community's current view of the expectations for a graduate degree program in IS and, thus, also supports the process of creating a foundation for quality control processes.

9.5 Societal Perspective

The IS discipline has become a driving force accelerating the innovation-based economies around the world. From the most developed to the poorest countries, IS has significantly changed the ways societies maintain and achieve prosperity. IS

professions have offered and will continue to provide large numbers of high-paying jobs around the world.

Thus, successful MSIS programs are anticipated to train more suitable graduates to fill the gap in the market demand. It is simultaneously critically important and challenging to identify the key knowledge, skills, and competencies that meet the expectations of an IS discipline from the different sectors in the society.

10 Uses of the MSIS **2016** Competency Model

Primarily, this document provides those responsible for designing and managing graduate IS programs of study with a set of guidelines. The document also fosters collaboration, communication, and alignment between and among the variety of stakeholders in the IS community who have an interest in graduate IS education. In this section, we describe in detail the benefits to each stakeholder community. Figure 6 depicts the role and importance of the IS competency model.



Why a Competency Model?

Figure 6. Uses of the Competency Model

Program designers will find a wide variety of uses for the MSIS 2016 model. It defines three levels of IS competencies: competency areas, competency categories, and competencies. Collectively, these competencies encapsulate and represent IS as a whole (including both computing/IT and IS management dimensions). The resulting repository of IS competencies serves as a starting point for identifying required and elective program material. The competency model is designed to be flexible and provides program designers with suggested approaches rather than

prescriptive requirements. The ability to customize programs of study will better enable program designers to meet unique local demands.

Administrators of existing IS programs will also find the competency model useful because this document supports comparison and benchmarking. Administrators of existing programs can map their program to competency categories to identify similarities, differences, and gaps. In addition, program administrators may choose to publish their mappings to the IS community to promote discussion, collaboration, and development of best practices. The competency model should also foster innovation and improvement regarding program structure, content, and delivery. An understanding of the full range of options to consider when designing a graduate program of study will lead to better, more informed decisions regarding individual IS graduate program design.

The competency model is also designed to promote alignment with industry needs. MSIS 2016 includes competency mappings for several typical IS job profiles. Defining the expected competencies of IS graduates is new to this edition of curriculum guidance and provides several unique benefits. Industry partners will better understand the skills and abilities of graduates and, thereby, more efficiently place students in correct jobs and reduce the amount of post-hiring training required. The competency perspective allows students to know what to expect in terms of desired outcomes by providing insights into course selection and career paths. This perspective is designed to bridge the gap between the knowledge acquisition focus of a typical graduate educational program to include a focus on skills and capabilities that industry professionals in the workplace desire. Improved coordination between IS programs and industry partners should lead to more efficient hiring processes and better prepare students who can immediately contribute to the success of the corporate IT function.

MSIS 2016 also provides a means to communicate the content and structure of IS graduate education to a broad audience. Senior academic administrators who fund IS programs of study; policymakers who promote science technology, engineering, and math education; and current and prospective students of graduate IS education are all expected to have an interest in the model and benefit from its recommendations. Communicating the competency model should lead to enhanced collaboration and will help program administrators better understand and plan for the resources required to effectively implement a graduate program of study.

Finally, the model is intended be a spark for innovation. The resources presented in the model should provide a starting point for those looking to develop new and innovative programs. These guidelines along with dynamic stakeholder collaboration will serve as a foundation for the development and evolution of the discipline.

11 Information Systems Curriculum Guidance—History and Background

This document is the fifth in a series that was introduced in 1972 with the first master's level curriculum recommendation in IS (Ashenhurst, 1972). This recommendation was prepared by the ACM Curriculum Committee on Computer Education for Management with several founders of the IS discipline, including Daniel Couger, Gordon Davis, and James McKenney. Interestingly, while this recommendation provided a thorough description of the output characteristics of graduates (essentially graduate competencies) divided into six major categories (people, models, systems, computers, organizations, and society), it focused primarily on courses and programs.

In 1982, ACM published an updated IS curriculum recommendation for both undergraduate and graduate levels, which the ACM Curriculum Committee on Information Systems prepared (Nunamaker, Couger, & Davis, 1982). Jay Nunamaker chaired this committee. Other members included Daniel Couger, Gordon Davis, and Andrew Whinston, among others. The 1982 report used the same graduate competencies ("knowledge and abilities") as the 1972 curriculum with the same categorization and essentially the same content as 10 years earlier. The general structure of the curriculum was divided into three main categories: information systems technology, information systems process, and AACSB common body of knowledge (business as the domain). The first two categories of the degree are specified in the recommendation and comprise 10 courses that require three semester hours each; the assumption is that the total length of the program is 16 courses, each three semester hours.

The next comprehensive master's level curriculum recommendation, MSIS 2000 (Gorgone et al., 2000), was the first joint project between ACM and AIS. The project was chaired by John Gorgone (representing ACM) and Paul Gray (representing AIS). and the participants continued to include leading academics in IS (David Feinstein, George Kasper, Jerry Luftman, Ted Stohr, Joe Valacich, and Rolf Wigand). MSIS 2000 paid much less attention to the graduate competencies than the earlier master's level curricula did. It did, however, articulate explicitly the need to focus on three major individual foundational skill categories: communication, interpersonal, and team skills; analytical and critical thinking skills; and career development skills. In addition to these three skill categories, MSIS 2000 specified that the graduates should attain a core of IS knowledge, integration of IS and business foundations, and broad business and real-world perspective. The major innovation in MSIS 2000 was the introduction of career tracks in addition to IS foundations, business foundations, IS core, and integrative business/technology material. The prescribed program structure comprised technical foundations (three courses), business foundations (three courses), IS core (six courses), and career electives (four courses). The core courses included Data Management, SA&D, Data Communications and Networking, Project Management, IS Strategy and Policy, and IS Integration.

The next, most recent curriculum recommendation followed soon after MSIS 2000 in 2006. This document—MSIS 2006 (Gorgone et al., 2006)—was produced by a task force chaired again by John Gorgone and Paul Gray. It reduced the number of technical and business foundations courses to two each, added two core courses, and reconfigured the technical core courses (most notably by removing separate data management and networking/data communications courses and introducing courses in enterprise models, emerging technologies, and IT infrastructure).

The preparation for this latest volume, MSIS 2016, started in 2010 with a panel discussion at AMCIS 2010 (Topi et al., 2010b). We describe the process that led from this early conversation to the completion of this document in Section 13.

12 Current Status—Review of Global IS Master's Degree Program Practices by Global Region

One of the challenges but also important characteristics and sources of richness for MSIS 2016 is its global scope. In this section, we discuss how global MSIS programs differ fundamentally based on the following factors:

- How much and what topics have new students studied before entering the master's program?
- What, how much, and in what ways do the students study for an IS master's degree?
- What is the structure of the IS master's degree, specified as a balance between modules such as courses, industry projects, theses, exchange periods abroad, and other learning experiences?

12.1 Students Entering the Programs

In general, entering a master's program in IS requires a bachelor's degree. Some programs are designed to enable a university's own undergraduates to continue on to complete a master's degree. These integrated programs were very prevalent in Europe and Russia before the Bologna process and in some countries in Asia, and they are becoming more common in the US. In Europe, a typical IS master's entry requirement is to have at least 90 ECTS credits in IS or a closely related discipline in the three-year bachelor's degree. The degree can also be obtained at universities of applied sciences (polytechnics). Significant work experience in IS (for more than seven years) is also considered qualifying in some countries such as UK and Ireland. These two options may necessitate bridge studies.

In Asia, most programs have specified a bachelor's degree in IS or a related discipline as an entry requirement. These programs are also flexible in considering candidates who lack such qualifications but have relevant experience. This supports the necessary buildup of the computing professions; most Asian economies face personnel shortages in computing. In Australia and New Zealand, entering a master's degree in IS requires an equivalent three-year bachelor's degree, which

may not necessarily be in a computing discipline, or a shorter subdegree plus substantial work experience in IS or IT. Because of personnel shortages, Australia recruits students with a variety of prior degrees and then provides bridge studies.

Students who enter master's degree programs in North America are all required to have a four-year bachelor's degree, but they come from a variety of disciplinary backgrounds. That is, the entering students are not required to have any kind of background in IS or related subjects, although, in many cases, some bridge modules that extend the undergraduate experience are needed. In sum, in countries where there are sufficient numbers of applicants with bachelor's degrees, the universities focus on the nature of the degree and the qualifications of the applicant. In countries building up the IS work force, the entry requirements tend to be more flexible.

12.2 Length of Program and Amount of Student Work

Typically, IS master's programs require one or two years of full-time study, which suggests significant differences between program requirements. Some schools also offer part-time options for working professionals. In addition to the on-site study, distance education appears often as an option. Doing comparisons based on the amount of student work was challenging. However, in Europe, the introduction of ECTS credits gives considerable comparability. A typical European two-year master's degree is 120 ECTS credits, which corresponds to 3200 hours student work, with a one-year degree half of that. Three-semester degrees also exist. In France, the MIAGE degrees emphasize three possible modes of attendance: full-time followed by internship after the academic year; apprenticeship, where periods at university are combined with periods in industry; and continuous, where students work for a company and attend courses during their free time.

In Asia, programs are typically between one to two years in duration for full-time students and twice as long for part-time students. There are plenty of programs taught in the evenings and during weekends. The workload required for one credit varies. For example, at the National University of Singapore, one credit is 32.5 hours, but, in reality, students spend about 50 percent more time. While the calculated workload is 1400 hours, the real requirement can be even 2800 hours. The length of degrees in Australia and New Zealand (ANZ) is either 1.5 or two years, though two years is more popular because it aligns better with migration requirements. Regarding student working hours, New Zealand universities follow a standard model in which a typical student workload per year is 1200 hours. Among Australian universities, the credit system varies significantly. The workload for Australian master's degree students may range from 900 hours to 1600 hours, though 1200 hours of workload is most common.

In North America, one credit hour is most often equivalent to 15 classroom contact hours, with the assumption that students will work externally for at least two hours¹¹ for each hour in the classroom (leading to a total work requirement of 45

 $^{^{11}}$ In some contexts, the assumption is three hours of work per each classroom hour at the graduate level.

hours per one credit hour). The credit hour requirements for programs range from 30 to 53, which equates to 1350 to 2385 hours of total student work; most programs are between 30 and 36 credit hours. This range of credit and associated work hours is represented in programs lasting 11 to 24 months for full-time students. If we take into consideration the amount of IS studies prior to entering the program and add to that the workload of the program, the potential for variation in terms of IS knowledge and skills by a master's degree holder is considerable.

12.3 Degree Structures

A master's degree in IS usually comprises several core modules in IS and the domain of practice, augmented with elective modules. In North America and Asia, the degrees are usually course based. In Australia, the Australian Computer Society (ACS) mandates that the master's degrees in computing should include a capstone project unit, which is often a practical component rather than a research thesis. The project often requires supervision by and interaction with industry. In France, the MIAGE degree emphasizes professional training, including always internships and possibly projects with industry. In Germany, several programs include a six or 12 ECTS project in addition to the thesis.

The Bologna process has significantly increased the popularity of exchange periods in Europe because the credits can be included in the degree. Employers also appreciate international experience. In North America and Asia, a thesis is an option for students interested in a research career. In Europe, the thesis is an essential part of the degree and usually worth 30 ECTS credits (an equivalent of 15 semester hours). To support the independent work required, usually a course in research methods and a seminar is required. In the seminar, each student presents the research carried out so far.

13 MSIS 2016 Design Process

This section provides a brief description of the key events that took place during the MSIS 2016 development process. Panel discussions at AMCIS 2010 in Peru (Topi et al., 2010b) and AIS SIG-ED 2011 in Shanghai (Topi et al., 2014) set the stage for the process so that, in 2012, ACM and AIS set a preliminary task force to review the need for revising MSIS 2006. This task force completed its work in 2013 and recommended to AIS and ACM that they launch a comprehensive revision of MSIS 2006.

The program directors and other members of the IS community who provided feedback to the preliminary task force indicated overwhelmingly that there was a need to review and revise MSIS 2006. Members of the IS community had found MSIS 2006 to be a useful resource and suggested that future revisions of the model curriculum would be likely to serve in a similar way. There are several significant differences between the current practice in the leading programs and MSIS 2006. The rich variety of the programs and the lack of the intellectual core is a concern

from the perspective of the discipline. It is very difficult for MS programs in IS to achieve their full promise if prospective employers and other key stakeholders do not have a clear idea of the identity of the programs. A revision of the MSIS model curriculum could serve a role in moving closer to a shared identity.

AIS (AIS Council Meeting in Milan, Italy in December 13–14, 2013) and ACM (Education Council meeting in October 2013) made the decision to move forward with the revision process. The ACM/AIS MSIS task force was launched in July 1, 2014, and was set to continue for three fiscal years (2014–2015, 2015–2016, and 2016–2017). ACM selected Heikki Topi (Bentley University, USA) as co-chair in March 2014 and AIS selected Helena Karsten (Åbo Akademi University, Turku, Finland) as their co-chair in June 2014. Starting in August 2014, the co-chairs had weekly conference calls throughout the process.

Both ACM and AIS wanted the task force to be global as opposed to earlier U.S. task forces. In addition, the task force was formed based on an open call for expressions of interest. The co-chairs made a membership recommendation in October 2014, which the ACM and AIS approved in November 2014. Three members represent ACM and three AIS. Of the members, three are based in US, three in Europe, and two in the Asia-Pacific.

The task force started its work in January 2015. In addition to the monthly conference calls, the task force had three face-to-face meetings in April 24–25, 2015 (Amsterdam, Netherlands), December 11–12, 2015 (Fort Worth, USA), and August 12–14, 2016 (San Diego, USA). The task force produced three interim deliverables (June 2015, March 2016, and July 2016), which were made available on the task force website (http://www.msis2016.org) with worldwide calls for feedback.

One of the first tasks the task force undertook was to identify the characteristics of IS programs globally (see Karsten et al., 2015). Based on the variety of programs, a course or topic based approach was found very problematic. During the Amsterdam meeting, the task force was introduced to the ongoing work in Europe and Australia on the competencies of IS and IT professionals (such as e-CF and SFIA), which led the task force to consider graduate competencies as the main focus of the work. The task force ended up consulting several international and national competence frameworks and related professional profiles. During this meeting, the task force discussed the required background and the type of the degree to focus on and the role and place of a thesis. This work was documented and shared in the first interim report. The work was also presented and discussed in panels in ECIS 2015, PACIS 2015, AMCIS 2015, and MIS Academic Leadership Conference (MALC) 2015 in addition to national events. In October 2015, the task force conducted a survey to solicit responses from both academic and industry experts.

During the Fort Worth meeting (organized in the context of ICIS 2015), the main focus was on identifying the core competencies of MSIS graduates. The outcome of this work was the identification of prerequisite competencies to the program and the competency areas and categories that IS graduates are expected to have. In Fort Worth, the task force presented their work as a panel in the AIS SIG-ED conference.

After further refinement, the competency structure was presented in the second interim report in March 2016. Soon after this interim report, the task force conducted its second major survey to solicit feedback from both the academic community (through the AISWorld list and social media networks) and industry experts (through the Society for Information Management community and a purchased list).

The task force continued its work from March 2016 until August 2016 by refining and assessing the competencies based on the feedback it received through the surveys, website, and presentations and discussions at various conferences. A major effort was creating a procedure for forming a degree program with the competencies, target job profiles, and local requirements as the starting point. Again, panels in ECIS 2016, PACIS 2016, and AMCIS 2016 gave valuable feedback. During the San Diego meeting, the task force finalized the competency structure and worked to complete the model.

14 Key Differences between MSIS 2006 and MSIS 2016

In this section, we discuss key differences between the previous master's level curriculum recommendation MSIS 2006 and the current document. The main differences exist in the geographic scope, diversity in domains of practice, prerequisites, and the content.

14.1 Geographic Scope

The MSIS 2006 report explicitly acknowledges that the curriculum was developed with the graduate programs in the United States and Canada in mind. As the authors put it, this approach "avoids the difficulties of considering a large number of educational systems" (Gorgone et al., 2006, p. 124). However, despite this narrow geographic focus, the authors claim that the MSIS 2006 curriculum rationale and structure can still serve as relevant input for curriculum designers in other regional contexts.

Considering the increasingly global orientation of AIS and ACM, global reach of academic degree programs in IS, and the global nature of the IS supply chain, the MSIS 2016 competency model aims to be recognized as global—that is, free from any particular regional constraints.

This extension of geographic scope brings in a diversity of situations that are worth mentioning (and that have already been addressed in more detail in Section 12):

- How much and what topics have students studied before entering the master's program?
- What, how much, and in what ways do the students study for an IS master's degree?
- What is the structure of the IS master's degree, specified as a balance between elements such as courses, industry projects, thesis, exchange periods abroad, and others?

• Do the students continue directly to master's studies after a bachelor's degree, or are they expected to have work experience before?

The awareness of the diversity of situations influenced several of the decisions of the task force.

14.2 Broader Range of Domains of Practice

MSIS 2006 focused entirely on business as the primary—indeed, the only—domain of practice. MSIS 2016 explicitly recognizes the significant value that an IS degree program can offer to a variety of domains of human activity in addition to business, including healthcare, governmental organizations, not-for-profit organizations, law, and various scientific disciplines.

We include health informatics (HI) as a sample domain of practice and provide learning outcome examples for an HI program in Section 5.

14.3 Prerequisites

MSIS 2006 and MSIS 2016 take a different approach to prerequisites.

MSIS 2006 considered five scenarios for possible backgrounds of students entering the MSIS program (adapted from Gorgone et al., 2006, p. 132):

- 1. An IS major: student with an undergraduate major conforming to IS 2002 and little experience
- 2. Business major: student with a BA in business, including a general introductory IS course
- 3. Computer science major: a computer science undergraduate with no IS courses and little experience
- 4. Other undergraduate major: undergraduate in science, social science, or humanities, and
- 5. Professional: professional returning to institution with extensive practical experience.

MSIS 2016 has been developed based on a specific set of required pre-master's competencies in IS, computing, and the domain of practice. These can be acquired in various ways. The main tenet is that the competencies need to be verified prior to entry and that sufficient bridge studies are provided for the student to accomplish early on during the studies. To be able to study on the master's level, in addition to the language of instruction, the key individual foundational competencies include at least oral and written communication.

A bachelor's degree in IS (using IS 2010 as reference) is the primary degree background for entering an MSIS program. The undergraduate degree can be also in a computing discipline plus bridge courses in IS. MSIS 2016 does not require prior work experience. If the undergraduate degree does not include sufficient coverage of the domain of practice, appropriate bridge studies need to be included in the program early on. Considerable work experience can also be used as a way to satisfy

domain of practice coverage, but the experience-based competencies need to be mapped with the modules in the undergraduate program to allow for substitution.

14.4 Content

The most significant difference between MSIS 2006 and MSIS 2016 is the fundamental architecture of the curriculum. MSIS 2006 was built around courses and their knowledge content, whereas the fundamental structuring element of MSIS 2016 is a graduate competency. Thus, MSIS 2016 does not specify the curriculum topics that should be included; instead, the topics will be determined when an actual curriculum implementation is designed.

The focus of the MSIS 2006 curriculum was on the knowledge that should be taught. MSIS 2006 included detailed descriptions of courses that fitted in the knowledge areas. MSIS 2006 identified a set of possible career paths in a non-exhaustive list. MSIS 2006 did not, however, provide detailed descriptions of these career paths or an explicit association between the career paths and their knowledge requirements.

In the MSIS 2016 competency model, the approach is quite different. The MSIS 2016 development process identified and developed a set of competency areas with competencies that MSIS graduates should attain by the time of graduation. These competencies are associated with three broad realms: information systems (including both computing/IT and IS management dimensions), domain of practice, and individual foundational competencies. The competencies are refined in competency categories with examples of actual competencies. A competency is understood as the ability to use knowledge, skills, and attitudes to successfully perform a task.

A possible procedure and some guidelines are given for how to formulate a curriculum based on job profiles and their competency needs. Examples of how to build a curriculum for a specific job profile are given. Two of these examples— IT Consultant/Systems Analyst and Project Manager—are based on ICT job profiles (CEN 2012) and one, based on the feedback received, on mapping a program for IS startups to the competency categories. Again, we emphasize that the actual structure of the program needs to be locally decided due to the wide variety of requirements for programs around the world.

15 Maintaining the Currency of MSIS 2016

There is a danger that curriculum guidance created at one point in time will quickly become outdated, particularly one that purports to prepare people for a career in technology-related disciplines. We have taken care to build in some mechanisms that will, hopefully, enable the various programs that adopt the MSIS 2016 model to have both a core and a means of addressing new, relevant topics and competencies that will unavoidably emerge in the near future.

The recommendation is based on competencies. Rather than focusing on topics or modules, we aimed to identify the competencies that graduates should have

attained during their studies. We provide a framework—not a mandated structure but rather an organizing mechanism for the competencies. Some have suggested that the terminology used in competency areas and categories is all too familiar. We agree that many terms are, indeed, familiar. However, in looking at the competencies needed by professionals who lead and implement organizational use of information technology, the core ideas have not changed. Students still need to know the techniques for acquiring, storing, and analyzing data; they still need to know how to elicit requirements and design systems. Today, they may have to also engage in advanced analytics and/or mapping sourcing strategies that not only include offshoring but might also include crowdsourcing. But the need to differentiate across the sourcing strategies remains.

In our investigation of the global curricula, we found that the credit requirements for a degree varied greatly. In this competency model, we identify the core set of competencies while also recognizing that the wide variety of jobs available in IS will lead students to specialize in different areas. For example, although all graduates need to understand the basics of data and the basics of security systems, students who specialize in analytics will need to learn more advanced skills associated with analyzing unstructured data and sophisticated statistical and visualization tools. Likewise, students aiming to specialize in security will need more and deeper competencies in security-related topics. The curriculum guidelines are flexible enough to enable programs to do both while also staying in line with the recommendations.

Some have suggested that these recommendations should evolve as the discipline evolves. In many ways, this approach makes sense because it allows us to leverage the very thing we teach. An online open dialogue among the community members would certainly enable curricula to be flexible and to evolve. There are also a number of challenges associated with this approach.

One critical challenge is that universities do not move as quickly as our discipline does. Anyone who has been involved in a curriculum revision knows all too well that it takes time for courses to be changed and new ones to be added. Further, curricula are often tightly interwoven. Courses require prerequisite knowledge, and a change in one can lead to cascading effects. Further, many universities have aligned curricular priorities with the needs of major recruiters. Thus, a change can have long-term (potentially negative) impacts on students' job prospects in certain areas. In the end, the ability of a particular department to respond to guidance that is continually updated is likely to be quite low.

It is our intention that the competency-based approach of this recommendation provides a solid foundation of knowledge relevant for individuals who will lead and implement IT-based capabilities in organizations. In addition to the core competencies, we identify potential additional competencies that would be useful for graduates. Ultimately, in order to continue providing education that prepares our students for the evolving sorts of jobs in a variety of professional IS roles, we encourage open, ongoing dialogue regarding teaching-related issues. The results of such community collaboration could periodically be captured in competency and curriculum documents, which would provide the optimal compromise of interaction, evolution, and sufficient stability to enable programs to use the recommendations in the best manner for their situation.

Finally, we acknowledge the important role of the EDUglopedia platform (http://www.eduglopedia.org), which maintains an updated worldwide collection of educational programs, courses, and pedagogical resources. The program data is published annually in the AIS Global Education Report (vom Brocke, Tan, Topi, & Weinmann, 2016).

16 Conclusion

The MSIS 2016 task force hopes that this competency model will become a useful resource for a rich variety of master's degree programs in IS around the world. We expect that all programs that use it will modify it to fit their own purposes better, and we applaud this—the guidance this document provides is intended to be inspirational and supportive instead of being normative. We also hope that programs will share their experiences and give back to the IS community in the spirit of continuous education and collaborative learning. Thank you for using this document—if you find it useful, please share it with those who might also benefit from it! We welcome your feedback and thank you for it.

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MSIS 2016 Appendix A. Detailed Competency Specifications¹²

Competencies in the area of Business¹³ Continuity and Information Assurance (BCIA)

Area description: the Business Continuity and Information Assurance competency area mainly concerns the continuity, auditing, and assurance of information systems. It generally covers areas such as risk avoidance, security management, and quality auditing. The challenging issues related to business continuity and information assurance span from tactical and strategic to technical and operational levels. They often involve a range of processes from management, such as policy and standard setting, to hands-on skills, such as system contingency and recovery planning.

High-level area dimensions: Graduates will be able to:

- 1. Create policies and standards for business continuity and information assurance.
- 2. Plan and implement procedures, operations, and technologies for managing risk and trust, security, and safety and for business continuity and disaster recovery.
- 3. Monitor, control, and institutionalize the protection and growth of the hardware, software, and information assets in information systems.

Competency categories and competency examples—master's

- 1. Managing and implementing cybersecurity
 - a. Develop, implement, and maintain security policy and technical procedures to protect and defend the data and network systems in the organization.
 - b. Monitor and control security related events, such as detecting intrusion, identifying fraud, and responding to security incidents.
 - c. Understand essential system and network security-related technologies, including cryptology, security protocols and framework, firewall and IDS tools, etc.
- 2. Responding to and managing IS problems
 - a. Respond to problems and incidents raised during domain operations in order to minimize the interruption to the data and system access.
 - b. Investigate incidents and analyze and report results of these investigations.

¹² The individual competencies in the categories we list in the appendices are not intended to be comprehensive and are potentially more time dependent than the competency areas and categories.

¹³ We use the term business continuity here because of its longstanding use to refer to the continuity of all types of domain activities.

- c. Apply standard digital forensic and cybercrime prevention techniques.
- 3. Monitoring system operations
 - a. Monitor and track system operations in order to ensure smoothness and continuity while avoiding and reducing interruptions and incidents.
 - b. Track system performance, monitor security, and analyze user behavior.
 - c. Assess the running conditions of the IT system within an organization and take appropriate actions when unexpected events occur.
- 4. Managing system recovery
 - a. Initiate recovery and contingency plans and operations in the event of system failures or security compromises in order to keep the IT assets resilient to any interruptions of normal conditions of the domain.
 - b. Manage the processes of system isolation and restoration, disaster recovery, and crisis management.
 - c. Contain system faults and bring the system back up and running from problematic situations.
- 5. Managing IS risks
 - a. Assess and identify potential risks to the information systems and execute necessary actions to avoid and reduce the threats from the risks.
 - b. Identify vulnerabilities and threats.
 - c. Monitor and mitigate risks.
- 6. Protecting IT assets
 - a. Plan and manage IT assets, including the system, network, databases, and established processes and practices within the organization.
 - b. Protect the IT assets from internal and external damages caused by careless or malicious threats.
 - c. Maintain Confidentiality, Integrity, and Availability (CIA).
 - d. Enforce regulatory requirements and contracts.
- 7. Developing information assurance strategy
 - a. Develop leadership and oversight in setting corporate-level strategy and policy to assure cost-effective and confident management of the information systems within the organization.
 - b. Integrate protection from risks and security threats.
- 8. Engineering systems for continuity
 - a. Ensure continuous operation of IT assets in all phases of the lifecycle of the information systems.
 - b. Apply techniques of continuity-aware planning top IT procurement.
 - c. Execute remedial and contingency planning.
 - d. Consider human resources implications of continuity planning.
- 9. Implementing and managing quality audit processes
 - a. Assess and audit the integrity and quality of the IT provisions in the organization.

- b. Monitor and analyze risks and domain objectives in order to improve domain and IT alignment so that the organization may achieve continuity in domain activities.
- c. Use auditing and monitoring tools and measures.
- d. Perform impact analysis and assessment.
- 10. Assuring safety throughout systems lifecycle
 - a. Assure safety during all phases of systems development, maintenance, and reuse.
 - b. Anticipate safety hazards and perform risk analyses.
 - c. Perform hazard analyses and risk assessments.
 - d. Conduct safety assurance planning and compliance.
 - e. Incorporate safety in systems architectural design.

Competencies in the area of Data, Information, and Content management (DATA)

Area description: the Data, Information, and Content management area covers competencies that enable graduates to be effective contributors in processes that improve the domain's ability to achieve its goals using structured and unstructured data and information effectively.

High-level area dimensions: Graduates will be able to:

- 1. Identify data and information management technology alternatives, select the most appropriate options based on the organizational information needs, and manage the implementation of the selected options.
- 2. Identify, create, and manage organizational policies and processes related to data and information management by balancing multidimensional requirements, such as legal and regulatory requirements, ethical considerations and implications of technology decisions, organizational business requirements, data quality issues, and requirements of operating in an international environment.
- 3. Analyze the needs of a domain and determine how those needs can best be addressed with data, information, and content management solutions.

Competency categories and competency examples—pre-master's

- 11. Explaining key data and information concepts and the data and information management lifecycle
 - a. Explain the differences between data, information, and knowledge.
 - b. Explain the reasons why data, information, knowledge, data management, and content management solutions are essential for human activity.
 - c. Separate the lifecycle stages from each other conceptually.
 - d. Explain the actions required during each stage.
 - e. Explain the connection between systems lifecycles and data management lifecycles.
- 12. Capturing and structuring data and information requirements using appropriate conceptual modeling techniques
 - a. Interview and observe users to identify their data needs.
 - b. Evaluate domain activities to understand how they can be improved with effective use of data.
 - c. Structure domain data requirements using Enhanced Entity-Relationship (EER) modeling and alternative models such as hierarchical, network, cube, etc. as appropriate to the domain.
 - d. Evaluate appropriateness of different data structures for representing and storing data.
- 13. Developing a logical level representation of data based on a conceptual model

- a. Convert an EER model into a relational data model.
- b. Analyze the normalization status of a relational model and convert it to the third normal form.
- 14. Implementing a database solution to serve systems consisting of multiple applications
 - a. Articulate the key issues associated with physical design of databases in various environments.
 - b. Write SQL code to implement a relational database based on a relational data model.
 - c. Design and maintain an effective indexing solution for a relational database that supports transaction processing.
- 15. Using a contemporary data manipulation and retrieval language effectively
 - a. Implement a relational database using the DDL features of SQL.
 - b. Retrieve data from a complex relational database using the DML features of SQL.
 - c. Insert, update, and delete data in a relational database using the DML features of SQL.

Competency categories and competency examples—master's

- 16. Selecting appropriate data management technologies based on the needs of the domain
 - a. Distinguish between technologies for operational databases, structured data warehouses, and repositories for unstructured data.
 - b. Design a technology architecture for organizational data management.
 - c. Select appropriate technology options for each of the architectural categories.
- 17. Securing domain data and protecting both user privacy and organizational intellectual property using appropriate technical solutions
 - a. Identify appropriate data encryption technologies.
 - b. Implement data access policies in the context of a database management system.
- 18. Designing and implementing a data warehouse using a contemporary architectural solution
 - a. Distinguish between an enterprise data warehouse and data mart and select an appropriate solution for an organization.
 - b. Design a schema for a data warehouse using one of the standard design approaches (such as star or snowflake schema).
 - c. Implement a data warehouse using a contemporary technology solution.
- 19. Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies
 - a. Architect solutions for the storage and management of large volumes of heterogeneous data using technologies such as Hadoop.

- b. Architect solutions for the storage and management of large volumes of heterogeneous data using emerging data management technologies (such as NoSQL).
- 20. Developing and implementing organizational information management policies and processes
 - a. Align information use with the goals of the domain.
 - b. Ensure proper access to information.
 - c. Manage the policies regarding security, privacy, compliance with laws and regulations, and quality of data.
- 21. Creating an information architecture for an organization
 - a. Make explicit the spatial and temporal dimensions of information.
 - b. Design organizational structures to categorize information.
 - c. Develop labeling systems to represent information.
 - d. Develop navigation systems to enable users to browse or move through information.
 - e. Develop search systems to help users look for information.
 - f. Align information architecture with enterprise architecture.
- 22. Integrating and preparing data captured from various sources for analytical use
 - a. Identify appropriate data sources in a heterogeneous environment with multiple data types.
 - b. Design processes for extracting, transforming, and loading (ETL) data to the analytical environment.
 - c. Implement ETL processes in an organizational environment.
- 23. Selecting and using appropriate analytics methods
 - a. Identify appropriate analytics methods for given tasks.
 - b. Use an analytics platform to perform basic analytics tasks.
 - c. Report the results of an analytics task.
- 24. Analyzing data using advanced contemporary methods
 - a. Select and apply advanced computational approaches to identify meaningful patterns and trends.
 - b. Build models to support decision-making activities.
 - c. Create visualizations of large complex data sets to understand meaningful patterns and trends.
- 25. Designing and implementing architectures for organizational content management systems
 - a. Identify content providers and identify users' needs, goals, and expectations in documenting, sharing, and publishing organizational content.
 - b. Design information architectures for content management system in an organization.
 - c. Implement application architectures and systems, either through websites or mobile applications, for presenting and managing the content management system internally and externally.

d. Use and manage content management software running on different platforms, such as Software as a Service, off-the-shelf software, and open-source software.

Competencies in the area of Enterprise Architecture (EARC)

Area description: Enterprise architecture has two aims: managing the complexity of information systems and technologies and aligning these systems/technologies with the organization's strategy. The area covers competences that enable graduates to participate in planning, building, using, maintaining, and evaluating the architectures.

High-level area dimensions: Graduates will be able to:

- 1. Design an enterprise architecture (EA). This involves identifying and applying a formal approach to EA development, performing the multistage process of developing an EA, identifying the EA change needs, and applying them to the EA. Graduates are able to incorporate information, domain activity processes, technology platforms, applications, software, and hardware in the EA while considering the alignment between domain requirements and technology development.
- 2. Deploy and maintain an EA. This involves conveying the architecture to domain process owners, software development and maintenance projects, and infrastructure planners and taking into account the current status of the projects and infrastructure. This also includes gathering input from the enterprise and from technology developments for maintaining the architecture and performing architecture maintenance.

Competency categories and competency examples — master's

- 26. Explaining enterprise architecture principles to justify the value enterprise architecture provides to organizations within various types of domains
 - a. Justify the value of building and maintaining an EA.
 - b. Measure and analyze value accruing from an EA.
 - c. Distinguish various architectural forms (such as SOA, event-driven, peer-to-peer).
 - d. Use confidently EA taxonomies and concepts.
 - e. Prepare the organization to have an EA.
 - f. Apply EA to achieve strategic alignment.
- 27. Designing, building, and maintaining an enterprise architecture
 - a. Suggest and apply an appropriate EA framework and methodologies for an organization (such as The Open Group Architecture Framework [TOGAF], Federal Enterprise Architecture Framework [FEAF], and the Zachman framework).
 - b. Model the enterprise from various architectural perspectives using a specific architecture framework.
 - c. Participate effectively in a process of building an EA conducted using a specific framework model.
- 28. Communicating and deploying an enterprise architecture

- a. Select and justify an appropriate deployment strategy (such as replacement or incremental).
- b. Manage necessary organizational changes.
- c. Establish an EA practice.
- d. Communicate the EA effectively to relevant stakeholders.
- 29. Using an enterprise architecture to influence IS-related organizational improvement projects
 - a. Bring the EA view into organizational improvement projects that are likely to affect (and be affected by) the EA.
 - b. Use the EA effectively to support the interoperability of systems and services.
 - c. Use the EA effectively to support the scalability of systems and services.
 - d. Support high-level system usability using an EA.
 - e. Ensure that the development of information systems is aligned with domain changes.
 - f. Ensure alignment between domain architecture, information architecture, and IT architecture.

Competencies in the area of Ethics, Impacts, and Sustainability (ETIS)

Area description: the Ethics, Impacts, and Sustainability competency area covers the conceptualization and implementation of environmentally and socially sustainable IT solutions that are aligned with the responsibilities of organizations and in compliance with legislative and regulatory requirements and industry standards. This competency area addresses key questions such as environmental and social sustainability, safety and health, privacy, and integrity. It also covers the impact of IT on the nature of work and workplaces and explores how culture and ethics (internal pertaining to organizations and external pertaining to stakeholders) shape behavior. These areas tend to be aligned with a strategic or a tactical level of organizational decision making.

High-level area dimensions: Graduates will be able to:

- 1. Apply sustainable approaches for IT solutions development, IT procurement, IT operations, IT resources management, and other IT practices.
- 2. Ensure safety and avoid health hazards for contract arrangements with external parties and internal systems development, maintenance, and reuse.
- 3. Ensure that privacy and integrity guide all IT practices.
- 4. Interpret and comply with legislative and regulatory requirements governing IT practices as well as industry standards for IT practices. Understand how culture and ethics shape compliance behavior.

Competency categories and competency examples—master's

- 30. Designing and managing sustainable IT operations
 - a. Plan for and manage IT assets and systems by using processes and practices that reduce consumption of energy and constrain disposal of materials.
 - b. Determine relevant methods and tools for addressing energy efficiency issues in IT operations.
 - c. Establish proper practices for disposal of materials in alignment with regulatory or policy requirements.
- 31. Aligning IT with organizational sustainability policy
 - a. Pursue sustainable IT solutions in accordance with the organizational sustainability policy.
 - b. Monitor and measure IT energy consumption.
 - c. Apply latest approaches for sustainable development in IT projects.
 - d. Master regulatory constraints and international standards pertaining to IT sustainability.
- 32. Managing IT facilities sustainably

- a. Plan and manage IT physical facilities, including conducting environmental monitoring for adverse effects and adhering to health and safety standards at work.
- b. Manage the IT estate in accordance with organizational sustainability targets.
- c. Take responsibility for adherence to health and safety regulations.
- 33. Managing sustainable procurement practices
 - a. Make recommendations to enhance organizational procurement processes to include sustainability, ethical, and compliance perspectives.
 - b. Analyze the energy efficiency and environmental aspects of procurement proposals.
 - c. Verify that procurement processes comply with laws such as intellectual property rights.
- 34. Managing contracts ethically
 - a. Negotiate contracts in accordance with organizational guidelines.
 - b. Comply with laws and regulations as well as health and safety standards.
 - c. Negotiate contract terms and conditions to include health and safety provisions.
 - d. Apply judgment in contract negotiations in compliance with laws and internal policies.
- 35. Maintaining compliance with legislation, regulations, and standards
 - a. Adhere to legislative and regulatory requirements governing IS practices as well as industry standards for IS practices.
 - b. Interpret relevant laws and regulations correctly to ensure that IS practices comply.
 - c. Incorporate relevant industry standards into IS practices.
- 36. Ensuring that protection of privacy and integrity guides all IS practices
 - a. Analyze privacy implications of key IS decisions.
 - b. Require technical safeguards to protect individual privacy as part of IS design and implementation.
 - c. Establish a culture in the IS organization that values privacy and integrity.
- 37. Fostering an ethical culture
 - a. Appreciate the roles of culture and ethics, internal or external to organizations, in shaping IS practices in organizations.
 - b. Analyze how culture and ethics shape behavior towards taking risks.
 - c. Learn from negative outcomes.
- 38. Considering ethical implications of IS decisions
 - a. Select appropriate ethical frameworks for analyzing IS decisions.
 - b. Analyze ethical implications of IS-related decisions.
 - c. Justify abstaining from harmful decisions.

Competencies in the area of Innovation, Organizational Change, and Entrepreneurship (IOCE)

Area description: the Innovation, Organizational Change, and Entrepreneurship area covers the capability to recognize and exploit the potential afforded by current and upcoming technologies to address existing and new business opportunities. This area also includes competencies required to understand and to intervene in different forms of domain activities (e.g., work units, work teams, processes, organizations, markets, society setting) in order to use information technologies to improve the way those business activities are structured and performed.

High-level area dimensions: Graduates will be able to:

- 1. Monitor the environment in order to identify and evaluate new IS methods and trends in terms of their appropriateness for an organization.
- 2. Develop innovative domain activity models that rely on new uses of existing technology or new technologies themselves.
- 3. Develop a plan to exploit new and emerging methods and technologies for new purposes in an organization.
- 4. Devise new ways of structuring and performing domain activities at different levels (individual, team, process, and organization) while considering the enabling and enhancing effects of information technology applications.
- 5. Estimate the benefits of the new designs, assess the consequences of their implementation, and anticipate potential adverse consequences.

Competency categories and competency examples—master's

- 39. Monitoring the technology environment
 - a. Identify and evaluate sources of information regarding emerging methods and technologies.
 - b. Identify domain advantages associated with specific emerging methods or technologies.
 - c. Identify domain concerns associated with specific emerging methods or technologies.
- 40. Engaging in entrepreneurial thinking
 - a. Describe the concept of effectual reasoning¹⁴.
 - b. Leverage effectual reasoning to imagine a set of outputs with a given set of inputs.
 - c. Map existing and emerging methods and technologies onto the set of inputs in (b) above.

41. Developing a business plan

¹⁴ Effectual reasoning is entrepreneurial decision making in absence of markets (hence, without sufficient information of them). Much of the information required to bring new markets into existence itself does not come into existence until those markets are created. Effectuation rests on logic of control (of future), whereas causation rests on a logic of prediction (Sarasvathy, 2001).

- a. List the components of a business plan.
- b. Articulate a value proposition for a business idea.
- c. Prepare a SWOT analysis.
- d. Perform financial assessment (e.g., ROI, IRR, etc.).
- e. Articulate the risks and rewards of business plans.
- f. Propose a set of metrics for evaluating a business plan.
- 42. Innovating by exploiting an emerging method or technology
 - a. Identify opportunities to transform a domain of human activity by applying emerging technologies innovatively.
 - b. Identify the appropriate people to involve in an innovation plan.
 - c. Articulate plan milestones—including key decision points.
 - d. Describe key metrics that will be used to inform participants at the decision points.
 - e. Devise novel ways for the provision of domain solutions based on IT products or services.
 - f. Build prototypes to develop a proof of concept.
- 43. Promoting diffusion by leveraging differences between adopter groups
 - a. Explore diffusion and adoption from different perspectives.
 - b. Analyze the interests of different adopter categories.
 - c. Develop a plan to engage adopters at various stages along the diffusion curve.
- 44. Applying creative problem-solving to technology-related issues
 - a. Select a creative problem solving approach.
 - b. Given a problem, apply creative problem-solving techniques to identify possible solutions.
 - c. Evaluate those solutions for a given context and make a recommendation.
- 45. Contributing to organizational development and change management
 - a. Contribute to organizational development initiatives bringing up the perspective of the impact of IT.
 - b. Manage organizational resistance to change effectively.
 - c. Modify organizational characteristics to enable domain process transformation.
 - d. Enable organizations to prepare for change through systematic, planned approaches.
- 46. Analyzing and documenting domain activities
 - a. Select modeling techniques appropriate to the domain situation and to the interaction with those who will participate in the modeling process.
 - b. Select inquiry and data collection methods appropriate to the situation.
 - c. Apply inquiry, data collection methods, and modeling techniques to investigate and describe a domain situation.
 - d. Validate the internal consistency of the models produced.
 - e. Validate the adequacy of the models with domain experts.

- f. Use computer-based tools to support the creation, editing, sharing, and validation of the models.
- 47. Identifying opportunities for and designing process improvement
 - a. Identify opportunities for organizational improvements through process modifications.
 - b. Create, compare, assess feasibility of, and select from multiple options for organizational process improvements.
 - c. Deploy process changes throughout the organization.
 - d. Articulate high-level systems requirements to enable organizational process changes.
 - e. Apply modern process modeling approaches to identify and document existing and future processes.

Competencies in the area of IS Management and Operations (ISMO)

Area description: the IS Management and Operations area covers the capability to develop, maintain, and consistently improve domain performance while providing appropriate information systems, services, and infrastructure. The capability focuses externally on creating value for the domain and internally on IS staff motivation, performance, and accountability.

High-level area dimensions: Graduates will be able to:

- 1. Apply professional management skills to the design and management of an effective IS organization.
- 2. Ensure operational efficiency and effectiveness in service delivery.
- 3. Govern IS project management principles and support their use in the organization.
- 4. Manage information systems use.
- 5. Manage information resources together with line management.

Competency categories and competency examples—pre-master's

48. Applying broadly used project management tools and techniques

- a. Select from broadly applied project management tools and techniques (such as PERT, GANTT, and their implementations in a widely used tool).
- b. Apply successfully broadly applied project management tools and techniques to small- and medium-size projects.

Competency categories and competency examples—master's

- 49. Managing the IS function
 - a. Manage the financial performance of the IS function.
 - b. Manage IS service production.
 - c. Manage IS service marketing.
- 50. Managing IS staff
 - a. Establish effective processes for managing IS staff performance.
 - b. Identify needs for education/training.
 - c. Offer an effective education/training program.
 - d. Plan and manage recruiting, hiring, and retention processes.
- 51. Managing IS service production
 - a. Manage the operational processes that must be performed on a dayto-day basis to maintain acceptable IS performance levels.
 - b. Implement service control processes, including production and distribution scheduling, problem control, and service evaluation.
 - c. Manage user support so that it serves organizational needs.
 - d. Manage various types of IS production environments, including cloudbased and mobile.

- 52. Managing IS sourcing models
 - a. Identify IS sourcing options.
 - b. Select the best IS sourcing option for specific requirements and resource constraints.
 - c. Manage IS service and resource vendors.
 - d. Align sourcing decisions with other IS management decisions.
- 53. Managing and coordinating information resources
 - a. Identify relevant categories of information resources.
 - b. Determine the relevant focus of control for various information resources (such as centralized, decentralized, mobile).
 - c. Identify and select from various technology options for information resource management.
 - d. Manage processes for information resource management.
 - e. Identify and implement approaches to maximize the value of information resources.
- 54. Implementing relevant IT governance framework(s) within the organization based on strategic guidance
 - a. Train employees on the use of IT governance framework(s), such as ITIL and COBIT.
 - b. Provide guidance regarding framework use appropriate for a specific organizational environment.
 - c. Monitor organizational alignment with the framework.
- 55. Complying with laws and regulations directly affecting IS management and operations (such as Sarbanes-Oxley, PCI, CANSPAM, HIPAA in the US)
 - a. Identify locally and globally relevant laws and regulations.
 - b. Comply with laws and regulations.
- 56. Managing IS projects and programs
 - a. Select IS projects to execute.
 - b. Determine IS project feasibility.
 - c. Identify and manage IS project risks.
 - d. Plan and initiate an IS project, including project scheduling and creation of a work breakdown structure.
 - e. Determine and acquire IS project resources.
 - f. Manage IS project execution, including schedule, scope, and resources.
 - g. Close an IS project.
 - h. Organize similar or related IS projects into programs.
 - i. Manage allocation of resources, schedules, and conflicts between projects within a program.
- 57. Managing IS project portfolios
 - a. Organize IS projects into meaningful portfolios that are aligned with organizational objectives.
 - b. Identify and manage IS project interdependencies.
 - c. Optimize project timelines within and between IS project portfolios.
 - d. Integrate IS projects for coordinated delivery of new capabilities.
 - e. Allocate resources among projects within a portfolio.
- 58. Managing software and hardware development and maintenance

- a. Manage software development and upgrade processes.
- b. Manage software procurement and upgrade processes.c. Manage hardware procurement and upgrade processes.
- d. Manage systems maintenance.
- e. Manage systems tuning and balancing.

Competencies in the area of IS Strategy and Governance (ISSG)

Area description: the IS Strategy and Governance area covers the creation and implementation of long-term plans for designing, delivering, and using organizational information systems to achieve strategic domain goals and objectives. This area also covers monitoring and controlling organizational IS resources to ensure alignment with and achievement of strategies, goals, and objectives.

High-level area dimensions: Graduates will be able to:

- 1. Analyze the effect and impact of IS on industries, firms, and institutions; develop and implement plans of action for maximizing firm benefits associated with IS design, delivery, and use; and manage IS resources financially.
- 2. Create and manage the oversight mechanisms by which an organization evaluates, directs, and monitors organizational IT. These mechanisms may leverage one or more governance frameworks; hence, understanding the process of applying and analyzing a framework is a critical competency. Distribution of decision rights and organizational decision-making practices are other key components of this competency area.
- 3. Establish practices for minimizing environmental impacts and planning for long-term firm viability.

Competency categories and competency examples—master's

- 59. Conducting IS strategic analysis
 - a. Design new and innovative digital capabilities.
 - b. Analyze industry conditions using broadly accepted models to understand ways in which IS shapes industry forces.
 - c. Analyze IS resources to identify and create valuable, rare, and inimitable IS resource combinations.
 - d. Analyze institutional characteristics (e.g., politics, law, societal norms) having an effect on the firm and justify how IS may be used to influence institutional characteristics.
- 60. Making a financial case for IS
 - a. Prepare and develop documents to articulate the business case for investments in IS.
 - b. Calculate the economic value of IS, taking into consideration tangible and intangible costs and benefits.
 - c. Calculate the economic value of IS, taking into consideration internal (within firm) costs and benefits as well as external (between firms) costs and benefits.
 - d. Calculate the economic value of IS taking into account innovative and disruptive solutions.
- 61. Managing IS sourcing strategies

- a. Analyze factors impacting decisions to purchase and outsource IS.
- b. Make high-level decisions regarding IS sourcing.
- c. Guide tactical IS sourcing decisions.
- 62. Engaging in IS strategic planning
 - a. Create strategic plans for IS design, delivery, and use that exploit opportunities identified via IS strategic analysis.
 - b. Create IS goals and objectives for strategic plans and define mechanisms by which IS goals and objectives may be measured.
 - c. Create plans for the efficient management of IS platforms and IS markets.
 - d. Align IT and domain strategic planning.
 - e. Ensure strategic alignment of IS and the domain.
- 63. Planning for and implementing IS governance
 - a. Select relevant governance frameworks (e.g., COBIT, TOGAF, ITIL) to guide, manage, and govern organizational IT resources.
 - b. Manage the deployment of relevant governance framework within the organization.
- 64. Planning for and improving sustainability
 - a. Develop strategic plans of action for minimizing the environmental impact of firm products, operations, and personnel in an economically viable manner.
 - b. Measure sustainability impact of IS operations and personnel.

Competencies in the area of IT Infrastructure (INFR)

Area description*:* the IT Infrastructure area covers competencies that allow the graduates to contribute to needs analysis for and design and implementation of effective, technically correct IT infrastructure solutions.

High-level area dimensions: Graduates will be able to:

- 1. Design integrated communication networks for small- and medium-size organizations, including local area networks and the use of wide-area network technologies to connect the local networks.
- 2. Specify requirements for large-scale network solutions.
- 3. Design an implementation architecture for organizational data processing and system solutions, using both internal hardware resources and external service solutions.
- 4. Negotiate and enforce contracts with providers of IT infrastructure services.

Competency categories and competency examples—pre-master's

- 65. Designing data communication networks and data center and server solutions
 - a. Select an appropriate design approach for local area and wide-area networks in a specific organizational situation.
 - b. Select appropriate server architecture for the purposes of the domain.
 - c. Design the characteristics of a network and data center solution based on the needs of the domain.
- 66. Selecting appropriate client devices to support the needs of a domain
 - a. Analyze the benefits and disadvantages of various client device types.
 - b. Select an appropriate set of acceptable client devices for a domain.
 - c. Determine whether or not the "bring your own device" model is acceptable for an organization.
- 67. Securing IT infrastructures
 - a. Analyze the impact of infrastructure design solutions on the security of a specific infrastructure design.
 - b. Apply security principles and policies effectively during the process of infrastructure design.
 - c. Implement foundational infrastructure security solutions based on contemporary technologies.

Competency categories and competency examples—master's

68. Specifying and monitoring infrastructure contracts

- a. Determine service level agreement (SLA) details based on domain needs, including protections against service disruptions.
- b. Evaluate actual service provision compared to the SLAs.

- c. Apply relevant quality management tools and techniques.
- 69. Negotiating contracts and managing infrastructure vendors
 - a. Identify potential vendors.
 - b. Select a vendor for a particular infrastructure need and negotiate a contract with the vendor.
 - c. Maintain mutual understanding of key challenges of the domain.
 - d. Manage transitions from one vendor to another.
- 70. Responding to requests for proposals (RFPs) for infrastructure solutions
 - a. Assess the infrastructure needs of the client
 - b. Devise an infrastructure solution for the client's request
 - c. Write a proposal for the infrastructure solution
- 71. Managing infrastructure risks
 - a. Consider risks in the context of an infrastructure design solution.
 - b. Monitor infrastructure status from multiple perspectives and take appropriate action in case of irregularities.
 - c. Design and document appropriate processes for risk analysis and management.
- 72. Optimizing infrastructure utilization
 - a. Select appropriate technologies to ensure effective use of server capacity.
 - b. Implement a solution and monitor its performance.
- 73. Designing infrastructure solutions using external service provider(s) (cloud computing)
 - a. Apply the appropriate factors to determine the suitability of a cloud computing solution for the infrastructure needs of the domain.
 - b. Analyze the specific infrastructure needs of the domain.
 - c. Prepare and submit a request for proposal (RFP) based on domain needs analysis.
 - d. Select a cloud service provider based on responses to the RFP and negotiate the final contract.
 - e. Implement the cloud computing solution and monitor its operational performance.
- 74. Maintaining a set of standards and policies to comply with the laws and regulations to relevant infrastructure decisions
 - a. Identify and specify the key elements of a policy for acquisition of IT resources.
 - b. Identify IT standards appropriate for the domain.
 - c. Identify and monitor laws and regulations relevant for the domain.
- 75. Monitoring emerging technologies to understand their potential to support the domain
 - a. Identify emerging technologies that have the potential to transform the domain.

- b. Align the use of potential emerging technologies with the needs of the domain.
- c. Maintain a mechanism to systematically evaluate emerging technologies.

Competencies in the area of Systems Development and Deployment (SDAD)

Area description: the Systems Development and Deployment area covers the design of information systems and services, including the design of how humans interact with and how they experience IT artifacts. It also includes competencies related to systems implementation and the deployment of systems to organizational use.

High-level area dimensions: Graduates will be able to:

- 1. Analyze and specify requirements for IT artifacts through studying and documenting the whole or part of some form of domain activities (e.g., work unit, work team, process, organization, market, society setting) in terms of the actions they involve and the information they deal with. Define requirements for IT artifacts that can enhance the way existing domain activities are structured and performed or enabling new forms of domain activities
- 2. Design and document IT artifacts that meet specified requirements taking into account non-functional requirements (including user experience design) and organizational, technical, infrastructural, and other constraints.
- 3. In the context of iterative processes that integrate analysis, design, implementation, and operations, develop and deploy IT applications that satisfy user needs.

Competency categories and competency examples—pre-master's

76. Documenting existing systems

- a. Select appropriate data collection methods and techniques for the investigation of domain activities.
- b. Investigate domain activities in order to develop an in-depth understanding of those domain activities.
- c. Involve stakeholders in the investigation process, leading to a shared understanding of the domain activities.
- d. Document domain activities on their different relevant facets, using appropriate representation techniques.
- 77. Specifying and documenting systems requirements
 - a. Identify scenarios of IS artifact use to enable and support domain activities.
 - b. Document the requirements for IS artifacts based on the domain needs.
 - c. Make and document formal agreements with relevant stakeholders regarding project requirements in a form appropriate to the systems development approach.
 - d. Manage system change requirements in a form appropriate to the systems development approach.

- 78. Identifying and selecting from systems design and implementation alternatives
 - a. Identify multiple alternatives for systems design and implementation based on requirements and the systems development approach.
 - b. Select the most appropriate systems design and implementation approach in a specific organizational and system context.
- 79. Designing systems and services
 - a. Determine a design plan based on the requirements, organizational context, and the systems development approach.
 - b. Design the architecture and the components of IS artifacts.
 - c. Validate the compatibility of the design with the user requirements using a mechanism appropriate to the systems development approach.
 - d. Establish and maintain a communication model that is appropriate to the systems development approach with various stakeholders.
 - e. Apply organizational design methods, tools, and standards.
- 80. Designing user experiences
 - a. Design human-computer interfaces and interaction sequences taking into account the envisioned user experience.
 - b. Refine user interface design based on results of user experience evaluation and feedback from users.

81. Implementing a systems solution using a modern programming language

Competency categories and competency examples—master's

- 82. Selecting between systems development approaches
 - a. Determine the organizational and domain constraints to the use of plan-based, hybrid, and agile development approaches.
 - b. Select a development approach for the organization and a system context.
- 83. Managing plan-based, hybrid, and agile development approaches
 - a. Manage a simple project following one of the key development approaches.
 - b. Apply key DevOps concepts to integrate between development and operations and determine when they are relevant for application in a specific domain.
 - c. Apply DevOps effectively.
- 84. Implementing and testing an application
 - a. Use a modern application development environment to produce an IS artifact based on relevant design documentation.
 - b. Select a development approach appropriate to the characteristics of the IS application under consideration and to the existing resources and development team and conditions.
 - c. Plan development work according to the principles and guidelines of the selected development approach.

- d. Document the implemented product for later reference and maintenance.
- e. Plan and carry out tests for functional and non-functional requirements.
- f. Carry out various tests (unit, integration, migration) of new software, new software modules, and upgrades in a realistic environment.
- 85. Installing and integrating applications
 - a. Perform acceptance testing of the application.
 - b. Install the application onto a computing platform.
 - c. Configure the application so it fits with the supporting computing platform and with other applications with which it must interact.
 - d. Configure the application so it fits to the organizational environment.
 - e. Plan and carry out tests to installation and configuration.
 - f. Migrate information stored in pre-existing applications to the new application.
- 86. Acquiring IS applications from the market
 - a. Search for suitable solutions and vendors.
 - b. Assess and select solutions and the way they are provided (licensing, SaaS, etc.)
 - c. Negotiate contracts for application provision
- 87. Managing external systems development resources
 - a. Communicate requirements and designs effectively with external development resources.
 - b. Monitor the progress of external development resources.
 - c. Validate the outcomes of the work of external development resources.
- 88. Deploying a new system to organizational use
 - a. Adjust organizational processes and/or procedures
 - b. Train users to use the new application
 - c. Promote the adoption and use of the new application
 - d. Monitor the usage of the new application

MSIS 2016 Appendix B. Detailed Profile: Competency Models

		IT Consultant/Systems Analyst			omp leve prof	l for	•	cor		tenc	ies (com	pete	ency	iles/ achi e mo	eve	men		
	Агеа	Category	MSIS	A	N	S	J	Ug/Bridge Programming	Ug/Bridge Data Mgmt	Ug/Bridge SA&D	Ug/Bridge Infra	Enabling Innovative Organizational Change with IT	IS Strategy & Management	Creating Domain Value with Data	Enterprise Architecture and Systems Infrastructure	User Experience Design	Advanced Systems Design and Development	IS Project Management	Integrated Capstone
1	BCIA	Category Managing and implementing cybersecurity	N	A	X	3	1				Х			Х	Х			Х	
2	BCIA	Responding to and managing IS problems	S		A	Х								X	n			X	
3	BCIA	Monitoring system operations	N		х	~								~					
4		Managing system recovery	A	Х															
5	BCIA	Managing Information Systems risks	N		Х							Х	Х		х	Х		Х	
6	BCIA	Protecting IT assets	N		X														
7	BCIA	Developing information assurance strategy	A		X									Х					
8	BCIA	Engineering systems for continuity	A	Х	Λ									Λ	Х				
9	BCIA	Implementing and managing quality audit processes	A	x									х		Λ				
10	BCIA	Assuring safety throughout systems lifecycle	А	Х															
11	DATA	Explaining key data and information concepts and the data and information management lifecycle	S			x			х					x					
12	DATA	Capturing and structuring data and information requirements using appropriate conceptual modeling techniques	S			х			х			х		х					
13	DATA	Developing a logical level representation of data based on a conceptual model	S			х			Х					Х					
14	DATA	Implementing a database solution to serve systems consisting of multiple applications	N		х				Х					Х					
15	DATA	Using a contemporary data manipulation and retrieval language effectively	S			x			Х					X					
16	DATA	Selecting appropriate data management technologies based on the needs of the domain	S			x							x	x	X		Х		x
17	DATA	Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions	N		x									x	X				
18	DATA	Designing and implementing a data warehouse using a contemporary architectural solution	N		x									x			Р		Р
19	DATA	Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies	N		x									x	х		х		х

								1					-						
20	DATA	Developing and implementing organizational information management policies and processes	N			x							х	х	x	x	x		Х
21	DATA	Creating an information architecture for an organization	N		х				x				Х		Х		Р		Р
22	DATA	Integrating and preparing data captured from various sources for analytical use	N		х									Х					
23	DATA	Selecting and using appropriate analytics methods	N		х									Х		х			1
24	DATA	Analyzing data using advanced contemporary methods	N		Х				х					Х					
25	DATA	Designing and implementing architectures for organizational content management systems	N		х									х	x		x		
26	EARC	Explaining enterprise architecture principles to justify the value enterprise architecture provides to organizations within various types of domains	S			х									X		Р	Р	Р
27	EARC	Designing, building and maintaining an enterprise architecture	N		х										x		Р	Р	Р
28	EARC	Communicating and deploying an enterprise architecture	N		х							Х	Х		Х		Р	Р	Р
29	EARC	Using an enterprise architecture to influence IS related organizational improvement projects	А		х							х	х	Х	х		Р	Р	Р
30	ETIS	Designing and managing sustainable IT operations	А	Х														Х	
31	ETIS	Aligning IT with organizational sustainability policy	А	Х									х		х				
32	ETIS	Managing IT facilities sustainably	А	Х									Х					Х	
33	ETIS	Managing sustainable procurement practices	A	х									x					х	1
34	ETIS	Managing contracts ethically	N		Х								Х						
35	ETIS	Maintaining compliance with legislation, regulations, and standards	N		х					х				х					
36	ETIS	Ensuring that protection of privacy and integrity guides all IS practices	N		Х								х			х			
37	ETIS	Fostering an ethical culture	Ν			Х						Х	Х	Х	Х	Х			1
38	ETIS	Considering ethical implications of IS decisions	S			х						х			Х	х			
39	IOCE	Monitoring the technology environment	S				Х					Х						Х	Х
40	IOCE	Engaging in entrepreneurial thinking	N				Х					Х	Х		Х				
41	IOCE	Developing a business plan	N			Х						Х			Х				
42	IOCE	Innovating by exploiting an emerging method or technology	S				x					x							1
43	IOCE	Promoting diffusion by leveraging differences between adopter groups	N			х			х	Х	Х	Х						Х	Х
44	IOCE	Applying creative problem solving to technology-related issues	S				х					х		х	Х		Х		Х
45	IOCE	Contributing to organizational development and change management	N				х					х	х			х	Х		
46	IOCE	Analyzing and documenting business activities	S				х					х			х	х			Х
47	IOCE	Identifying opportunities for and designing process improvement	N				x					x			x	X	x		Х

								-	-				-						
48	ISMO	Applying broadly used project management tools and techniques	S			х									х			x	х
49	ISMO	Managing the IS function	Α		Х								Х					Х	
50	ISMO	Managing IS staff	Α		Х								Х					Х	
51	ISMO	Managing IS service production	Α		Х								Х					Х	
52	ISMO	Managing IS sourcing models	Α		Х								Х					Х	
53	ISMO	Managing and coordinating information resources	A		Х								х	Х				х	
54	ISMO	Implementing relevant IT governance frameworks within the organization based on strategic guidance	A		х								x		x			x	
55	ISMO	Complying with laws and regulations directly affecting IS management and operations	S			x							x			x		х	х
56	ISMO	Managing IS projects and programs	S			Х									Х			Х	Х
57	ISMO	Managing IS project portfolios	Ν		Х										Х			Х	Х
58	ISMO	Managing software and hardware development and maintenance	N		Х								х					х	х
59	ISSG	Conducting IS strategic analysis	Ν			Х							Х		Х				
60	ISSG	Making a financial case for IS	S				Х						Х		Х				
61	ISSG	Managing IS/IT sourcing strategies	Ν			Х							Х		Х				
62	ISSG	Engaging in IS strategic planning	Ν			Х							Х						
63	ISSG	Planning for and implementing IS governance	А		х								х						
64	ISSG	Planning for and improving sustainability	А		Х								Х						
65	INFR	Designing data communication networks and data center and server solutions	N		Х						Х						х		Х
66	INFR	Selecting appropriate client devices to support the needs of an application area	S			х					Х								х
67	INFR	Securing IT infrastructures	Ν		Х						Х				Х				Х
68	INFR	Specifying and monitoring infrastructure contracts	N		Х														х
69	INFR	Negotiating contracts and managing infrastructure vendors	А	Х									х				Х		х
70	INFR	Responding to requests for proposals (RFPs) for infrastructure solutions	N		х														х
71	INFR	Managing infrastructure risks	Α	Х														Х	Х
72	INFR	Optimizing infrastructure utilization	Α	Х											Х		Р	Р	Р
73	INFR	Designing infrastructure solutions using external service provider(s) (cloud computing)	N		х										х		Р	Р	Р
74	INFR	Maintaining a set of standards and policies and understand the key laws and regulations to relevant infrastructure decisions	А	х														х	х
75	SDAD	Monitoring emerging technologies to understand their potential to support the domain	S				x					x					х		х
76	SDAD	Documenting existing systems	S			Х				Х						Х	Х		Х
77	SDAD	Specifying and documenting systems requirements	S				х			x					х	x	х		Х
78	SDAD	Identifying and selecting from systems design and implementation alternatives	N				х			х					х	х	Х		Х
79	SDAD	Designing systems and services	N		Х					Х					Х		Х		Х
80	SDAD	Designing user experiences	Ν			Х				Х						Х	Х		Х

81	SDAD	Implementing a systems solution using a modern programming language	N	х			Х						Х		Х
82	SDAD	Selecting between systems development approaches	S			Х		х			Х		Х		х
83	SDAD	Managing plan-based, hybrid, and agile development processes	N			Х				Х	Х		Х	Х	Х
84	SDAD	Implementing and testing an application	N		Х		Х						Х		Х
85	SDAD	Installing and integrating a new application	N	Х			Х						Х		Х
86	SDAD	Managing external systems development resources	N		Х			х		Х		Х	Х	Х	Х
87	SDAD	Managing IS development projects	N		Х			Х			Х		Х	Х	Х
88	SDAD	Deploying a new system to organizational use	N		Х						Х	х	х		Х

Project Manager level for competencies (competency achievement can be profile(s) served by multiple modules) Enterprise Architecture and Systems Infrastructure Enabling Innovative Organizationa **Creating Domain Value with Data** IS Strategy & Management **Ug/Bridge Programming** IS Project Management Ug/Bridge Data Mgmt Integrated Capstone Ug/Bridge SA&D **Ug/Bridge Infra** Change with IT MSIS S Category min А Ν I Area Х Х Р 1 BCIA Managing and implementing cybersecurity Ν Х Х Х Х 2 BCIA Responding to and managing IS problems Х Х Х S 3 BCIA Monitoring system operations Ν Х Р Х Р 4 BCIA А Managing system recovery 5 Х BCIA Managing information systems risks Ν Х Х Х Х Х 6 BCIA Protecting IT assets Ν Х Х 7 BCIA Developing information assurance strategy Х Х Х А 8 BCIA Engineering systems for continuity А Х Р Implementing and managing quality audit 9 Х Р BCIA А processes Assuring safety throughout systems BCIA Х Р 10 А lifecycle Explaining key data and information DATA concepts and the data and information S Х Х Р 11 Х management lifecycle Capturing and structuring data and information requirements using 12 DATA S Х Х Р Х Х appropriate conceptual modeling techniques Developing a logical level representation of DATA S Х Х Р 13 data based on a conceptual model Х Implementing a database solution to serve DATA Ν Х Х Р Х 14 systems consisting of multiple applications Using a contemporary data manipulation DATA S Х Х Ρ Х 15 and retrieval language effectively Selecting appropriate data management 16 DATA technologies based on the needs of the S Х Х Р Х Х domain Securing domain data and protecting user

Table B2. Detailed Profile: Project Manager

Competency

Mapping between modules/courses and

Ν

Ν

Ν

Х

Х

Х

Х Р

Х Р

Р

Х

privacy and organizational intellectual

property using appropriate technical

Designing and implementing a data

Creating a scalable infrastructure for large

warehouse using a contemporary

amounts of data using parallel and

architectural solution

distributed technologies

solutions

17 DATA

18 DATA

19 DATA

								 			-					
20	DATA	Developing and implementing organizational information management policies and processes	N			x					х	Р		х		
21	DATA	Creating an information architecture for an organization	N		Х			х				Р		х		
22	DATA	Integrating and preparing data captured from various sources for analytical use	N		Х							Р				
23	DATA	Selecting and using appropriate analytics methods	N		Х							Р				
24	DATA	Analyzing data using advanced contemporary methods	N		Х			х			Х	Р				
25	DATA	Designing and implementing architectures for organizational content management systems	N		x						Р					
26	EARC	Explaining enterprise architecture principles to justify the value enterprise architecture provides to organizations within various types of domains	S			x					Р					х
27	EARC	Designing, building and maintaining an enterprise architecture	N		х						Р		Х	Х		
28	EARC	Communicating and deploying an enterprise architecture	N		Х						Р	х	х	х	х	х
29	EARC	Using an enterprise architecture to influence IS related organizational improvement projects	A			x					Р					
30	ETIS	Designing and managing sustainable IT operations	А	Х							Х			Р		
31	ETIS	Aligning IT with organizational sustainability policy	А	Х										Р		
32	ETIS	Managing IT facilities sustainably	А	Х										Р		
33	ETIS	Managing sustainable procurement practices	А	Х										Р	х	
34	ETIS	Managing contracts ethically	Ν				Х				Х	Х			х	
35	ETIS	Maintaining compliance with legislation, regulations, and standards	N				х		Х						х	Х
36	ETIS	Ensuring that protection of privacy and integrity guides all IS practices	N		х						х	х	х	х	х	х
37	ETIS	Fostering an ethical culture	Ν		Х						Х	Х	Х	Х	Х	Х
38	ETIS	Considering ethical implications of IS decisions	S				х						Р			
39	IOCE	Monitoring the technology environment	S				Х				Х		Х	Х	Х	Х
40	IOCE	Engaging in entrepreneurial thinking	Ν				Х				Х		Х		Р	Х
41	IOCE	Developing a business plan	Ν				Х						Р			Х
42	IOCE	Innovating by exploiting an emerging method or technology	S			x							Р			
43	IOCE	Promoting diffusion by leveraging differences between adopter groups	N		х			x	Х	Х	х	х	х		х	х
44	IOCE	Applying creative problem solving to technology-related issues	S			х							х	х		
45	IOCE	Contributing to organizational development and change management	N				х				х		Р			х
46	IOCE	Analyzing and documenting business activities	S				х						Р			Х
47	IOCE	Identifying opportunities for and designing process improvement	N				х				х				Р	Х

Table B2. Detailed Profile: Project Manager

							-									
48	ISMO	Applying broadly used project management tools and techniques	S				х							Р		
49	ISMO	Managing the IS function	А		Х									Р	Х	Х
50	ISMO	Managing IS staff	А			Х								Р		
51	ISMO	Managing IS service production	А		Х						Х			Р	Х	Х
52	ISMO	Managing IS sourcing models	А		Х							Р		Х		
53	ISMO	Managing and coordinating information resources	А		х						Х			Р	Х	
54	ISMO	Implementing relevant IT governance frameworks within the organization based on strategic guidance	A		x									Р	x	
55	ISMO	Complying with laws and regulations directly affecting IS management and operations	S			x					х				Р	х
56	ISMO	Managing IS projects and programs	S				Х				Х			Р	Х	
57	ISMO	Managing IS project portfolios	Ν				Х						Х	Х	Х	Х
58	ISMO	Managing software and hardware development and maintenance	N				х				Х			Р		
59	ISSG	Conducting IS strategic analysis	N		Х						Х			Р	Х	х
60	ISSG	Making a financial case for IS	S				Х				Х			Р	Х	
61	ISSG	Managing IS/IT sourcing strategies	Ν			Х								Р		
62	ISSG	Engaging in IS strategic planning	Ν			Х								Р		
63	ISSG	Planning for and implementing IS governance	А			х								Р		
64	ISSG	Planning for and improving sustainability	А		Х									Р		Х
65	INFR	Designing data communication networks and data center and server solutions	N		х					Х						
66	INFR	Selecting appropriate client devices to support the needs of an application area	S			х				Х						
67	INFR	Securing IT infrastructures	N		Х					Х	Р					
68	INFR	Specifying and monitoring infrastructure contracts	N		x						Х				Х	
69	INFR	Negotiating contracts and managing infrastructure vendors	А		x						Х			х	Р	
70	INFR	Responding to requests for proposals (RFPs) for infrastructure solutions	N		x											
71	INFR	Managing infrastructure risks	А	Х							Р					
72	INFR	Optimizing infrastructure utilization	А	Х							Р					
73	INFR	Designing infrastructure solutions using external service provider(s) (cloud computing)	N			x					Р					Х
74	INFR	Maintaining a set of standards and policies and understand the key laws and regulations to relevant infrastructure decisions	A			x					Р				х	х
75	SDAD	Monitoring emerging technologies to understand their potential to support the domain	S				x						Р			Х
76	SDAD	Documenting existing systems	S				Х		Х				Р			Х
77	SDAD	Specifying and documenting systems requirements	S				x		Х				Р			Х
78	SDAD	Identifying and selecting from systems design and implementation alternatives	N				x		Х				Р		Х	Х
79	SDAD	Designing systems and services	N		Х				Х				Р			Х

Table B2. Detailed Profile: Project Manager

80	SDAD	Designing user experiences	Ν	Х			Х					Х
81	SDAD	Implementing a systems solution using a modern programming language	N		Х	Х						
82	SDAD	Selecting between systems development approaches	S		Х		Х	Х		Р	Х	Х
83	SDAD	Managing plan-based, hybrid, and agile development processes	N		Х			Х		Х	Р	Х
84	SDAD	Implementing and testing an application	Ν	Х		Х						
85	SDAD	Installing and integrating a new application	Ν	Х		Х						
86	SDAD	Managing external systems development resources	N		Х		Х			Р	Х	
87	SDAD	Managing IS development projects	N		Х		Х				Р	Х
88	SDAD	Deploying a new system to organizational use	N		Х						Р	х

Table B2. Detailed Profile: Project Manager

		Analytics Specialist			omp leve profi	l for		c		eter	icies	(co	mpe	mod tency ultip	y acł	ieve	eme			e
	Агеа	Category	MSIS	A	Ν	S	I	Ug/Bridge Programming	Ug/Bridge Data Mgmt	Ug/Bridge SA&D	Ug/Bridge Infra	Creating Domain Value with Data	IT Strategy and Management	Enabling Innovative Organizational Change with IT	Analytics 1 (not mapped)	Analytics 2 (not mapped)	Analytics 3 (not mapped)	Analytics 4 (not mapped)	Analytics 5 (not mapped)	Integrated Capstone Project
1	BCIA	Managing and implementing cybersecurity	N		х						х	х		Х						
2	BCIA	Responding to and managing IS problems	S			х					х									х
3	BCIA	Monitoring system operations	N		Х						Х		Х							
4	BCIA	Managing system recovery	А	Х																
5	BCIA	Managing information systems risks	N		Х								Х	Х						
6	BCIA	Protecting IT assets	N		Х															
7	BCIA	Developing information assurance strategy	A		х							х								
8	BCIA	Engineering systems for continuity	А	Х																
9	BCIA	Implementing and managing quality audit processes	А	Х																
10	BCIA	Assuring safety throughout systems lifecycle	A	Х																
11	DATA	Explaining key data and information concepts and the data and information management lifecycle	S			x			х			x								
12	DATA	Capturing and structuring data and information requirements using appropriate conceptual modeling techniques	S			x			X			х		x						х
13	DATA	Developing a logical level representation of data based on a conceptual model	S			х			Х			x								х
14	DATA	Implementing a database solution to serve systems consisting of multiple applications	N		х				х			x								x
15	DATA	Using a contemporary data manipulation and retrieval language effectively	S			x			х			x								x
16	DATA	Selecting appropriate data management technologies based on the needs of the domain	S			х						Х	x							x
17	DATA	Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions	N		x							x								x

Table B3. Detailed Profile: Analytics Specialist

		Tuble 55. Det		·	-	-		 	 					r	 	
18	DATA	Designing and implementing a data warehouse using a contemporary architectural solution	N		х					х						
19	DATA	Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies	N		х					х						х
20	DATA	Developing and implementing organizational information management policies and processes	N			х				х	х					
21	DATA	Creating an information architecture for an organization	N		Х						Х					
22	DATA	Integrating and preparing data captured from various sources for analytical use	N		х					Х						х
23	DATA	Selecting and using appropriate analytics methods	N		х					Х						Х
24	DATA	Analyzing data using advanced contemporary methods	N		x					х						х
25	DATA	Designing and implementing architectures for organizational content management systems	N		х					х						
26	EARC	Explaining enterprise architecture principles to justify the value enterprise architecture provides to organizations within various types of domains	S			х										
27	EARC	Designing, building and maintaining an enterprise architecture	N		х											
28	EARC	Communicating and deploying an enterprise architecture	N		Х						Х	х				
29	EARC	Using an enterprise architecture to influence IS related organizational improvement projects	А		x					х	х	X				
30	ETIS	Designing and managing sustainable IT operations	А	х							х					
31	ETIS	Aligning IT with organizational sustainability policy	А	х							Х					
32	ETIS	Managing IT facilities sustainably	А	Х							Х					
33	ETIS	Managing sustainable procurement practices	А	Х							Х					
34	ETIS	Managing contracts ethically	Ν		Х						Х					
35	ETIS	Maintaining compliance with legislation, regulations, and standards	N		Х					Х						Х
36	ETIS	Ensuring that protection of privacy and integrity guides all IS practices	N		х						х					х
37	ETIS	Fostering an ethical culture	Ν			Х				Х	Х	Х				Х
38	ETIS	Considering ethical implications of IS decisions	S			х						Х				Х
39	IOCE	Monitoring the technology environment	S				Х					Х				Х
40	IOCE	Engaging in entrepreneurial thinking	N				Х				Х	Х				Х
41	IOCE	Developing a business plan	Ν			Х						Х				Х
42	IOCE	Innovating by exploiting an emerging method or technology	S				х					х				Х
43	IOCE	Promoting diffusion by leveraging differences between adopter groups	N			Х						Х				
44	IOCE	Applying creative problem solving to technology-related issues	S				х			Х		х				Х
45	IOCE	Contributing to organizational development and change management	N				Х				Х	Х				

										- 1 -							
46	IOCE	Analyzing and documenting business activities	S				Х			х							х
47	IOCE	Identifying opportunities for and designing process improvement	N				Х										х
48	ISMO	Applying broadly used project management tools and techniques	S			х		Х	х	х	х	Х	Х	х			Х
49	ISMO	Managing the IS function	Α		Х								Х				
50	ISMO	Managing IS staff	А		Х								Х				
51	ISMO	Managing IS service production	А		Х								Х				
52	ISMO	Managing IS sourcing models	А		Х								Х				
53	ISMO	Managing and coordinating information resources	А		Х							Х	Х				
54	ISMO	Implementing relevant IT governance frameworks within the organization based on strategic guidance	A		х								х				
55	ISMO	Complying with laws and regulations directly affecting IS management and operations	S			х							х				
56	ISMO	Managing IS projects and programs	S			Х								Х			Х
57	ISMO	Managing IS project portfolios	N		Х									Х			
58	ISMO	Managing software and hardware development and maintenance	N		Х								Х				
59	ISSG	Conducting IS strategic analysis	Ν			Х							Х				
60	ISSG	Making a financial case for IS	S				Х						Х				
61	ISSG	Managing IS/IT sourcing strategies	Ν			Х							Х				
62	ISSG	Engaging in IS strategic planning	Ν			Х							Х				
63	ISSG	Planning for and implementing IS governance	А		Х								Х				
64	ISSG	Planning for and improving sustainability	А		Х								Х				
65	INFR	Designing data communication networks and data center and server solutions	N		х						х		х				
66	INFR	Selecting appropriate client devices to support the needs of an application area	S			Х					Х			х			
67	INFR	Securing IT infrastructures	Ν		Х						Х		Х				
68	INFR	Specifying and monitoring infrastructure contracts	N		Х						Х		Х				
69	INFR	Negotiating contracts and managing infrastructure vendors	А	Х							Х						
70	INFR	Responding to requests for proposals (RFPs) for infrastructure solutions	N		X						х		Х				
71	INFR	Managing infrastructure risks	А	Х		<u> </u>					Х						L
72	INFR	Optimizing infrastructure utilization	А	Х		<u> </u>					Х						L
73	INFR	Designing infrastructure solutions using external service provider(s) (cloud computing)	N		х						х		х				
74	INFR	Maintaining a set of standards and policies and understand the key laws and regulations to relevant infrastructure decisions	A	x							x						x
75	SDAD	Monitoring emerging technologies to understand their potential to support the domain	S				х			x			х	х			х
76	SDAD	Documenting existing systems	S			Х				Х				Х			

Table B3. Detailed Profile: Analytics Specialist

							-		_		 				
77	SDAD	Specifying and documenting systems requirements	S			Х			Х			х			х
78	SDAD	Identifying and selecting from systems design and implementation alternatives	N			Х			Х			Х			х
79	SDAD	Designing systems and services	Ν	Х					Х			Х			Х
80	SDAD	Designing user experiences	Ν		Х				Х						Х
81	SDAD	Implementing a systems solution using a modern programming language	N	х			Х								
82	SDAD	Selecting between systems development approaches	S			Х	Х		Х						
83	SDAD	Managing plan-based, hybrid, and agile development processes	N			Х	Х		Х		Х				
84	SDAD	Implementing and testing an application	Ν		Х		Х		Х						
85	SDAD	Installing and integrating a new application	N	Х			Х	Х		Х					
86	SDAD	Managing external systems development resources	N		Х						Х				
87	SDAD	Managing IS development projects	Ν		Х				Х						
88	SDAD	Deploying a new system to organizational use	N		Х							Х			

Table B3. Detailed Profile: Analytics Specialist

		Start-up Entrepreneur			Competency level for profile(s) Mapping between modules/courses and competencies (competency achievement can be served by multiple modules) N() () () () () () () () () () () () () (•			
	Area	Category	MSIS	A	N	S	I	Ug/Bridge Programming	Ug/Bridge Data Mgmt	Ug/Bridge SA&D	Ug/Bridge Infra	Advanced Systems Development with UX	Creating Domain Value with Data	IT Strategy and Management	Enabling Innovative Organizational	Enterprise Architecture and Systems	Building Digital Services - Project	Intellectual Property Rights	Sustainable Start-Up	Starting a Company - Capstone Project	Research Methods (not mapped)	Master's Thesis and Seminar (not mapped)
1	BCIA	Managing and implementing cybersecurity	N		Х		-				Х		Х		Х			Х	Х			
2	BCIA	Responding to and managing IS problems	S			Х					Х										-	
3	BCIA	Monitoring system operations	N		Х						Х			Х								
4	BCIA	Managing system recovery	А	Х																		
5	BCIA	Managing information systems risks	N		Х						Х			Х	Х		Х		Х	Х		
6	BCIA	Protecting IT assets	Ν		Х						Х							Х				
7	BCIA	Developing information assurance strategy	А	x									х					х				
8	BCIA	Engineering systems for continuity	А	Х																		
9	BCIA	Implementing and managing quality audit processes	A	x																		1
10	BCIA	Assuring safety throughout systems lifecycle	А	х														х	Х			
11	DATA	Explaining key data and information concepts and the data and information management lifecycle	S				Х		X				X									
12	DATA	Capturing and structuring data and information requirements using appropriate conceptual modeling techniques	S				Х		x			x	x		x							
13	DATA	Developing a logical level representation of data based on a conceptual model	S				Х		х				х									
14	DATA	Implementing a database solution to serve systems consisting of multiple applications	N		х				x			x	x									
15	DATA	Using a contemporary data manipulation and retrieval language effectively	S			x			Х			х	Х									
16	DATA	Selecting appropriate data management technologies based on the needs of the domain	S			x						X	X	X		X						
17	DATA	Securing domain data and protecting user privacy and organizational intellectual property using appropriate technical solutions	N		X							x	x				x	x				
18	DATA	Designing and implementing a data warehouse using a contemporary architectural solution	N		х				X				X			Р						
19	DATA	Creating a scalable infrastructure for large amounts of data using parallel and distributed technologies	N			х						х	х			Р						

Table B4. Detailed Profile: Start-up Entrepreneur

20 DATA granutional implementing amplementing and implementing and implementing and increases N X <th></th> <th>·</th> <th></th> <th></th> <th>r</th> <th>r —</th> <th>r</th> <th>r</th> <th>r</th> <th></th> <th>r</th> <th>_</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>. – –</th> <th></th> <th></th> <th>r</th> <th></th>		·			r	r —	r	r	r		r	_							. – –			r	
12 Data organization N	20	DATA	organizational information management	N	x					х			x	x	х		Х						
22 DATA Iorm various N X X I X	21	DATA		N		x				Х			Р		х		Р						
123 Data methods N X <t< td=""><td>22</td><td>DATA</td><td>from various</td><td>N</td><td></td><td></td><td>x</td><td></td><td></td><td></td><td></td><td></td><td></td><td>X</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	22	DATA	from various	N			x							X									
24 Data Contemporty methods N X <td>23</td> <td>DATA</td> <td></td> <td>N</td> <td></td> <td></td> <td>х</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>х</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	23	DATA		N			х							х									
25 DATA for or organizational content minangement N X <td< td=""><td>24</td><td>DATA</td><td></td><td>N</td><td></td><td></td><td>х</td><td></td><td></td><td></td><td></td><td></td><td></td><td>х</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>	24	DATA		N			х							х									
26 EARC principles jo justify the value enterprise within various types of domains S X X P P I I 27 EARC Designing, building and maintaining an enterprise architecture N X I I X P I I I 28 EARC Communicating and deploying an enterprise architecture N X I I X X P I	25	DATA	for organizational content management	N		x				Х			X	X			Х	X					
127 EARC enterprise architecture N X P P P 28 EARC Communicating and deploying an enterprise architecture to influence IS related or ganizational A X I X X P I I 29 EARC Using an enterprise architecture to operations A X I I X X P I I I 30 ETIS Designing and managing sustainable IT A X I I X X X V I	26	EARC	principles to justify the value enterprise architecture provides to organizations	S			x										Р						
28 EARC enterprise architecture N X V X X Y V V 29 EARC Using an enterprise architecture to improvement projects A X V X X X Y V	27	EARC		N		Х											Р						
29 EARC Influence IS related organizational A X X X X X P I I 30 ETIS Designing and managing sustainable IT operations A X I X X X V </td <td>28</td> <td>EARC</td> <td>0 1 5 0</td> <td>N</td> <td></td> <td>х</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Х</td> <td>Х</td> <td>Р</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	28	EARC	0 1 5 0	N		х									Х	Х	Р						
30 F11S operations A X	29	EARC	influence IS related organizational	A	x									X	X	X	Р						
11 ELIS sustainability policy A X<	30	ETIS		А	х							х			х								
33 ETIS Managing sustainable procurement practices A X <t< td=""><td>31</td><td>ETIS</td><td></td><td>А</td><td>х</td><td></td><td></td><td></td><td></td><td></td><td></td><td>х</td><td></td><td></td><td>Х</td><td></td><td></td><td></td><td></td><td>х</td><td></td><td></td><td></td></t<>	31	ETIS		А	х							х			Х					х			
33 E11S practices A X <	32	ETIS	Managing IT facilities sustainably	А	Х							Х			Х					Х			
35 ETIS Maintaining compliance with legislation, regulations, and standards N X	33	ETIS		А	х							х			Х					х			
35 ETIS regulations, and standards N X X X X X X X Y Y 36 ETIS Ensuring that protection of privacy and integrity guides all IS practices N X X X X X X X Y Y Y Y Y Y X X X Y Y Y Y Y Y X X X Y Y Y Y Y Y X X X Y Y Y X X X X Y Y Y X X X Y Y Y X <td>34</td> <td>ETIS</td> <td>Managing contracts ethically</td> <td>Ν</td> <td></td> <td>Х</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Х</td> <td></td> <td></td> <td></td> <td>Х</td> <td>Х</td> <td>х</td> <td></td> <td></td>	34	ETIS	Managing contracts ethically	Ν		Х									Х				Х	Х	х		
30ETISintegrity guides all IS practicesNXXIXXX <td>35</td> <td>ETIS</td> <td></td> <td>N</td> <td></td> <td>х</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>х</td> <td></td> <td></td> <td></td> <td>х</td> <td>Х</td> <td>Р</td> <td>Р</td> <td></td> <td></td>	35	ETIS		N		х								х				х	Х	Р	Р		
38 ETIS Considering ethical implications of IS decisions S Image: Considering ethical implications S Image: Considering ethical implications	36	ETIS		N		х									х			х	Х	Р	Р		
38E11SdecisionsSXXXYPPXPPYPPYPPYPPYPPYPP <t< td=""><td>37</td><td>ETIS</td><td>Fostering an ethical culture</td><td>Ν</td><td></td><td>х</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>Х</td><td>Х</td><td>Х</td><td></td><td></td><td>Х</td><td>Х</td><td></td><td></td><td></td></t<>	37	ETIS	Fostering an ethical culture	Ν		х								Х	Х	Х			Х	Х			
40IOCEEngaging in entrepreneurial thinkingNXXIXXXXXXVPP41IOCEDeveloping a business planNXXXIXXXXPPP42IOCEInnovating by exploiting an emerging method or technologySXXIXXXPPP43IOCEPromoting diffusion by leveraging differences between adopter groupsNXXIIXX	38	ETIS		S												Х		х	х	х			
41 IOCE Developing a business plan N X X X X X P P 42 IOCE Innovating by exploiting an emerging method or technology S X X X X X P P X X 43 IOCE Promoting diffusion by leveraging differences between adopter groups N X <t< td=""><td>39</td><td>IOCE</td><td>Monitoring the technology environment</td><td>S</td><td></td><td></td><td></td><td>Х</td><td></td><td></td><td></td><td></td><td>Х</td><td></td><td></td><td>Х</td><td>Р</td><td>Р</td><td>Х</td><td>Р</td><td></td><td></td><td></td></t<>	39	IOCE	Monitoring the technology environment	S				Х					Х			Х	Р	Р	Х	Р			
42 IOCE Innovating by exploiting an emerging method or technology S X X X X X Y X X Y Y X X Y	40	IOCE	Engaging in entrepreneurial thinking	Ν				Х							Х	Х		Х		Р	Р		
42 IOCE method or technology S X X X X X Y Y X X X Y Y X X Y Y X X Y Y X X Y Y X X Y Y X X Y Y X X Y Y X X Y Y X X Y Y X X Y Y X X Y Y Y X X Y Y X X Y Y X X Y Y X X X Y Y X X X Y Y X </td <td>41</td> <td>IOCE</td> <td>Developing a business plan</td> <td>Ν</td> <td></td> <td></td> <td></td> <td>Х</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>Х</td> <td></td> <td>Х</td> <td></td> <td>Р</td> <td>Р</td> <td></td> <td></td>	41	IOCE	Developing a business plan	Ν				Х								Х		Х		Р	Р		
43 IOCE differences between adopter groups N X	42	IOCE	0, 1, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,	S			х						х			Х	Х	Р		х	x		
44 IOCE technology-related issues S X X X X Y Y X 45 IOCE Contributing to organizational development and change management N X <	43	IOCE		N			х									х	Х	Х		х			
45 IOCE development and change management N X X X X X X 46 IOCE Analyzing and documenting business activities S X X X X X X X 47 IOCE Identifying opportunities for and designing process improvement N X	44	IOCE		S			х						х	х		х	Р	х			х		
40 IOCE activities S X X X 47 IOCE Identifying opportunities for and designing process improvement N X X X X X 48 ISMO Applying broadly used project S X X X X X X	45	IOCE		N		x							Х		Х	Х				Х			
47 IOCE designing process improvement N X X X X 48 ISMO Applying broadly used project S V V V V V	46	IOCE		S			х						х							x			
	47	IOCE		N		x							х				Х	х					
management tools and techniques	48	ISMO	Applying broadly used project management tools and techniques	S				Х					х	х	Х	Х		Р		Р	Р		

Table B4. Detailed Profile: Start-up Entrepreneur

		Tuble D II Detuit		r—	r	r	r	_	 r	-					<u> </u>	<u> </u>	<u> </u>			
49	ISMO	Managing the IS function	Α		Х								Х					Х		⊢╞
50	ISMO	Managing IS staff	Α		Х						-		Х					Х		
51	ISMO	Managing IS service production	А		Х								Х			Х		Х		
52	ISMO	Managing IS sourcing models	А		х								Х					Х		
53	ISMO	Managing and coordinating information resources	А		x							Х	х					х		
54	ISMO	Implementing relevant IT governance frameworks within the organization based on strategic guidance	A		x								х					х	х	
55	ISMO	Complying with laws and regulations directly affecting IS management and operations	S			X					X		X				X	Р	Р	
56	ISMO	Managing IS projects and programs	S			Х			Х		Х			Х				Р	Р	
57	ISMO	Managing IS project portfolios	Ν		х				х		Х			Х				Р	Х	
58	ISMO	Managing software and hardware development and maintenance	N		x				x		х		х		x					
59	ISSG	Conducting IS strategic analysis	Ν		Х				Х		-		Х		Х			Х		
60	ISSG	Making a financial case for IS	S				Х						Х					Х	Х	
61	ISSG	Managing IS/IT sourcing strategies	Ν			Х					Х		Х		Х			Х		
62	ISSG	Engaging in IS strategic planning	Ν			Х							Х					Х		
63	ISSG	Planning for and implementing IS governance	А		x								х					х	х	
64	ISSG	Planning for and improving sustainability	А		Х						Х		Х					Х		
65	INFR	Designing data communication networks and data center and server solutions	N		x					х			х		Р					
66	INFR	Selecting appropriate client devices to support the needs of an application area	S			Х				х	Х			Х	Р					
67	INFR	Securing IT infrastructures	Ν		Х					Х			Х		Х					
68	INFR	Specifying and monitoring infrastructure contracts	N		x					х			x		Х				х	
69	INFR	Negotiating contracts and managing infrastructure vendors	A		x					х					х				Р	
70	INFR	Responding to requests for proposals (RFPs) for infrastructure solutions	N		x					Х			х		Х					
71	INFR	Managing infrastructure risks	Α	Х						Х					Х				Р	
72	INFR	Optimizing infrastructure utilization	А	Х							Р				Р				Х	
73	INFR	Designing infrastructure solutions using external service provider(s) (cloud computing)	N		x						Р		x		Р	X			Р	
74	INFR	Maintaining a set of standards and policies and understand the key laws and regulations to relevant infrastructure decisions	A	x											x	x	х	x	Р	
75	SDAD	Monitoring emerging technologies to understand their potential to support the domain	S				x				X		X	X	X	Р		X		
76	SDAD	Documenting existing systems	S			Х			Х		Х			Х	Х					
77	SDAD	Specifying and documenting systems requirements	S			х			х		Х			Х	х					
78	SDAD	Identifying and selecting from systems design and implementation alternatives	N		x				x		Х			Х	Х	Х				
79	SDAD	Designing systems and services	N			Х			Х		Р			Х		Х				\square
80	SDAD	Designing user experiences	Ν			Х			Х		Р					Х	Х			

Table B4. Detailed Profile: Start-up Entrepreneur

81	SDAD	Implementing a systems solution using a modern programming language	N	Х		х	Х	х				Х			1
82	SDAD	Selecting between systems development approaches	S		Х		Х	х			Х	Х			
83	SDAD	Managing plan-based, hybrid, and agile development processes	N	Х			х	х	Х		Х	Х			
84	SDAD	Implementing and testing an application	N	Х		Х	Х	Х			Х	Х			1
85	SDAD	Installing and integrating a new application	N	Х		х		х			Х				
86	SDAD	Managing external systems development resources	N	Х				х	Х		Х			х	
87	SDAD	Managing IS development projects	Ν	Х				Х			Х	Х		Х	
88	SDAD	Deploying a new system to organizational use	N	Х				х		х	х		х	х	

Table B4. Detailed Profile: Start-up Entrepreneur

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